| OWDUPONT NY                               | 'SE-DWI  | DP            |             | R       | ECENT<br>Rice | 49.09                | P/E<br>RATIO | 12.                                   | 0  | 13.5<br>NMF  | RELATIVE<br>P/E RATIO                    | 0.8            | 4 DIV'D            | 3.4            | % Y                     | ALUI<br>LINE             |                      |                 |
|---|--|---------------|-------------|---------|---------------|----------------------|--------------|---------------------------------------|--|--|--|----------------|--------------------|----------------|-------------------------|--------------------------|----------------------|-----------------|
| IELINESS — D                              |  |               |             |         |               |                      | '            |                                       |  |  | High:<br>Low:                            | 73.9<br>64.0   | 77.1<br>49.0       |                |                         | Target                   | Price                | Range           |
| ETY <b>2</b> New 10/6/17                  | LEGEN  |               | . Ch        |         |               |                      |              |                                       |  |  | Low.                                     | 04.0           | 45.0               |                |                         | 2021                     | 2022                 |                 |
| NICAL — D                                 | Options: Y   | 'es           | e Strength  | . —     |               |                      |              |                                       |  |  |  |                |                    |                |                         |                          |                      | 128             |
| MF (1.00 = Market)                        | Shaded a   | area indic    | ates recess | sion    |               |                      |              |                                       |  |  |  |                |                    |                |                         |                          |                      | 96<br>80        |
| 3 PROJECTIONS                             |  |               |             |         |               |                      |              |                                       |  |  |  | 100            | <sup>յ</sup> կրոսը |                |                         |                          |                      | 64              |
| Ann'l Total<br>Gain Return                |  |               |             |         |               |                      |              |                                       |  |  |  |                | <u>'</u> '         |                |                         |                          |                      | 48<br>40        |
| 115%) 23%<br>+55%) <i>14%</i>             |  |               |             |         |               |                      |              |                                       |  |  |  |                |                    |                |                         |                          |                      | 32              |
| sions                                     |  |               |             |         |               |                      |              |                                       |  |  |  |                |                    |                |                         |                          |                      | 24              |
| <b>M J J A S O</b> 0 0 0 1 0 0            |  |               |             |         |               |                      |              |                                       |  |  |  | ••••           | ··.                |                |                         |                          |                      | 16              |
| 214 0 412 0<br>2 2 0 1 0 0                |  |               |             |         |               |                      |              |                                       |  |  |  |                | •••                |                | ļ                       |                          |                      | _12             |
| Decisions                                 |  |               |             |         |               |                      |              |                                       |  |  |  |                |                    |                |                         | RETURI                   | V 11/18<br>L ARITH.* |                 |
| 2Q2018 3Q2018<br>795 799                  | Percent  |               |             |         |               |                      |              |                                       |  |  |  |                |                    |                | 1 yr.                   | THIS V<br>STOCK<br>-17.7 | INDEX<br>0.2         | -               |
| 91 841 820                                | shares<br>traded   | 10 -<br>5 -   |             |         |               |                      |              |                                       |  |  |  | hii            |                    |                | 3 yr.                   | 21.9                     | 33.1                 | F               |
| 116244911631944<br>t was formed w         | ith the n  | nornor        | 2008        | 2009    | 2010          | 2011                 | 2012         | 2013                                  | 2014   | 2015   | 2016 2                                   | 2017¢          | 2018               | 2019           | 5 yr.<br>© VΔI I        | 73.6<br>IE LINE PU       | 40.9                 | 21-23           |
| ed chemicals                              | manufac  | cturers       |             |         |               |                      |              |                                       |  |  |  | 34.17          | 38.20              | 41.35          | Sales per               |                          | ,D. LLO              | 54.75           |
| Dow Chemical                              | on Augu  | ıst 31,       |             |         |               |                      |              |                                       |  |  |  | 4.81           | 6.45               | 7.35           | "Cash Fl                |                          | sh                   | 9.90            |
| nt shareholders r                         |  |               |             |         |               |                      |              |                                       |  |  |  | 3.07           | 3.80               | 4.40           | Earnings                |                          |                      | 6.00            |
| wDuPont for ead<br>of Dow Chemica         |  |               |             |         |               |                      |              |                                       |  |  |  | .38            | 1.52<br>1.50       |                | Div'ds De               |                          |                      | 2.20            |
| vDuPont for each                          |  |               |             |         |               |                      |              |                                       |  | ::   |  | 1.53<br>43.11  | 44.55              |                | Book Val                |                          |                      | 55.70           |
| wDuPont comm                              | nenced to  | rading        |             |         |               |                      |              |                                       |  |  |  | 2327.3         | 2290.0             |                | Common                  |                          |                      | 2100.0          |
| ork Stock Exch                            | nange on   | Sep-          |             |         |               |                      |              |                                       |  |  |  | 17.7           | 17.3               |                | Avg Ann                 |                          |                      | 15.0            |
| 7.  |  |               |             |         |               |                      |              |                                       |  |  |  | .88            | .92                |                | Relative                |                          |                      | .85             |
| JCTURE as of 9/30<br>168 mill. Due in 5 Y |  | 1 mill        |             |         |               |                      |              |                                       |  |  |  | .7%            | 2.3%               | 00000          | Avg Ann                 |                          | eia                  | 2.4%            |
| mill. LT Interes                          |  |               |             |         |               |                      |              |                                       |  |  |  | 79535<br>14.0% | 87500<br>15.0%     | 93000<br>16.0% | Sales (\$n<br>Operating | •                        |                      | 115000<br>16.5% |
|   | (21% of  | f Cap'l)      |             |         |               |                      |              |                                       |  |  |  | 3969           | 6000               |                | Deprecia                |                          | II)                  | 8000            |
|   |  |               |             |         |               |                      |              |                                       |  |  |  | 7223           | 8800               | 10000          | Net Profi               | t (\$mill)               |                      | 12750           |
|   |  |               |             |         |               |                      |              |                                       |  |  |  | 7.5%           | 20.0%              | 21.0%          | Income T                |                          |                      | 21.0%           |
| )   |  |               |             |         |               |                      |              |                                       |  |  |  | 9.1%           | 10.1%<br>20000     | 10.8%<br>25000 | Net Profit<br>Working   |                          | VIII/                | 11.1%<br>35000  |
|   |  |               |             |         |               |                      |              |                                       |  |  |  | 30056          | 28500              |                | Long-Ter                |                          |                      | 40000           |
| 2,294,243,816 sh                          | S.   |               |             |         |               |                      |              |                                       |  |  |  | 100330         | 102000             |                | Shr. Equi               |                          | ,,                   | 117000          |
| \$440 billion (Long                       | - 0\   |               |             |         |               |                      |              |                                       |  |  |  | 6.0%           | 7.0%               |                | Return or               |                          |                      | 8.5%            |
| \$113 billion (Larg                       |  | 9/30/18       |             |         |               |                      |              |                                       |  |  |  | 7.2%<br>6.3%   | 8.5%<br>5.0%       | 9.5%<br>6.0%   | Return or<br>Retained   |                          |                      | 11.0%<br>7.0%   |
|   |  |               |             |         |               |                      |              |                                       | ::   |  |  | 12%            | 40%                |                | All Div'ds              |                          | • 1                  | 36%             |
| 1   |  | 7309<br>14542 | BUSIN       | FSS: Do | )<br>WDuPon   | t is a ho            | Idina co     | mnany f                               | ormed w  | ith the  | common                                   |                |                    |                | oup, 7.4%               |                          |                      |                 |
| Avg Cost) 1                               | 16992<br>7193  | 16441<br>7113 | merger      | of dive | rsified ch    | emicals n            | nanufact     | urers Di                              | Pont an  | d Dow  | (3/18 pro                                | oxy). Ex       | ecutive (          | Chairman       | : Jeff M.               | Fettig. (                | Chief Ex             | ecutive         |
|   |  | 45405         |             |         |               | 17. It ope oducts to |              |                                       |  |  |  |                |                    |                | . Dow Ch<br>ow Chem     |                          |                      |                 |
| 1<br>                                     | 12861<br>4015  | 12952<br>7875 |             |         |               | tective ap           |              |                                       |  |  |  |                |                    |                | Wilmingt                |                          |                      |                 |
|   | 9252   | 6853<br>27680 | The co      | mpany h | as eight i    | eportable            | segmen       | ts. Off. 8                            | dir. own   | .4% of   | tel.: 302-                               | -774-303       | 4. Web:            | www.dov        | v-dupont.c              | om.                      |                      |                 |
|   |  |               |             | osted   |               |                      |              | with separation plans. The company is |  |  |  |                |                    |                |                         |                          |                      |                 |
| TES Past Pas<br>sh) 10 Yrs. 5 Yr          | sults for the third quarter. Sales of  |               |             |         |               |                      |              |                                       |  | expected to split into three distinct entities                                   |  |                |                    |                |                         |                          |                      |                 |
| v"  | \$20.1 billion marked an increase of 10%, on a year-over-year pro-forma basis. |               |             |         |               |                      |              |                                       |  | by June of 2019. The Materials Science Division will be called Dow. The Agricul- |  |                |                    |                |                         |                          |                      |                 |
|   | /  | VMF<br>VMF    | Volu        | me ii   | icreas        | ed 5%                | , wit        | h gai                                 | ins in   | all  |  |                |                    |                | named                   |                          |                      |                 |
| <br>e                                     |  | NMF<br>NMF    | divis       | ions a  | and re        | gions.               | Grow         | th wa                                 | s par  | ticu-  | cience                                   | e, and         | l the S            | Specia         | lty Pr                  | oducts                   | Div                  | ision           |
| QUARTERLY SALES (\$ m                     |  |               |             |         |               |                      |              |                                       |  |  | will be named DuPont. The senior leader- |                |                    |                |                         |                          |                      |                 |
| lar.31 Jun.30 Sep.30                      |  |               |             |         |               |                      |              |                                       | ship teams for the three businesses have<br>been announced, as well as the boards of |  |  |                |                    |                |                         |                          |                      |                 |
|   |  |               |             |         |               | hv sa                |              |                                       |  |  | direct                                   |                | ancu               | , as v         | . C11 U.                |                          | Jour                 | 01              |

especially healthy sales advances. However, expenses also increased, and earnings per share of \$0.63 were somewhat below the pro-forma tally of \$0.69 from the

prior-year period.

Shares of DowDuPont did not fare well in 2018. The stock sold off significantly during the fourth quarter, in conjunction with weakness in the broader equity market. As a diversified chemicals manufacturer, DowDuPont can be particularly vulnerable to a downturn in the global economy. A measure of unevenness may well impact performance here in the near term. We have lowered our sales and share-net estimates for 2018 and 2019 somewhat, but still anticipate solid growth for these years.

DowDuPont continues to progress

Long-term prospects look favorable for these businesses. The company appears to be well positioned in markets with attractive long-term growth potential. DowDuPont ought to benefit as broadbased consumer strength drives economic expansion. Much of the company's portfolio is likely to experience healthy growth in the coming years.

This stock remains unranked for yearahead performance, due to its short trading history. From the recent quotation, this equity offers attractive long-term total return potential. This is supported by a healthy dividend yield. Patient investors seeking exposure to the diversified chemicals industry should take a closer look. Michael Napoli, CFA January 4, 2019

(A) Based on diluted shares. Excludes nonrecurring gain (loss): '17, (\$1.90); '18, (\$1.04). Next earnings report due early February. (B) In millions.

.38

20066

21622

23000

.74

.90

1.05

.38

.38

79535

87500

93000

Full

Year

3.07

3.80

4.40

Full

Year

2016

2017

2018

2019

Cal-

endar

2015

2016

2017

2018

2019

Cal-

endar

2015

2016

2017

2018

21510

22500

1.01

1.15

.38

24245

25000

1.26

1.40

20123

22500

.63

.80

.38

EARNINGS PER SHARE A C

Mar.31 Jun.30 Sep.30 Dec.31

QUARTERLY DIVIDENDS PAID E

Mar.31 Jun.30 Sep.30 Dec.31

(D) Unranked due to short trading history.

(C) Results for 2017 based on Pro forma data. Quarterly breakdown not available for 2017; to-tals do not sum. (E) Dividend initiated in December of 2017. Dividends paid in March, June, September, and December.

Company's Financial Strength Stock's Price Stability Price Growth Persistence **Earnings Predictability** 

NME NMF NMF