

U.S. and in Canada and Mexico (as of 11/3/19). Acquired Hughes Supply in 1/06. Average store size: roughly 104,000 sq. ft. indoor plus 24,000 sq. ft. garden center. Items stocked: about 35,000. Product lines include building materials; lumber; floor/wall cover-

Off. & dir. own less than 1.0% of common stock; The Vanguard Group, 7.6% (4/19 Proxy). Chairman, CEO, & President: Craig Menear. Inc.: DE. Addr.: 2455 Paces Ferry Road, Atlanta, Georgia 30339. Telephone: 770-433-8211. Internet: www.homedepot.com.

ANNUAL RATES Past Est'd '16-'18 Past 10 Yrs. to '22-'24 of change (per sh) 5 Yrs. Sales "Cash Flow" 7.0% 11.0% 11.5% 18.0% 7.5% 8.5% Earnings Dividends Book Value 20.5% 22.5% -37.5% 9.0% 14.5% NMF 13.5% 15.5%

18933

7244 2761 6189

16194

Current Assets

Accts Payable Debt Due

Current Liab.

Other

18529

7755 2395 6566

16716

21174

9240 2513

7812

19565

Fiscal Year Begins			ALES (\$ m Oct.Per	ill.) ^A Jan.Per	Full Fiscal Year
2016	22762	26472	23154	22207	94595
2017	23887	28108	25026	23883	100904
2018	24947	30463	26302	26491	108203
2019	26381	30839	27223	25707	110150
2020	27525	32025	28375	26675	114600
Fiscal	EARNINGS PER SHARE A B Ful				
Year Begins				Jan.Per	Full Fiscal Year
2016	1.44	1.97	1.60	1.44	6.45
2017	1.67	2.25	1.84	1.69	7.46
2018	2.08	3.05	2.51	2.25	9.89
2019	2.27	3.17	2.53	2.08	10.05
2020	2.37	3.33	2.65	2.25	10.60
Cal-	QUARTERLY DIVIDENDS PAID C =				Full
endar	Mar.31	Jun.30	Sep.30	Dec.31	Year
2015	.59	.59	.59	.59	2.36
2016	.69	.69	.69	.69	2.76
2017	.89	.89	.89	.89	3.56
2018	1.03	1.03	1.03	1.03	4.12
2019	1.36	1.36	1.36	1.36	

Home Depot stock fell after retailer released mixed fiscal thirdquarter (ended November 3rd) results. The top line rose 3.5% on a yearover-year basis, to \$27.223 billion, a hair below our \$27.480 billion forecast. The bigger issue for investors, however, was comparable-store sales, which increased 3.6% overall and 3.8% in the United States. Wall Street had looked for those figures to rise some 4.6% and 5.4%, respectively. Management noted that sales figures came in below its expectations due to the timing of certain strategic initiatives that are part of its One Home Depot strategy to grow the business over the long term and enhance its position as an omnichannel retailer. While the company has been seeing positive results from its investments, some of the benefits are taking longer to materialize than previously expected. Lumber price deflation, a calendar shift, and unfavorable foreign currency movements also weighed on sales. Although the gross margin narrowed 31 basis points, SG&A expenditures as a percentage of sales fell seven basis points. Earnings rose \$0.02 year to year, to \$2.53

Full-year 2019 sales guidance was reined in. Leadership now looks for the top line to increase 1.8%, not 2.3%. Similarly, comps are now expected to climb 3.5%, down from 4.0%. On the other

a share, ahead of our \$2.50 call.

hand, earnings-per-share guidance was unchanged at \$10.03.

Preliminary fiscal 2020 guidance was also a bit light. Sales and comps are both expected to climb 3.5%-4.0%, and investment spending should continue to weigh on margins. Consequently, we trimmed

\$0.35 from our share-earnings call.

Shares of the Home Depot were trading near their all-time high heading into the fiscal third-quarter release, so it was not shocking to see profit taking. We remain bullish on the company's prospects, and after this pullback in quotation, the shares offer more appealing capital appreciation potential over both the 18-month and 3- to 5-year horizons. And with its above-average dividend yield and top mark for Safety, conservative income seekers looking for exposure to the housing market ought to take a gander. Matthew Spencer, CFA December 20, 2019

 (A) Fiscal year ends Sunday closest to January 31st of the following year.
(B) Diluted earnings. Excludes nonrecurring gains/(losses): '07, (\$0.10); '08, (\$0.44); '09,

(\$0.09); '10, (\$0.02); '12, (\$0.10); '14, \$0.15; '15, \$0.12; '17, (\$0.17); '18, (\$0.16). Totals may not sum due to rounding. Next earnings

cally paid in March, June, Sept., and Dec. Div'd reinvest. plan avail. (D) In millions, adjusted for stock splits. (E) Includes intangibles. report due February 25th. (C) Dividends histori- At 2/3/19: \$2,252 mill. (\$2.04/share).

Company's Financial Strength Stock's Price Stability A++ 95 Price Growth Persistence 100 **Earnings Predictability** 100