INT	'L E	BUS.	MAC	H. NY	(SE-ibi	M		ECENT 1 Rice	38.1	5 P/E RATI	₀ 12 .	7 (Traili Medi	ng: 15.8 an: 12.0	RELATIVE P/E RATIO		9 DIV'D YLD	4.8	8%	/ALUI LINE		
TIMELI	NESS	- Suspen	ded 9/24/21	High: Low:	147.5 116.0		211.8 177.3	215.9 172.6	199.2 150.5	176.3 131.6	170.0 116.9	182.8 139.1	171.1 105.9	153.0 111.7	158.8 90.6	152.8 117.4			Target	Price	Range
SAFET	(1 Raised	4/15/05	LEGEN	NDS	Flow" p sh	·												2024	2025	
TECHN			ded 9/24/21	Options:	elative Pric Yes	e Strength															400
		00 = Market		Shaded	area indic	ates recess	sion														
Low-Hig		rget Pric idpoint (%	•			ասկո	1I.	սերուն		ասես			4 ₁₁₁₋₁₁ -1								200 160
\$81-\$18	-	32 (-5%)	10 1111	· Int	Lurpm ¹						1		11.11	יייו <mark>ן</mark>	+	,_†'⁺'īē¯					+120
		ROJECTI	ONS	- <u>111</u>	*******	*****	,	····							P ·						100 80
	Price	, Gain	Ann'l Total Return		•			•••	·····												60
High 1 Low 1	85 50	(+35%) (+10%)	11% 7%							*********	*********	•••• •••						-			_40
	tional	Decisio	ns										••••••••••••••••••••••••••••••••••••••	••••••••••	•			% TO		/L ARITH.*	
to Buy	4Q202 960			Percent	t 15 - 10 -						1					• •••••		1 yr.	STOCK 19.6	INDEX 49.7	E
to SelÍ Hld's(000)	96 49612			traded	5 -													3 yr. 5 yr.	9.7 9.5	46.9 96.6	+
2005	2006			2009	2010	2011	2012	2013		2015	2016	2017	2018	2019	2020	2021	2022	© VAL	UE LINE P	UB. LLC	24-20
57.90	60.6		77.39	73.36	81.33	91.92	93.53	94.61	93.68	84.64	84.49	85.82	89.18	86.96	82.47	83.45	84.15		es per sh		91.3
8.71 5.22	9.5 6.0			14.11 10.01	16.01 11.52	17.77 13.06	19.04 14.37	20.07	20.44 15.59	17.83 13.60	17.19 12.39	18.81 13.66	19.20 13.81	19.72 12.81	16.21 8.67	18.45 10.75	19.25 11.40		low" per sh		20.70 13.0
.78	1.1	0 1.50	1.90	2.15	2.50	2.90	3.30	3.70	4.25	5.00	5.50	5.90	6.21	6.43	6.51	6.55	6.59	Div'ds [Decl'd per	sh ^B ∎	6.8
2.44 21.03	2.9 18.9			2.64 17.43	3.41 18.87	3.53 17.40	3.65 16.88	3.93 21.62	4.22	3.71 14.77	3.77 19.29	3.50 19.08	3.80 18.82	2.58 23.49	3.41 23.08	3.50 28.10	3.50 33.60		pending per sl		5.0 52.7
1574.0	1506.			1305.3	1228.0	1163.2	1117.4	1054.4	990.52	965.73	945.87	922.18	892.48	887.11	23.06	898.0	903.0		n Shs Out		920.
16.1	13.	9 14.8		10.9	11.4	13.1	13.7	13.0	11.7	11.4	12.1	11.6	10.4	10.7	14.4	Bold fig		Avg Anı	n'I P/E Rat	io	13.
.86 9%.	.7 1.3%			.73 2.0%	.73 1.9%	.82 1.7%	.87 1.7%	.73	.62 2.3%	.57 3.2%	.64 3.7%	.58 3.7%	.56 4.3%	.57 4.7%	.74 5.2%	Value estim			P/E Ratio n'I Div'd Y		7. 4.09
			as of 6/30		1.3 /0	106916	104507	99751	92793	81741	79919	79139	79591	77147	73620	74950	76000	-	es (\$mill)	ciu	8400
					0.1.11	23.5%	25.1%	24.3%	24.0%	23.9%	19.8%	21.7%	22.0%	22.8%	20.0%	20.5%	21.0%		ng Margin		24.09
I Debt \$48 /35 bill I Interest \$13/0 mill I					4815.0	4676.0	4678.0	4492.0	3855.0	4381.0	4541.0	4480.0	6059.0	6695.0	6850	7000		ation (\$mi	II)	780	
(LT inte			x; total int	erest cove	erage:	15855 24.5%	16604 24.2%	16483 15.6%	15751 21.2%	13364 16.2%	11881 3.6%	12807 6.8%	12657 7.9%	11436 8.5%	7774.0	9725 10.0%	10375 10.0%		fit (\$mill) Tax Rate		1202
9.4x)				(69% 0	i Capi)	14.8%	15.9%	16.5%	17.0%	16.3%	14.9%	16.2%	15.9%	14.8%	10.6%	13.0%	13.7%		fit Margin		14.39
Pensio bill.	n Asse	ts-12/20 \$	98.2 bill.	Oblig. \$10	05.2	8805.0	5808.0	11196	9822.0	8235.0	7613.0	12372	10919	719.0	d704.0	d6000	d4000		g Cap'l (\$n		800
						22857 20236	24088 18860	32856 22792	35073 11868	33428 14262	34655 18246	39837 17594	35605	54102 20841	54355 20598	48500 25225	45000 30350	-	erm Debt (uity (\$mill)		3000 4850
Pfd Sto Commo		ie :k 896,320),073 shs.			37.6%	39.5%	30.4%	34.6%	28.4%	23.4%	22.9%	24.9%	16.4%	11.4%	14.0%	14.5%		on Total C		15.5%
	TCAR	\$124 hill	ion (Larg	o Can)		78.4%	88.0%	72.3%	132.7%	93.7%	65.1%	72.8%	75.4%	54.9%	37.7%	38.5%	34.0%		on Shr. Eq		25.09
		SITION	2019		6/30/21	61.2% 22%	68.0% 23%	54.5% 25%	96.8% 27%	59.4% 37%	36.3% 44%	41.5%	41.6% 45%	27.5%	9.6% 75%	15.0% 61%	14.5% 58%		d to Com I Is to Net F	•	12.0% 52%
(\$MI Cash A			9009	14275	8165				al Busine										epreciatio		
Receiv Invento			23795 1619	18738 1839	15823 1807				chnology 2020 rev										tors contr		
Other <u>3997</u> 4313 4979																		8.3%; Bla & CEO:			
Current Assets 38420 39165 30774 Accts Payable 4896 4908 4214						tive Software, 32%; Global Business Services, 22%; Global Tech- nology Services, 35%; Systems, 9%; Financing, 2%. Geographic revenue mix: Americas region, 46% of revenue; EMEA, 32%; Asia, 10504. Tel.: 914-49													, Armor	nk, N'	
Debt D Other	ue	2	8797 24008	7183 27778	6442 25960				Busir											inalu	dina
Curren	t Liab.	:	37701	39869	36616				to co					\$0.80					osts (s).	inciu	ung
ANNUA of change				st Est'd rs. to'	1 '18-'20 '24-'26	of it	s mai	nageo	l infr	astru	cture	serv	ices	IBM'	s ear	ning	s out	look	is sti		
Revenues 1.0% -1.0% 1.0% Dus																. Absent the \$2.04-a-share of improvement charges logged in					
Earnings 1.5% -4.5% 1.5%					publ	publicly-traded services company, to be late 2020, ea										earnings in this year's Decem-					
							Kyndryl, which will have about \$19 of annual revenue. Management is							ber period should compare very favorably year to year. Meanwhile, in July, IBM said							
Cal-			EVENUES		Full				es to										nent ir		
endar Mar.31 Jun.30 Sep.30 Dec.31 Year divested							sted o	operation's profitability ahead of hurt by th								e pandemic. It continues to in-					
2019 18181 19161 18028 21777 77147 to focus						separa ocus o										ousinesses, which may initially argins but ought to yield bene-					
2020 17571 18725 17500 20306 73020 the artifi					artific	icial intelligence arenas. Details of fits in tim								e. Our estimates and projections ect the spinoff until IBM com-							
2021	17900		18000		74950				were his fal		ted to	be a	vail-						until I With		
Cal-			PER SHAR		Full				uarte		soft	vare	and						rvices		
endar 2018	2.44		Sep.30 3.42	4.87	Year 13.81	busi	ness	serv	rices	segm	ients	led	the	IBM	will b	be a s	malle	r com	pany,	but h	lope
2019	2019 2.25 3.17 2.68 4.71 12.81 and 7%															profitable (with a greater con- m high-margin software).					
2020 1.84 2.18 2.58 2.07 8.67 revenues					nues,	, respectively, offset declines of We have su								suspe	uspended IBM's Timeliness						
2021	1.90		2.50	4.15	11.40														lated		
Cal-			VIDENDS P		Full				group. an 119										ar-ter stock		
endar	Mar.3		Sep.30		Year	ing 1	evenu	ies. S	ystems	s reve	nues i	fell fo	low-	the r	next f	ew m	onth	s. Th	e divid	lend :	yield
															e. But, at this juncture, most may want to stay on the						
2019	1.57	1.62	1.62	1.62	6.43	The	gross	marg	in exp	anded	l. Our	share	e-net	sideli		шау	wan	0	stay	011	UIIE
2020 2021	1.62		1.63	1.63	6.51	pres	entati	on fo	or th	e qu	arter	excl	udes	There		cophy		Sep	otembe	r 24,	202
A) Base	d on d	iluted shs	Excl. ga						s may no					an availab					al Strengt	h	A
0.05; '1	4. (\$3.6	65). Exclu	ons; '05, (des nonoj	perating e	ex- mid-	Oct. (B)	Dividends	s historica	ally paid i	n early	\$75.2 bil	ion, \$83	.88/sh. (oles. As c E) In '08, i	incl. \$15	.2 Pric	ck's Pric ce Growt	h Persis	tence		90 5
			, \$4.30;											loss. warranties c			nings Pr	edictabi	lity		85

50.05, 14. (\$3.05). Excludes horioperating expenses: '17, \$7.52; '18, \$4.30; '19, \$2.24; March, June, September, and December. ■ bill. retirement benefit plan loss. © 2021 Value Line, Inc. All rights reserved. Factual material is obtained from sources believed to be reliable and is provided without waranties of any kind. THE PUBLISHER IS NOT RESPONSIBLE FOR ANY ERRORS OR OMISSIONS HEREIN. This publication is strictly for subscriber's own, non-commercial, internal use. No part of it may be reproduced, resold, stored or transmitted in any printed, electronic or other form, or used for generating or marketing any printed or electronic publication, service or product.

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