

| (SMILL.) | 53464 | 74003 | 75576 |
| :---: | :---: | :---: | :---: |
| Stocks | 53464 368 | 4453 | 7573 513 |
| Premiums Due | 7506 | 7829 | 8555 |
| Other | 32895 | 34479 | 35115 |
| Total Assets | 104233 | $\overline{116764}$ | $\overline{119759}$ |
| Unearned Prems | 13555 | 15222 | 16210 |
| Reserves | 50668 | 54521 | 55906 |
| Other | 17116 | 17820 | 33077 |
| Total Liabilities | 81339 | 87563 | 90603 |


| ANNUAL RATES | Past | Past | Est'd '18-'20 |
| :--- | ---: | :---: | :---: |
| of change (per sh) | 10 Yrs. | 5 Yrs. | to '24-'26 |
| Premium Inc | $10.0 \%$ | $8.5 \%$ | $4.0 \%$ |
| Invest Income | $5.0 \%$ | $2.5 \%$ | $6.0 \%$ |
| Earnings | $5.0 \%$ | $-1.5 \%$ | $8.0 \%$ |
| Dividends | $9.5 \%$ | $8.0 \%$ | $2.5 \%$ |
| Book Value | $7.0 \%$ | $6.0 \%$ | $8.5 \%$ |
|  |  |  |  |


| Calendar | NET PREMIUMS EARNED (\$ mill.) A |  |  |  | Full Year |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mar. 31 | Jun. 30 | Sep. 30 | Dec. 31 |  |
| 2018 | 6537 | 6695 | 6882 | 6945 | 27059 |
| 2019 | 6855 | 6988 | 7179 | 7250 | 28272 |
| 2020 | 7229 | 6955 | 7380 | 7480 | 29044 |
| 2021 | 7385 | 7616 | 7900 | 8099 | 31000 |
| 2022 | 8075 | 8200 | 8275 | 8400 | 32950 |
| Calendar | EARNINGS PER SHARE B |  |  |  | Full Year |
|  | Mar. 31 | Jun. 30 | Sep. 30 | Dec. 31 |  |
| 2018 | 2.46 | 1.81 | 2.54 | 2.13 | 8.94 |
| 2019 | 2.83 | 2.02 | 1.43 | 3.32 | 9.60 |
| 2020 | 2.62 | d. 20 | 3.12 | 4.91 | 10.45 |
| 2021 | 2.73 | 3.45 | 2.75 | 2.87 | 11.80 |
| 2022 | 3.05 | 3.15 | 3.00 | 3.05 | 12.25 |
| Cal- | QUARTERLY DIVIDENDS PAID C. |  |  |  | Full |
| endar | Mar. 31 | Jun. 30 | Sep. 30 | Dec. 31 | Year |
| 2018 | . 67 | . 72 | . 72 | . 72 | 2.83 |
| 2019 | . 72 | . 77 | . 77 | . 77 | 3.03 |
| 2020 | . 77 | . 82 | . 82 | . 82 | 3.23 |
| 2021 | . 82 | . 85 | . 85 | . 85 | 3.37 |
| 2022 | . 85 | . 88 |  |  |  |

BUSINESS: The Travelers Companies, Inc. (formerly St. Paul Travelers) is a leading provider of commercial property/casualty insurance and asset management services. Following the April 1, 2004 acquisition of Travelers, the company is now a leading underwriter of homeowners insurance and automobile insurance through independent agents. Has approximately 30,600 employees.
Travelers reported very healthy results for the June quarter. On point, earnings from operations, which exclude capital gains and losses from the investment portfolio, clocked in at $\$ 3.45$, which was much better than the previous year's loss of $\$ 0.20$ a share and our $\$ 2.85$ expectation. The combined ratio dialed in at $95.3 \%$ for the period, which was a vast improvement over last year's comparableperiod tally of $103.7 \%$. Too, this implies that the company generated $\$ 4.70$ in pretax income for every $\$ 100$ in policies insured. Total revenues (includes items in addition to net premiums earned) increased $17 \%$ on a year-to-year basis, which further helped advance the bottom line. It should be noted that the largest contributor to the increase in share net for the interim was investment income. This line item was up from $\$ 268$ million to $\$ 818$ million on a year-over-year basis. A stellar increase in private-equity partnership returns was the key driver to growth there. As a result of the solid performance during the June quarter, we have boosted our topand bottom-line expectations for this year. We now look for net premiums earned of

Officers and directors own approximately .9\% of common stock outstanding; The Vanguard Group, 8.6\%; BlackRock, 8.0\%; State Street Corporation, 6.5\% (4/21 Proxy). Chief Executive Officer: Alan D. Schnitzer. Chairman: John H. Dasburg. Incorporated: Minnesota. Address: 485 Lexington Ave, New York, NY 10017. Telephone: 917-778-6000. Internet: www.travelers.com.
$\$ 31$ billion, a slight improvement over our previous estimate of $\$ 30.86$ billion. We now expect share earnings of $\$ 11.80$, a $\$ 0.60$ increase over our tally of three months ago.
We look for a moderate earnings advance next year, assuming continued healthy conditions in the broader insurance market. While we are optimistic about the company's prospects for next year, we note that it will be up against difficult comparisons in 2021. This year many factors have been in the industry's favor, and the tide may begin to shift at any time.
We forecast share net will climb at a high single-digit clip, on average, over the pull to 2024-2026. Our cautious optimism is based on a decent economic backdrop over that time frame.
These shares are a middling choice for the year ahead based on our Timeliness Ranking System. However, they are a more attractive choice for the 3to 5-year time frame, especially on a riskadjusted basis. A decent dividend helps to sweeten the pot.
Alan G. House
September 3, 2021

