



Visa Inc. is the result of the merger of Visa USA, Visa International, Visa Canada, and Inovant. The reorganization was completed in October 2007. In March of 2008, the company went public, offering 1.62 billion shares at an initial price of \$11 (figures adjusted for 3/15 stock split). It raised \$17.9 billion in the largest IPO in U.S. history to date. Lead underwriters were J.P. Morgan and Goldman Sachs, which led a team of other main underwriters and several small banks.

	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	© VALUE LINE PUB. LLC	21-23
Revenues per sh <sup>A</sup>	2.03	2.28	2.73	3.25	3.84	4.49	5.03	6.27	7.07	8.84	10.15	11.50		15.10
"Cash Flow" per sh	.63	.80	1.09	1.39	1.67	2.05	2.33	3.13	3.45	3.75	4.72	5.65		7.25
Earnings per sh <sup>ABE</sup>	.56	.73	.98	1.25	1.55	1.90	2.27	2.62	2.84	3.48	4.42	5.30		6.80
Div'ds Decl'd per sh <sup>F</sup>	.03	.11	.13	.15	.22	.33	.42	.50	.59	.69	.88	1.04		1.41
Cap'l Spending per sh <sup>D</sup>	.13	.10	.08	.12	.14	.18	.22	.19	.25	.34	.35	.35		.40
Book Value per sh <sup>H</sup>	6.86	7.64	8.46	9.35	10.19	10.24	10.86	13.47	12.75	15.78	16.74	18.00		22.60
Common Shs Outst'g <sup>C</sup>	3080.0	3036.0	2956.0	2828.0	2712.0	2624.0	2524.0	2215.0	2133.0	2076.0	2031.0	2000.0		2100.0
Avg Ann'l P/E Ratio	32.6	20.3	20.5	15.7	18.2	21.8	23.3	25.3	27.2	25.8	28.7			25.0
Relative P/E Ratio	1.96	1.35	1.30	.98	1.16	1.22	1.23	1.27	1.43	1.36	1.51			1.40
Avg Ann'l Div'd Yield	.1%	.7%	.6%	.8%	.8%	.8%	.8%	.8%	.8%	.8%	.7%			.8%

**CAPITAL STRUCTURE as of 9/30/18**  
 Tot. Debt \$16.6 bill. Due in 5 yrs. \$4.7 bill.  
 LT Debt \$16.6 bill. (33% of cap'l)

Leases, Uncapitalized Annual rentals \$76 mill.

No Defined Benefits Plan

Pfd Stock None

Common Stock 2031.0 million shares

MARKET CAP: \$270 billion (Large Cap)

CURRENT POSITION (\$MILL.)	2016	2017	9/30/18
Cash Assets	5619	9874	8162
Receivables	1041	1132	1208
Other	7653	8017	8846
Current Assets	14313	19023	18216
Accts Payable	203	179	183
Debt Due	--	1749	--
Other	7843	8066	11122
Current Liab.	8046	9994	11305

**ANNUAL RATES** Past of change (per sh) 10 Yrs. Past 5 Yrs. Est'd '15-'17 to '21-'23

Revenues	--	17.5%	12.5%
"Cash Flow"	--	22.0%	12.5%
Earnings	--	21.0%	14.5%
Dividends	--	32.0%	15.5%
Book Value	--	8.0%	12.0%

Fiscal Year Ends	QUARTERLY REVENUES (\$ mill.) <sup>AE</sup>				Full Fiscal Year
	Dec.31	Mar.31	Jun.30	Sep.30	
2015	3382	3409	3518	3571	13880
2016	3565	3626	3630	4261	15082
2017	4461	4477	4565	4855	18358
2018	4862	5073	5240	5434	20609
2019	5425	5675	5850	6050	23000

Fiscal Year Ends	EARNINGS PER SHARE <sup>ABE</sup>				Full Fiscal Year
	Dec.31	Mar.31	Jun.30	Sep.30	
2015	.63	.63	.74	.62	2.62
2016	.69	.68	.69	.78	2.84
2017	.86	.86	.86	.90	3.48
2018	1.08	1.11	1.00	1.23	4.42
2019	1.30	1.30	1.33	1.37	5.30

**Visa closed out fiscal 2018 with strong results.** (Fiscal years end on September 30th.) During the most recent three-month period, the electronic payments processor logged \$5.434 billion in revenues and earnings of \$1.23 per share, marking advances of 12% and 37%, respectively, year over year. (We had anticipated \$5.225 billion and \$1.21 a share, respectively, on the top and bottom lines.) For the full year just concluded, revenues and share net improved 12% and 27%, respectively.

**Transaction volumes continue to expand at a good clip.** Indeed, total dollar volumes in Europe, Latin America, Asia/Pacific, and the segment comprised of Central Europe, the Middle East, and Africa increased 7.5%, 8.1%, 7.8%, and 6.3%, respectively, during the September term. Total dollar volumes were also healthy in Visa's home market of North America, rising 10.2% and 9.0%, respectively, in the United States and Canada. In addition, cross-border volumes climbed 10%, and the company processed a staggering 32.8 billion transactions in the fiscal fourth quarter. (All figures are presented on a constant-dollar basis.)

**We've added \$200 million and \$0.10 a share, respectively, to our fiscal 2019 top- and bottom-line estimates.** Total dollar volumes ought to advance in the 8%–9% range for the full year; cross-border transactions will likely increase another 9%–10%; and Visa may well process 36 billion–37 billion transactions, which would represent growth of 10%–13%. All told, our updated revenue and share-net forecasts would mark improvements of 10%–12% and 19%–21%, respectively.

**Timely Visa shares should appeal to investors of all stripes.** The board is returning more capital to stockholders, including a 19% raise to the quarterly dividend (to \$0.25 per share), and \$4.1 billion presently available for share buybacks. Moreover, Visa remains the worldwide leader in the electronic payments industry; its expansion plans are backed by a strong balance sheet; and its well-managed operations post solid returns in good economic times and bad. Finally, the equity is top ranked for Safety (1, Highest), and the company earns the strongest mark for Financial Strength (A++).