

the healthcare field. Has three business segments: Consumer (baby care, skin care, oral care, wound care, etc.), Pharmaceutical (antiinfective, antipsychotic, contraceptive, dermatology, gastrointestinal, etc.), and Medical Devices & Diagnostics (electrophysiol-

Johnson & Johnson's third-quarter

results were stronger than they ap-

pear. On an adjusted basis, share earn-

ings rose 8% to \$2.05, versus the similar

2017 period. GAAP earnings were only

\$1.44, however, due to \$1.9 billion in non-

cash charges related to special items and

the writedown of intangible assets. On the

revenue side, the company turned in a very solid performance. Excluding acquisitions and divestitures, worldwide operational sales rose 6.1% (3.9% domestically,

1.0% of common stock; Vanguard Group, 7.6%; BlackRock, 6.2% State Street, 5.8%. (3/18 Proxy). Chairman & CEO: Alex Gorsky. Inc.: NJ. Address: One Johnson & Johnson Plaza, New Brunswick, NJ 08933. Telephone: 732-524-0400. Internet: www.jnj.com.

**ANNUAL RATES** Past Est'd '15-'17 Past 10 Yrs. 5 Yrs. 2.5% 4.0% 3.5% 7.0% 5.0% of change (per sh) to '21-'23 4.5% 5.5% 5.0% 5.5% 8.5% 9.0% Sales "Cash Flow" Earnings Dividends Book Value 8.5% 7.5% 8.0% 8.0%

65032

6918

4684 14685

26287

43088

7310 3906

19321

30537

47194

7000

18664

27437

**Current Assets** 

Accts Payable Debt Due

Current Liab.

Cal- endar			ALES (\$ m Sep.Per	ill.) <sup>A</sup> Dec.Per	Full Year
2015	17374	17787	17102	17811	70074
2016	17482	18482	17820	18106	71890
2017	17766	18839	19650	20195	76450
2018	20009	20831	20348	20312	81500
2019	20500	21500	21000	21500	84500
Cal-	EARNINGS PER SHARE AB				Full
endar	Mar.Per	Jun.Per	Sep.Per	Dec.Per	Year
2015	1.53	1.60	1.20	1.15	5.48
2016	1.54	1.48	1.53	1.38	5.93
2017	1.61	1.40	1.45	1.74	6.20
2018	1.60	1.45	1.44	1.96	6.45
2019	1.90	1.85	1.85	2.20	7.80
Cal-	QUARTERLY DIVIDENDS PAID C=				Full
endar	Mar.31	Jun.30	Sep.30	Dec.31	Year
2014	.66	.70	.70	.70	2.76
2015	.70	.75	.75	.75	2.95
2016	.75	.80	.80	.80	3.15
2017	.80	.84	.84	.84	3.32
2018	.84	.90	.90		

The Pharmaceutical business contin**ues to do better.** This industry has come under pressure in the recent past over pricing issues. In the September interim, operational sales rose 8.2%. The key drivers in the group included ZYTIGA (prostate cancer), İMBRUVICA (B-cell malignancies), STELARA and SIMPONI disease), and (inflammatory and *OPSUMIT* (hypertension). Moreover, the pipeline remains healthy as new drug applications (NDAs) were submitted to the FDA for eskeramine (depression) as well as supplemental NDAs to widen the use of

current drugs such as IMBRUVICA.

The Medical Device segment is also showing signs of life. Sales here rose about 3% thanks to strength in the contact lens market (ACUVUE). Demand was also solid for electrophysiology products and endocutters and biosurgicals. Softness in the Diabetes Care sector offset some of these gains. The revamping of the baby-care line is helping the Worldwide Consumer business. Baby shampoo and similar products removed all ingredients including dyes and sulfates. This renowned consumer staple had been losing sales to all-

MOTRIN, and NEUTROGENA also did well, which led to the top line increasing in this segment by over 6%. Investors may want to take another look at this blue-chip stock. For starters, the shares are ranked to outperform the market in the year ahead. Also, riskaverse investors ought to be attracted to the company's 1 (Highest) Safety rank, top-notch Price Stability score, and gener-

natural competitors. J&J's mainstay over-

the-counter products such as TYLENOL,

ous yield. James A. Flood

November 16, 2018

(A) Years end on the last Sunday in December (B) Diluted earnings. Excludes nonrecurring: Years end on the last Sunday in December. '02, d7¢; '03, d30¢; '04, d26¢; '05, d4¢; '06 d3¢; '07, d52¢; '09, d23¢; '10, 2¢; '11, d\$1.51;

'12, d\$1.24; '13, d71¢; 4th qtr.'17, d\$5.73 (due to tax reform.). GAAP as of 2015. Next earnable. ■ Dividend reinvestment plan available. ings report due late Jan.. (C) Dividends historically paid: March, June, September, and De-

and 8.5% internationally).

(D) Includes intangibles. On 9/30/18: \$79.3 billion, \$29.57 a share. (E) In millions.

Company's Financial Strength Stock's Price Stability A++ 100 Price Growth Persistence

**Earnings Predictability** 95