

Total Liah 138392 162932 ANNUAL RATES Past Est'd '15-'17 10 Yrs. 5.0% 4.0% 5 Yrs. 2.5% .5% to '21-'23 8.5% 9.0% of change (per sh) Loans Earnings Dividends **Book Value** 4 0% -2.0%

Cal-	QUARTERLY REVENUES (\$ mill.) D				Full
endar	Mar.31	Jun.30	Sep.30	Dec.31	Year
2015	7950	8284	8193	8391	32818
2016	8088	8235	7774	8022	32119
2017	7889	8307	8436	8839	33471
2018	9718	10002	10144	10474	40338
2019	10300	10700	10750	11250	43000
Cal-	EARNINGS PER SHARE A				Full
endar	Mar.31	Jun.30	Sep.30	Dec.31	Year
2015	1.48	1.42	1.24	1.23	5.39
2016	1.45	2.10	1.20	.88	5.65
2017	1.34	1.47	1.50	1.58	5.89
2018	1.86	1.84	1.88	1.74	7.32
2019	2.05	1.97	2.08	2.05	8.15
Cal-	QUARTERLY DIVIDENDS PAID B■				Full
endar	Mar.31	Jun.30	Sep.30	Dec.31	Year
2015	.26	.26	.29	.29	1.10
2016	.29	.29	.32	.32	1.22
2017	.32	.32	.32	.35	1.31
2018	.35	.35	.39	.39	1.48
2019	.39				

Global Commercial Services, and Global Merchant Services. Had

Shares of American Express have held up relatively well of late. Although the major stock market indexes have advanced nicely so far in calendar 2019, they are still firmly in the red over the longer term. For instance, the S&P 500 Index is off 5% going back six months. Amex, on the other hand, is basically breakeven over this time frame. We attribute the steady performance to the company's healthy quarterly financials, as well as a positive outlook by the bulk of the analyst community.

The credit card behemoth recently reported December-period results. For the quarter, it achieved share net of \$1.74, which excluded \$0.58 of tax-related benefits. Although this figure was below our estimate, it represented a solid 9% yearover-year gain. Other positives in the quarter included an 8% increase in revenues, fueled by greater card member spending, loan volumes, and card fees. For the full year, Amex performed quite well and achieved total revenues and earnings of \$40.3 billion (up 21% year over year) and \$7.32 a share (+24%), respectively.

We remain bullish in regard to its op**erations.** As the last several quarters

have demonstrated. management has done a fine job when it comes to expanding the company's footprint and revenue base. It has aggressively implemented marketing endeavors and technology improvement, which should continue to bear fruit. For 2019, management's guidance points to revenue growth of 8%-10% and earnings per share of \$7.85-\$8.35. Those ranges are similar to our existing top- and bottom-line estimates of \$43.0 billion and \$8.15, respectively. We also project that earnings will reach \$9.50 by the 2021–2023 period. However, our outlook for the stock remains mixed. Although Amex's business prospects are favorable, a fair share of the good news looks to be already reflected in the stock price. Coupled with a modest dividend yield, and average annual total return prospects appear unexciting. On the other hand, the issue is top-ranked for Safety and holds other defensive properties, including high scores for Price Stability and Earnings Predictability. Thus, it may interest conservative accounts, especially during this period of heightened market volatility. February 8, 2019 Ian Gendler

(A) Fully diluted earnings. May not sum to total due to rounding. Excludes nonrecurring charges: '15, \$0.34; '17, \$2.99; '18, \$0.58. Next earnings report due late April.

February, May, August, and November. Div'd reinv. plan available. (C) In millions.

(B) Div'd's historically paid around the 10th of (D) Revenues are net of interest expense.

Company's Financial Strength Stock's Price Stability Price Growth Persistence 85 65 **Earnings Predictability**