

cines, vaccines, biologic therapies, and animal health products. Operations comprised of two segments: Pharmaceutical (90% of total sales) and Animal Health (10%). Top-grossing franchises in 2020 included Keytruda (oncology), Januvia (diabetes), Gardasil (vac-

own less than 1% of common stock; Vanguard, 8.2%; BlackRock, 7.8% (4/21 proxy). Chairman: Kenneth C. Frazier. President/CEO: Robert M. Davis. Inc.: NJ. Addr.: 2000 Galloping Hill Road, Kenilworth, NJ 07033. Tel.: 908-740-4000. Internet: www.merck.com.

ANNUAL RATES Past Past Est'd '18-'20 of change (per sh) 5 Yrs. Sales "Cash Flow" 4.5% 4.0% 4.0% 2.5% 4.0% "Casıı Earnings "dends 5.0% 7.5% 7.0% 3.5% 4.0% 3.5% -4.0% 8.0% 4.5% -9.5% Dividends Book Value

27483

3738 3610

14872

22220

27764

4594

6431

27327

26909

4034 7251

15076

26361

Current Assets

Accts Payable Debt Due

Current Liab.

Cal-	QUARTERLY SALES (\$ mill.)				Full
endar	Mar.31	Jun.30	Sep.30	Dec.31	Year
2018	10037	10465	10794	10998	42294
2019	10816	11760	12397	11868	46840
2020	12057	10872	12551	12514	47994
2021	12080	11500	12000	12020	47600
2022	12100	12300	12600	12500	49500
Cal-	EARNINGS PER SHARE A				Full
endar	Mar.31	Jun.30	Sep.30	Dec.31	Year
2018	1.05	1.06	1.19	1.04	4.34
2019	1.22	1.30	1.51	1.16	5.19
2020	1.50	1.37	1.74	1.32	5.94
2021	1.40	1.49	1.63	1.48	6.00
2022	1.62	1.68	1.80	1.60	6.70
Cal-	QUARTERLY DIVIDENDS PAID B■				Full
endar	Mar.31	Jun.30	Sep.30	Dec.31	Year
2017	.47	.47	.47	.47	1.88
2018	.48	.48	.48	.48	1.92
2019	.55	.55	.55	.55	2.20
2020	.61	.61	.61	.61	2.44
2021	.65	.65	.65		

Merck recently completed the spinoff of Organon. The transaction, which comprised the drugmaker's women's health business, legacy brands, and biosimilar products, was finalized on June 3rd. Not only does the split allow for Merck to sharpen its focus on higher-margin areas of the portfolio, but management also anticipates the deal will result in incremental operating efficiencies of \$1.5 billion, which are expected to be achieved ratably over three years, with \$500 million realized during 2021. Previous guidance called for 2021 sales in a range of \$45.8 billion-\$47.8 billion post-spin, but we expect to get a bit more clarity on the Q2 conference call scheduled for July 29th.

First-quarter results came in light versus our expectations. The company reported adjusted earnings of \$1.40 a share on sales of \$12.08 billion for the March period, missing our estimates by \$0.24 a share on the bottom line and roughly \$700 million on the top. Much of the miss was due to persistent pandemicrelated pressures across the healthcare sector, which took a heavier-than expected on demand for Merck's hospitaladministered products. The vaccines segment appeared to be hit the hardest, particularly in the Gardasil franchise where sales declined 16% year over year. In total, management estimated that COVID-19 had a \$600 million negative impact on the top line in the first quarter.

A recently inked government contract should help to fill some of the void. On June 9th, Merck announced a \$1.2 billion deal to supply the U.S. government with 1.7 million courses of molnupiravir, its experimental COVID-19 treatment being developed in collaboration with Ridgeback Biotherapeutics. Merck anticipates having 10 million courses of molnupiravir available by the end of this year and is currently in discussions with other countries interested in advance purchase agreements.

The stock holds an Average (3) rank for Timeliness. MRK shares have underperformed thus far in 2021, but our 18month and 2024-2026 projections suggest this may be an attractive entry point. An above-average dividend yield (3.4%) and rock-solid risk profile should also appeal to conservative investors seeking income. Michael Ratty July 2, 2021

(A) Diluted earnings (adjusted). Quarters may not sum due to rounding. Excludes nonrecurring gains (losses): '05, (43¢); '06, (13¢); '09, \$2.40; '10, (\$3.16); '11, (\$1.75); '12, (\$1.66); (B) Dividends historically paid in early January,

'13, (\$2.02); '14, 58¢; '15, (\$2.03); '16, (\$2.37); '17, (\$3.11); '18, (\$2.02); '19, (\$1.38); '20, (\$3.16). Next egs. report due July 29th.

April, July, and October. Dividend reinvestment plan available.

Price Growth Persistence **Earnings Predictability** 

Company's Financial Strength Stock's Price Stability A++ 100 100