| WALMART INC ${ }_{\text {NYSE-wMT }}$ |  |  |  |  |  |  | $\begin{array}{\|l\|l\|l\|} \hline \text { RECENT } \\ \text { PRICE } \end{array} 19.53 \begin{aligned} & \text { P/E } \\ & \text { RATIO } 24.2\binom{\text { Trailing: } 24.4}{\text { Median: } 15.0} \end{aligned}$ |  |  |  |  |  |  | $\begin{aligned} & \text { RELATIVE } \\ & \text { PIE RATIO } \end{aligned} 1.43$ |  | $\begin{array}{ll} \hline \text { DIV'D } & 1.80 \% \\ \text { YLD } & 1.0 \% \end{array}$ |  | VALUE LINE |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| TIMELINESS $\mathbf{3}$ Lowered $67 / 19$  <br> SAFETY $\mathbf{1}$ Raised 2/1502 <br> TECHNICAL 3 Lowered $9 / 1 / 3 / 19$ <br> BETA .75 (1.00 |  |  |  | High: Low: | 63.8 43.1 | 57.5 46.3 | $\begin{aligned} & 56.3 \\ & 47.8 \end{aligned}$ | $\begin{aligned} & 60.0 \\ & 48.3 \end{aligned}$ | $\begin{aligned} & 77.6 \\ & 57.2 \end{aligned}$ | $\begin{aligned} & 81.4 \\ & 67.7 \end{aligned}$ | $\begin{aligned} & 88.1 \\ & 72.3 \end{aligned}$ | $\begin{aligned} & 91.0 \\ & 56.3 \end{aligned}$ | $\begin{aligned} & 75.2 \\ & 60.2 \end{aligned}$ | $\begin{array}{r} 100.1 \\ 65.3 \end{array}$ | $\begin{array}{r} 110.0 \\ 81.8 \end{array}$ | $\begin{array}{r} 120.7 \\ 91.6 \end{array}$ | - |  | Target 2022 | Range 2024 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | $\begin{array}{r} \mathbf{2 U} 24 \\ -200 \\ -160 \end{array}$ |
| 18-Month Target Price Range |  |  |  |  |  |  |  |  |  |  |  |  |  |  | $T_{1,1,1}-\overline{1}+\pi$ | Tri+ ${ }^{4} \mathrm{l}^{\prime}-$ |  |  | -------- | -100 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | い!, |  |  |  |  | -80 |
| $\text { \| } 87-\$ 1$ | $\$ 1$ | $-10 \%$ |  |  |  |  |  |  | , |  |  | I |  |  |  |  |  |  |  | 60 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  | n'l Total |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 30 |
| $\begin{array}{\|ll}  & \mathrm{P} \\ \text { High } & 1 \\ \text { Low } & 1 \end{array}$ | $\begin{aligned} & \text { Price } \\ & 50 \\ & 20 \end{aligned}$ | $\begin{aligned} & 25 \% \\ & \text { (Nil) } \end{aligned}$ | $\begin{gathered} \text { heturn } \\ 8 \% \\ 2 \% \end{gathered}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | -30 |
| Institut to Buy | tional D 402018 863 | ecision 102019 887 | $\begin{array}{r} 202019 \\ 878 \end{array}$ | Pe |  |  |  |  |  |  |  |  |  |  |  |  |  |  | T. RETUN VLARITH.* <br> THIS VIACK <br> INDEX  <br> 29.1 -5.2 |  |
| to Sell | 833 859386 | 870 54942 | 835 868976 | Shares | 4 |  |  |  |  |  |  |  | + | 1 |  |  |  |  | $\begin{array}{ll} 76.8 & 24.7 \\ 76.1 & 40.8 \end{array}$ |  |
| Heds 2003 | 2004 | 2005 | 868976 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | $\bigcirc$ | JE LINE PUB. LLC | 22-24 |
| 60.00 | 68.02 | 75.79 | 84.40 | 95.34 | 103.34 | 107.82 | 119.98 | 130.76 | 141.57 | 147.32 | 150.45 | 152.48 | 159.41 | 169.49 | 178.74 | 185.90 | 197.75 | Sales | rsh A | 217.50 |
| 2.95 | 3.47 | 3.78 | 4.27 | 4.83 | 5.16 | 5.64 | 6.42 | 6.92 | 7.69 | 7.92 | 7.93 | 7.64 | 7.72 | 8.07 | 8.73 | 8.75 | 9.05 | "Cash | ow"per sh | 11.30 |
| 2.03 | 2.41 | 2.63 | 2.92 | 3.16 | 3.42 | 3.66 | 4.07 | 4.45 | 5.02 | 5.11 | 5.07 | 4.57 | 4.32 | 4.42 | 4.91 | 4.90 | 5.05 | Earning | per sh AB | 7.10 |
| . 36 | . 52 | . 60 | . 67 | . 88 | . 95 | 1.09 | 1.21 | 1.46 | 1.59 | 1.88 | 1.92 | 1.96 | 2.00 | 2.04 | 2.09 | 2.12 | 2.16 | Div'ds D | ecl'd per sh ■C | 2.60 |
| 10.12 | 11.67 | 12.77 | 14.91 | 16.26 | 16.63 | 18.69 | 19.49 | 20.86 | 23.04 | 23.59 | 25.22 | 25.47 | 25.52 | 26.38 | 25.19 | 26.10 | 26.65 | Book Va | lue per sh | 32.00 |
| 4311.0 | 4234.0 | 4165.0 | 4131.0 | 3973.0 | 3925.0 | 3786.0 | 3516.0 | 3418.0 | 3314.0 | 3233.0 | 3228.0 | 3162.0 | 3048.0 | 2952.0 | 2878.0 | 2845.0 | 2765.0 | Commo | Shs Outst'g D | 2600.0 |
| 26.9 | 22.8 | 18.3 | 16.0 | 14.9 | 16.2 | 13.9 | 13.1 | 12.4 | 13.5 | 14.9 | 15.4 | 15.5 | 16.2 | 18.6 | 18.7 | Bold fi | Ires ar | Avg Ann | 'IP/E Ratio | 19.0 |
| 1.53 | 1.20 | . 97 | . 86 | . 79 | . 97 | . 93 | . 83 | . 78 | . 86 | . 84 | . 81 | . 78 | . 85 | . 94 | 1.01 |  | Line | Relative | P/E Ratio | 1.05 |
| .7\% | .9\% | 1.2\% | 1.4\% | 1.9\% | 1.7\% | 2.1\% | 2.3\% | 2.7\% | 2.3\% | 2.5\% | 2.5\% | 2.8\% | 2.9\% | 2.5\% | 2.3\% |  | ates | Avg Ann | 'I Div'd Yield | 2.1\% |
| CAPITAL STRUCTURE as of 7/31/19 <br> Total Debt $\$ 56835$ mill. Due in 5 Yrs $\$ 21569$ mill. <br> LT Debt $\$ 48319$ mill. LT Interest $\$ 2400$ mill. Incl. $\$ 3915$ mill. property under capital lease. (Total interest coverage: 9.1 x ) <br> ( $41 \%$ of Cap') |  |  |  |  |  | 408214 | 421849 | 446950 | 469162 | 476294 | 485651 | 482130 | 485873 | 500343 | 514405 | 528925 | 546820 | Sales | mill) A | 565500 |
|  |  |  |  |  |  | 25.4\% | 25.3\% | 25.0\% | 24.9\% | 24.8\% | 24.8\% | 25.1\% | 25.6\% | 25.4\% | 25.1\% | 24.5\% | 24.5\% | Gross | argin | 25.0\% |
|  |  |  |  |  |  | 7.6\% | 7.9\% | 7.7\% | 7.7\% | 7.7\% | 7.6\% | 7.0\% | 6.7\% | 6.7\% | 6.3\% | 6.3\% | 6.3\% | Operatin | g Margin | 6.5\% |
|  |  |  |  |  |  | 8416 | 8970 | 10130 | 10773 | 10942 | 11453 | 11528 | 11695 | 11718 | 11361 | 11490 | 11655 | Number | of Stores | 12000 |
|  |  |  |  |  |  | 14204 | 14921 | 15523 | 16999 | 16728 | 16426 | 14694 | 13452 | 13283 | 14460 | 14015 | 13965 | Net Prof | it (\$mill) | 18450 |
| Leases, Uncapitalized Annual rentals \$2270 mill. |  |  |  |  |  | 34.1\% | 34.0\% | 33.4\% | 31.0\% | 32.2\% | 31.9\% | 30.3\% | 30.6\% | 31.4\% | 24.5\% | 26.0\% | 26.0\% | Income | Tax Rate | 26.0\% |
| No Defined Benefit Pension Plan Pfd Stock None |  |  |  |  |  | 3.5\% | 3.5\% | 3.5\% | 3.6\% | 3.5\% | 3.4\% | 3.0\% | 2.8\% | 2.7\% | 2.8\% | 2.6\% | 2.6\% | Net Prof | t Margin | 3.3\% |
|  |  |  |  |  |  | d7230 | d6591 | d7325 | d11878 | d8160 | d1994 | d4380 | d9239 | d18857 | d15580 | d18880 | d16580 | Workin | Cap'I (\$mill) | d9200 |
|  |  |  |  |  |  | 36401 | 43842 | 47079 | 41417 | 44559 | 43692 | 44030 | 42018 | 36825 | 50203 | 47000 | 45000 | Long-T | m Debt (\$mill) | 40000 |
| Common Stock 2,844,284,080 shs. as of $6 / 25 / 19$ |  |  |  |  |  | 70749 | 68542 | 71315 | 76343 | 76255 | 81394 | 80546 | 77798 | 77869 | 72496 | 74200 | 73700 | Shr. Equ | ity (\$mill) | 83200 |
|  |  |  |  |  |  | 14.1\% | 14.1\% | 14.0\% | 15.3\% | 14.7\% | 14.0\% | 12.6\% | 12.1\% | 12.1\% | 12.7\% | 11.5\% | 12.0\% | Return | n Total Cap'l | 15.0\% |
|  |  |  |  |  |  | 20.1\% | 21.8\% | 21.8\% | 22.3\% | 21.9\% | 20.2\% | 18.2\% | 17.3\% | 17.1\% | 19.9\% | 19.0\% | 19.0\% | Return | n Shr. Equity | 22.0\% |
|  |  |  |  |  |  | $\begin{array}{r} \hline 14.1 \% \\ 30 \% \end{array}$ | 15.3\% | 14.7\% | 15.2\% | 13.9\% | 12.6\% | 10.4\% | 9.3\% | 9.2\% | 11.5\% | 10.5\% | 11.0\% | Retained | to Com Eq | 14.0\% |
| CURRENT POSITION (\$MILL.) |  |  | $2017$ | 2018 7/3 |  |  | 30\% | 33\% | 32\% | 37\% | 38\% | 43\% | 46\% | 46\% | 42\% | 43\% | 43\% | All Div'd | s to Net Prof | 79\% |


| Cash Assets |  |  | 6756 | 7722 | 9283 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Receivables |  |  | 5614 | 6283 | 5382 |
| Inventory (LIFO) |  |  | 3783 | 44269 | 44134 |
|  |  |  | 3511 | 3623 | 2572 |
| Current Assets |  |  | 9664 | 61897 | 61371 |
| Accts Payable |  |  | 6092 | 47060 | 45871 |
| Debt Due |  |  | 9662 | 2605 | 8516 |
| Other |  |  | 2767 | 27812 | 25896 |
|  |  |  | 8521 | 77477 | 80283 |
| ANNUAL RATES of change (per sh) |  | $\begin{array}{cc} \hline S & \text { Past } \\ & 10 \text { Yrs. } \end{array}$ |  | Past Est'd '16-'18 |  |
| of change (per sh) |  | 6.0\% |  | 0\% | 4.5\% |
| "Cash Flow" |  | 5.5\% |  | 5\% | 5.5\% |
| Earnings |  | 3.5 |  | 5\% | 7.5\% |
| Dividends |  | 9.5 |  | .5\% | 4.0\% |
| Book Value |  | 5.0\% |  | . 5 | 3.5\% |
| $\begin{array}{\|c\|} \hline \text { Fiscal } \\ \text { Yeal } \\ \text { Begins } \end{array}$ | QUARTERLY SALES (\$ mill.) A |  |  |  | Fisclal |
|  | Apr. 30 | Jul 31 | Oct. 31 | J | Fscal |
| 2016 | 115904 | 120854 | 118179 | 130936 | 485873 |
| 2017 | 1175421 | 123355 | 123179 | 136267 | 500343 |
| 2018 | 122690 | 128028 | 124894 | 138793 | 514405 |
| 2019 | 123925 | 130377 | 129000 | 145623 | 528925 |
| 2020 | 129180 | 134800 | 132875 | 149965 | 546820 |
| $\begin{gathered} \text { Fiscal } \\ \text { Fear } \\ \text { Begins } \end{gathered}$ | EARNINGS PER SHARE A B |  |  |  | $\begin{aligned} & \text { Full } \\ & \text { Fiscal } \\ & \text { Year } \end{aligned}$ |
|  | Apr. 30 | Jul. 31 | Oct. 31 | Jan. 31 |  |
| 2016 | . 98 | 1.07 | . 98 | 1.30 | 4.32 |
| 2017 | 1.00 | 1.08 | 1.00 | 1.33 | 4.42 |
| 2018 | 1.14 | 1.29 | 1.08 | 1.41 | 4.91 |
| 2019 | 1.13 | 1.27 | 1.09 | 1.41 | 4.90 |
| 2020 | 1.16 | 1.27 | 1.12 | 1.50 | 5.05 |
| Calendar | QUARTERLY DIVIDENDS PAID - ${ }^{\text {c }}$ |  |  |  |  |
|  | Mar. 31 | Jun. 30 | Sep. 30 | Dec. 31 | ar |
| 2015 | . 49 | . 49 | . 49 | . 49 | 1.96 |
| 2016 | . 50 | . 50 | . 50 | . 50 | 2.00 |
| 2017 | . 51 | . 51 | . 51 | . 51 | 2.04 |
| 2018 | . 52 | . 52 | . 52 | . 52 | 2.08 |
| 2019 | . 53 | . 53 | . 53 |  |  |

BUSINESS: Walmart Inc. owns the world's largest retail chain, operating 3,570 supercenters (includes grocery departments), 386 discount stores, 599 Sam's Clubs, and 813 Neighborhood Markets in the U.S., plus 5,993 foreign stores, many in Latin America, with the rest in Asia, Canada, and the U.K. as of $1 / 31 / 19$. Total store space: 1.129 billion square feet. Retail space is largely owned, and
Walmart continues to please investors with strong results. Walmart U.S. saw same-store sales (excluding fuel) rise $2.8 \%$ during the fiscal second period, with traffic up 60 basis points, and the average transaction amount growing 2.2\%. E-commerce sales grew $37 \%$, reflecting strength in online grocery.
Guidance looks promising. Constantcurrency net sales are expected to grow at least $3 \%$ versus the prior outlook of around $3 \%$. E-commerce guidance was unchanged at $35 \%$ growth. The company is lowering expectations for international sales growth to a range between $3.0 \%$ and $4.0 \%$, largely due to weakness in the U.K. and Canada. Adjusted earnings are expected to range from a slight decrease to a slight increase. Importantly, all of the company's data and surveys are saying consumers are feeling pretty good about the economy, their financial stability, and employment status.
Walmart is better positioned to compete with Amazon than most retailers The company recently introduced its Com-
petitive Price Adjustment program, which allows it to temporarily lower the price
most stores are within 400 miles of a distribution center. Groceries accounted for $56 \%$ of U.S. sales; sales per square foot in 2018: about $\$ 455$. Has $2,200,000$ employees. Off./dir. own $50.2 \%$ of shares (4/19 proxy). Chairman: Gregory B. Penner. CEO and Pres.: Doug McMillon. Inc.: DE. Addr.: 702 S.W. 8th St., Bentonville, AR 72716. Tel.: 479-273-4000. Internet: www.walmart.com.
consumers pay for third-party items on its e-commerce marketplace in order to boost sales. In return, Walmart pays the vendors the difference between the original and reduced prices. The program only applies to select items and sellers. The concept was likely motivated by a similar program where Amazon can set prices of third-party products on its platform in exchange for a minimum payout. Meanwhile, Walmart's grocery pickup (a.k.a. click and collect) has proven immensely popular because shoppers never have to leave their cars. This is something Amazon simply can't replicate at this time. Meanwhile, the company is working hard to compete with Amazon on shortening shipping times. Too, InH ome delivery is a subscription service that was recently launched in four cities where associates enter customers' garages or homes to stock fridges and pantries. Even though associates must wear body cameras, it remains to be seen if consumers will tolerate these people in their homes while they are not around.
These neutrally-ranked shares may appeal to conservative investors. Kevin Downing

October 25, 2019

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[^0]:    (A) Fiscal year ends Jan. 31st of following (losses)/gains: '05, \$0.03; '08, (\$0.07); '09, Mar., May, Aug., and Dec.■ Dividend reinvest-
    calendar year. Sales exclude rentals from li- \$0.04; '10, \$0.40; '11, \$0.03; '13, (\$0.23); '15 ment plan available.
    censed depts. (B) Based on diluted shares. (\$0.08). Next earnings report due mid- (D) In millions.
    May not sum due to rounding. Excls. $n / r \mid$ November. (C) Divds. historically paid in early

    | Company's Financial Strength | A++ |
    | :--- | ---: |
    | Stock's Price Stability | 95 |
    | Price Growth Persistence | 40 |
    | Earnings Predictability | 95 |

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