

parel, equipment, and accessories. Sells products to retail accounts, through NIKE-owned stores and the Internet, and through a mix of independent distributors and licensees in numerous countries. Offerings are focused in six categories: running, basketball, the Jordan brand, football (soccer), training, and sportswear. There

cluding part-timers). Swoosh, LLC, owns 77.5% Cl. A shares, 16.7% Cl. B; officers/directors, 3.9% of Cl. B; The Vanguard Group, 7.8%; BlackRock, 6.1% (7/18 proxy). Chairman & CEO: Mark G. Parker. Inc.: Oregon. Address: One Bowerman Drive, Beaverton, OR 97005. Telephone: 503-671-6453. Internet: www.nikeinc.com.

ANNUAL RATES of change (per sh)	Past 10 Yrs.	Past 5 Yrs.	Est'd '16-'18 to '22-'24	
Sales "Cash Flow"	10.0% 12.5%	10.5% 14.5%	9.0%	
Earnings	12.0%	14.5%	15.0%	
Dividends Book Value	14.5% 7.0%	15.0% 4.0%		

5055

16061

2048

331

15134

2279 342

3419

6040

15796

2307

4952

Current Assets

Accts Payable Debt Due

Current Liab.

Fiscal Year Ends	QUA Aug.31	RTERLY S Nov.30	ALES (\$ m Feb.28	ill.) ^A May 31	Full Fiscal Year
2016	8414	7686	8032	8244	32376
2017	9061	8180	8432	8677	34350
2018	9070	8554	8984	9789	36397
2019	9948	9374	9611	10217	39150
2020	10660	10200	10440	11050	42350
Fiscal	EA	Full .			
Year Ends	Aug.31	Nov.30		May 31	Fiscal Year
2016	.67	.45	.55	.49	2.16
2017	.73	.50	.68	.60	2.51
2018	.57	.46	.68	.69	2.40
2019	.67	.52	.68	.73	2.60
2020	.80	.62	.78	.85	3.05
Cal-	QUAR	Full			
endar	Mar.31	Jun.30	Sep.30	Dec.31	Year
2015	.14	.14	.14	.14	.56
2016	.16	.16	.16	.16	.64
2017	.18	.18	.18	.18	.72
2018	.20	.20	.20	.20	.80
2019	.22	.22			

NIKE's high-quality shares are trading near all-time highs. With the controversial Colin Kaepernick ad campaign now in the rearview mirror, the company has strung together some solid quarterly earnings reports. Yes, there was a bout of profit taking after the February-quarter financial disclosure, but that dip was quickly retraced. All in all, the swoosh is performing well. In particular, growth at the top line has been broad-based, with the vital North American market putting up handsome statistics, and areas like China and Latin America following suit. More importantly, footwear sales, the company's bread and butter, rose 9% in the most recent three-month period here in the U.S., and the highly competitive backdrop NKE has been dealing with here at home may be shaking out some lesser participants (more color below). Nonetheless, all this good news looks to be already factored into NIKE's stock price. The neutrally ranked selection is a subpar choice for

three- to five-year appreciation potential. Earnings growth for fiscal 2019 (years end May 31st) should approach 10% on a year-over-year basis. The top line

is growing and EPS continues to climb even with the elevated amount of funding NIKE is pouring into its online platform, research and development, and direct-to-consumer ventures that are striking a chord with millennials. For fiscal 2020, we think the capital layouts needed for these projects should start to taper, leading to a larger share-net figure north of \$3.00.

This time of year, NIKE's visibility is elevated due to its impressive roster of pitchmen. The Masters was earlier this month, and Tiger Woods was front and center and won the tournament. Also, the NBA playoffs are now in full swing and the swoosh has a bevy of big names under contract: Kevin Durant, Kyrie Irving, and Paul George to name a few.

A recent survey depicts a scenario where one of the company's primary competitors is falling off. Under Armour looks to be falling out of favor with the 18-34 crowd, as a lack of innovation is evident. The company's spot has slipped in both the basketball and casual categories, and it remains a distant sixth in the running group.

Erik M. Manning April 26, 2019

(A) Fiscal years end May 31st. (B) Diluted earnings. Excludes nonrecurring: '03, (25¢); '07, 2¢; '08, 8¢; '09, (13¢); '13, 1¢; '18, (\$1.23) due to tax law change. Next egs. report due

late June/early July.
(C) Dividends historically paid in early January,
April, July, and October. ■ Reinvestment plan available.

(D) Includes 21¢ dividend paid December 2012. (E) In millions, adjusted for splits. (F) Each share of Class A is convertible to one share of Class B.

Company's Financial Strength Stock's Price Stability A++ 80 Price Growth Persistence **Earnings Predictability** 95