| CHEVRON CORP: nyse-cvx |  |  |  |  |  |  |  | $\begin{aligned} & \hline \text { ENT } \\ & \text { EE } \end{aligned}$ | $6,$ | $\begin{aligned} & \text { P/E } \\ & \text { RATIO } 18.4\binom{\text { Trailing: } 18.0}{\text { Median: } 13.0} \end{aligned}$ |  |  |  | $\begin{aligned} & \text { RELATIVE } 1.05 \\ & \text { P/E RATIO } 0.05 \end{aligned}$ |  | $\begin{aligned} & \hline \text { DIV'D } \\ & \text { YLD } \end{aligned}$ | $4.2 \% \text { VALUE }$ |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| TIMELINESS $\mathbf{3}$ Lowered $6 / 14 / 19$ <br> SAFETY $\mathbf{1}$ Raised 1/4/91 <br> TECHNICAL $\mathbf{4}$ Lowered $11 / 22 / 19$ <br> BETA $1.25 \quad$ (1.00 $=$ Market) |  |  |  | High: Low: | $\begin{array}{r} 104.6 \\ 55.5 \end{array}$ | $\begin{aligned} & \hline 79.8 \\ & 56.1 \end{aligned}$ | 92.4 66.8 | $\begin{array}{r} 110.0 \\ 86.7 \end{array}$ | $\begin{array}{r} 118.5 \\ 95.7 \end{array}$ | $\begin{aligned} & 127.8 \\ & 108.7 \end{aligned}$ | $\begin{aligned} & 135.1 \\ & 100.1 \end{aligned}$ | $\begin{array}{r} 113.0 \\ 69.6 \end{array}$ | $\begin{array}{r} 119.0 \\ 75.3 \end{array}$ | $\begin{aligned} & \hline 126.2 \\ & 102.6 \end{aligned}$ | $\begin{aligned} & \hline 133.9 \\ & 100.2 \end{aligned}$ | $\begin{aligned} & 127.3 \\ & 107.1 \end{aligned}$ |  |  | Target Price 2022 2023 | Range 2024 |
|  |  |  |  | LEGENDS <br> - $7.0 \times$ "Cash Flow" p sh … Relative Price Strength Options: Yes Shaded area indicates recession |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | $-200$ |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | -160 |
| 18-Month Target Price Range <br> Low-High Midpoint (\% to Mid) $\$ 97-\$ 152 \$ 125(5 \%)$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | -100 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | -80 |
|  |  |  |  |  |  | 号 |  |  |  |  |  |  |  |  |  |  |  |  |  | 60 |
|  |  |  |  |  |  | -.. |  |  |  |  |  |  |  |  |  |  |  |  |  | 50 |
| 2022-24 PROJECTIONS |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 40 |
| 2022-24    <br>  PROJECTIONS   <br> Price Gain Ann'I Total  <br> Return    <br> High 155 $(+35 \%$ $11 \%$ <br> Low 130 $(+10 \%)$ $7 \%$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 30 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | -20 |
|  |  |  |  | Percent shares traded |  |  |  |  |  |  |  |  |  |  |  |  |  | \% TO | RETURN 10/19 |  |
| Institutional Decisions    <br>  $4 Q 2018$ 102019 202019 <br> to Buy 1088 1155 1207 <br> to Sell 1030 996 965 <br> Hld's $(000) 124161812472171266619$    |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | THIS VL ARITH <br> STOCK  <br> 8. INDEX |  |
|  |  |  |  | $2009$ |  |  |  |  |  |  |  |  |  |  |  | $\begin{aligned} & 1 \mathrm{yr} . \\ & 3 \mathrm{yr.} \end{aligned}$ | $\begin{array}{rr} 8.2 & 4.9 \\ 24.6 & 30.2 \end{array}$ | - |
|  |  |  |  |  |  |  | 11 |  |  |  |  |  | $1{ }^{1}$ |  |  | 18.6 36.8 |  |
| 2003 | 2004 | 2005 | 2006 |  | 2007 | 2008 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | $\bigcirc$ © VA | E LINE PUB. LL | 22-24 |
| 56.94 | 73.70 | 88.77 | 86.02 |  | 105.67 | 136.21 | 85.50 | 102.85 | 128.06 | 124.27 | 119.61 | 112.74 | 73.55 | 60.52 | 74.41 | 87.42 | 79.60 | 83.20 | Sales pe |  | 102.70 |
| 5.90 | 8.67 | 8.96 | 10.09 | 13.11 | 16.69 | 11.26 | 16.10 | 20.09 | 20.34 | 18.61 | 19.17 | 13.61 | 10.02 | 13.93 | 18.00 | 15.25 | 16.65 | "Cash F | low" per sh | 21.40 |
| 3.48 | 6.28 | 6.54 | 7.80 | 8.77 | 11.67 | 5.24 | 9.48 | 13.44 | 13.32 | 11.09 | 10.14 | 2.45 | d. 27 | 3.79 | 7.74 | 6.10 | 7.05 | Earning | per sh A | 9.50 |
| 1.43 | 1.54 | 1.75 | 2.01 | 2.26 | 2.53 | 2.66 | 2.84 | 3.09 | 3.51 | 3.90 | 4.21 | 4.28 | 4.29 | 4.32 | 4.48 | 4.76 | 4.88 | Div'ds D | Del'd per sh Bn | 5.30 |
| 2.63 | 2.99 | 3.90 | 5.65 | 7.98 | 9.81 | 9.89 | 9.84 | 13.38 | 15.89 | 19.85 | 18.83 | 15.67 | 9.57 | 7.04 | 7.25 | 8.00 | 8.50 | Cap'IS | ending per sh | 10.00 |
| 16.97 | 21.47 | 28.07 | 28.22 | 36.88 | 43.23 | 45.79 | 52.74 | 61.67 | 70.80 | 78.62 | 83.07 | 81.11 | 76.95 | 77.77 | 81.22 | 82.25 | 84.10 | Book | ue per sh | 96.20 |
| 2138.3 | 2107.1 | 2232.7 | 2442.7 | 2090.4 | 2004.2 | 2007.4 | 1992.5 | 1981.2 | 1946.7 | 1913.3 | 1880.2 | 1882.8 | 1891.5 | 1904.7 | 1902.8 | 1885.0 | 1875.0 | Comm | Shs Outst'g c | 1850.0 |
| 10.2 | 7.6 | 8.8 | 8.1 | 9.4 | 7.3 | 13.4 | 8.2 | 7.5 | 8.1 | 10.9 | 11.9 | 39.4 |  | 29.4 | 15.5 | Bold figu | res are | Avg An | IP/E Ratio | 15.0 |
| . 58 | . 40 | . 47 | . 44 | . 50 | . 44 | . 89 | . 52 | . 47 | . 52 | .61 | . 63 | 1.98 | -- | 1.48 | . 84 |  | Line | Relative | P/E Ratio | . 85 |
| 4.0\% | 3.2\% | 3.0\% | 3.2\% | 2.7\% | 3.0\% | 3.8\% | 3.6\% | 3.1\% | 3.3\% | 3.2\% | 3.5\% | 4.4\% | 4.3\% | 3.9\% | 3.7\% |  | ates | Avg A | Div'd Yield | 3.7\% |
| CAPITAL STRUCTURE as of 9/30/19 <br> Total Debt $\$ 32851$ mill. Due in 5 Yrs $\$ 21350$ mill. LT Debt $\$ 25056$ mill. LT Interest $\$ 900$ mill. (Total interest coverage: over 23.5 x ) <br> (14\% of Cap'l) |  |  |  |  |  | 171636 | 204928 | 253706 | 241909 | 228848 | 211970 | 138477 | 114472 | 141722 | 166339 | 150000 | 156000 | Sales |  | 190000 |
|  |  |  |  |  |  | 18.2\% | 22.3\% | 24.0\% | 24.9\% | 22.2\% | 23.2\% | 19.7\% | 15.3\% | 20.4\% | 24.5\% | 23.0\% | 24.0\% | Operatin | Margin | 25.0\% |
|  |  |  |  |  |  | 12110 | 13063 | 12911 | 13413 | 14186 | 16793 | 21037 | 19457 | 19349 | 19419 | 17150 | 18000 | Depreci | tion (\$mill) | 22000 |
|  |  |  |  |  |  | 10483 | 19024 | 26895 | 26179 | 21423 | 19241 | 4587.0 | d497.0 | 7175.0 | 14824 | 11550 | 13250 | Net Profit | (\$mill) | 17600 |
|  |  |  |  |  |  | 43.4\% | 40.7\% | 43.5\% | 43.5\% | 40.3\% | 38.3\% | 5.3\% |  | 21.4\% | 27.8\% | 31.0\% | 28.0\% | Income | ax Rate | 28.0\% |
| Leases, Uncapitalized Annual rentals $\$ 693$ mill. Pension Assets-12/17 $\$ 14.7$ bill. Oblig. $\$ 19.1$ bill. |  |  |  |  |  | 6.1\% | 9.3\% | 10.6\% | 10.8\% | 9.4\% | 9.1\% | 3.3\% | NMF | 5.1\% | 8.9\% | 7.7\% | 8.5\% | Net Pro | Margin | 9.3\% |
|  |  |  |  |  |  | 11005 | 19829 | 19634 | 21508 | 17232 | 10306 | 8883.0 | d2166 | 823.0 | 6850 | 4000 | 3000 | Workin | Cap'I (\$mill) | 5000 |
| Pfd Stock None |  |  |  |  |  | 10130 | 11289 | 9812.0 | 12065 | 20057 | 24028 | 33664 | 35286 | 33571 | 28733 | 26000 | 27000 | Long-Te | m Debt (\$mill) | 30000 |
| Common Stock 1,890,872,188 shs. |  |  |  |  |  | 91914 | 105081 | 122181 | 137832 | 150427 | 156191 | 152716 | 145556 | 148124 | 154554 | 155000 | 157700 | Shr. Equ | ty (\$mill) | 176000 |
|  |  |  |  |  |  | 10.6\% | 16.6\% | 20.6\% | 17.7\% | 12.8\% | 11.0\% | 2.8\% |  | 4.2\% | 8.3\% | 6.5\% | 7.5\% | Return | Total Cap'l | 8.5\% |
| MARKET CAP: \$220 billion (Large Cap) |  |  |  |  |  | 11.4\% | 18.1\% | 22.0\% | 19.0\% | 14.2\% | 12.3\% | 3.0\% | NMF | 4.8\% | 9.6\% | 7.5\% | 8.5\% | Return | Shr. Equity | 10.0\% |
| CURRENT POSITION (\$MILL.) <br> Cash Assets |  |  | 2017 | 2018 | 9/30/19 | 5.6\% | 12.7\% | 17.0\% | 14.0\% | 9.3\% | 7.2\% | NMF | NMF | NMF | 4.1\% | 1.5\% | 2.5\% | Retained | to Com Eq | 4.5\% |
|  |  |  |  |  |  | 51\% | 30\% | 23\% | 26\% | 35\% | 41\% | NMF | NMF | 113\% | 57\% | 78\% | 69\% | All Div'd | to Net Prof | 56\% |


| Cash Assets | 4822 | 10345 | 11755 | 51\% 30\% 23\% 26\% 35\% 41\% NMF NMF |
| :---: | :---: | :---: | :---: | :---: |
| Receivables | 15353 | 15050 | 12966 | BUSINESS: Chevron Corp. is the one of the world's largest oil |
| Inventory | 5585 | 5704 | 5951 | companies, based on proven reserves. Daily production in 2018: |
| Other | 2800 | 2922 | 33 |  | Current Assets $\quad \overline{28560} \overline{34021} \quad \overline{33988}$ oil, 1.8 mill. barrels ( $+3 \%$ vs. '17); natural gas, 6.9 bill. cubic feet $\begin{array}{llllll}\text { Accts Payable } & 14565 & 1395313230 & \text { ( }+14 \% \text { vs. '17). Daily refinery input, } 1.7 \text { million barrels (flat vs. '17). }\end{array}$ Debt Due Other Current Liab.


| ANNUAL RATES | Past | Past | Est'd '16-'18 |
| :--- | ---: | ---: | :---: |
| of change (per sh) | 10 Yrs. | 5 Yrs. | to'22.'24 |
| Sales | $-4.0 \%$ | $-10.0 \%$ | $5.5 \%$ |
| "Cash Flow"' | $0.5 \%$ | $-6.5 \%$ | $7.5 \%$ |
| Earnings | $-9.0 \%$ | $-21.5 \%$ | $16.5 \%$ |
| Dividends | $7.0 \%$ | $4.5 \%$ | $3.5 \%$ |
| Book Value | $8.0 \%$ | $2.5 \%$ | $3.5 \%$ |


| Calendar | QUARTERLY SALES (\$ mill.) |  |  |  | Full Year |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mar. 31 | Jun. 30 | Sep. 30 | Dec. 31 |  |
| 2016 | 23553 | 29282 | 30140 | 31497 | 114472 |
| 2017 | 33421 | 34480 | 36205 | 37616 | 141722 |
| 2018 | 37764 | 42236 | 43987 | 42352 | 166339 |
| 2019 | 35200 | 38850 | 36116 | 39834 | 150000 |
| 2020 | 38000 | 39000 | 39000 | 40000 | 156000 |
| $\begin{aligned} & \text { Cal- } \\ & \text { endar } \end{aligned}$ | $\begin{aligned} \hline \text { EAI } \\ \text { Mar. } 31 \end{aligned}$ | RNINGS P Jun. 30 | $\begin{aligned} & \text { PR SHARE } \\ & \text { Sep. } 30 \end{aligned}$ | $\begin{aligned} & \mathrm{E} \text { A } \\ & \text { Dec. } 31 \end{aligned}$ | Full <br> Year |
| 2016 | d. 39 | d. 78 | . 68 | . 22 | d. 27 |
| 2017 | 1.41 | . 77 | 1.03 | . 58 | 3.79 |
| 2018 | 1.90 | 1.78 | 2.11 | 1.95 | 7.74 |
| 2019 | 1.39 | 1.78 | 1.36 | 1.57 | 6.10 |
| 2020 | 1.65 | 1.75 | 1.80 | 1.85 | 7.05 |
| Calendar | $\begin{gathered} \hline \text { QUART } \\ \text { Mar. } 31 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { TERLY DIV } \\ \text { Jun. } 30 \end{gathered}$ | IDENDS P Sep. 30 | $\begin{aligned} & \text { AID } \mathrm{B}_{\mathbf{n}} \\ & \text { Dec. } 31 \end{aligned}$ | Full <br> Year |
| 2015 | 1.07 | 1.07 | 1.07 | 1.07 | 4.28 |
| 2016 | 1.07 | 1.07 | 1.07 | 1.08 | 4.29 |
| 2017 | 1.08 | 1.08 | 1.08 | 1.08 | 4.32 |
| 2018 | 1.12 | 1.12 | 1.12 | 1.12 | 4.48 |
| 2019 | 1.19 | 1.19 | 1.19 |  |  |

$56 \%$ liquids, $44 \%$ gas. (Affiliated companies account for $19 \%$ of total reserves.) Owns $50 \%$ interest in ChevronPhillips Chemical Co. Has approx. 51,900 employees. Vanguard owns $8.1 \%$ of stock; BlackRock, 6.8\%; State Street, $6.0 \%$ (4/19 proxy). Chairman and CEO: Michael K. Wirth. Inc.: DE. Addr.: 6001 Bollinger Canyon Rd., San Ramon, CA 94583. Tel.: 925-842-1000. www.chevron.com.

## long-term trading range.

Plans for moderately higher spending out to 2022-2024 should pay off on the bottom line. Beginning in 2021, Chevron will probably boost annual spending by $10 \%$ to develop top projects, including Permian Basin acreage, deepwater Gulf of Mexico wells, and a venture in Kazakhstan. The strategy should keep production and reserves pushing forward modestly, and put the company on a path to benefit once prices finally rise.
Further acquisitions may be in the cards. Chevron bought a refinery earlier this year, adding capabilities that fit in nicely with its Gulf Coast network. The company is still looking to build on its Permian Basin position, too, after dropping its bid for Anadarko. More attractive prices for companies based in that region could well result in a bid.
This top-quality stock is best suited for conservative investors with a preference for income and dividend growth. The Average-ranked (Timeliness: 3) shares could also benefit from a bounce in oil prices.
Robert Mitkowski
November 29, 2019
(A) Based on diluted shares. Excludes non-
(A) Based on diluted shares. Excludes non-
recurring gain of March, June, September, and December. recurring gain of $\$ 1.06$ in 17 .
report due mid- to late January. report due mid- to late January, Next earnings

