

| Cash Assets | 17099 | 14000 | 12 |
| :---: | :---: | :---: | :---: |
| Receivables | 4690 | 5607 | 7 |
| Inventory (FIFO) | 5553 | 6983 | 3734 |
| Other | 8166 | 2908 | 83398 |
| Current Assets | 35508 | 29500 | 027603 |
| Accts Payable | 2475 | 2928 | 841 |
| Debt Due | 4634 | 1776 | 6351 |
| Other | 13193 | 12717 | 79918 |
| Current Liab. | 20302 | 17421 | 1757 |
| ANNUAL RATES of change (per sh) | Past 10 Yrs. | Past 5 Yrs. | '21';" |
| Sales | 7.0\% | 5.0\% | 7.0\% |
| "Cash Flow" | 8.5\% | 5.5\% | 10.0\% |
| Earning | 9.5\% | 5.5\% | 12.5\% |
| Dividends | 10.0\% | 6.0\% | 5.5\% |
| Book Value | 8.0\% | 8.0\% | 7.5\% |


| Cal- <br> endar | QUARTERLY SALES (\$ mill.) <br> Mar.31 |  |  | Jun.30 | Sep.30 |
| :---: | :---: | :---: | :---: | :---: | ---: |
| Dec.31 |  |  |  |  |  | Full | Year |
| ---: | :--- |$|$

BUSINESS: Intel is a leading manufacturer of integrated circuits. Markets served: primarily makers of personal computers; also communications, industrial automation, military, and other electronic equipment. Main products: microprocessors (notably, the Pentium series), microcontrollers, and memory chips. Also sells computer modules and boards, and network products. Foreign business:
Intel reported generally positive results for the second quarter of 2018. Looking at it with more granularity, the top line clocked in at nearly $\$ 17$ billion, which was a tad above our estimate of $\$ 16.9$ billion. Furthermore, earnings per share dialed in at $\$ 1.04$, which was $\$ 0.04$ above our estimate and markedly higher than the previous year's $\$ 0.72$. Intel's re sults were strong across the board. The PC-centric business posted a sales increase of $6 \%$, reflecting healthy demand for gaming and commercial products. Too, average selling prices for desktop items climbed $13 \%$ on a year-over-year basis. What's more, sales at the data centric unit catapulted $26 \%$, thanks to a $27 \%$ advance at the Data Center division.
Healthy earnings growth ought to
continue over the remainder of this year before likely moderating in 2019. During its second-quarter conference call, management gave optimistic guidance for the September quarter, whereby it called for sales of $\$ 18.1$ billion, plus or minus $\$ 500$ million, which ought to result in earnings per share of about $\$ 1.15$. However, it should be noted Intel's share price
about $80 \%$ of ' 17 sales. R\&D: 20.9\% of sales. '17 dep. rate: $6.8 \%$. Has 103,700 empl. Off./dir. own less than $1 \%$ of common shares; The Vanguard Group, 7.3\%; BlackRock, 6.3\%. (4/18 proxy). Chair.: Andy Bryant. Pres.: Venkata Renduchintala. Interim CEO: Robert Swan. Inc.: DE. Address: 2200 Mission College Blvd., Santa Clara, CA 95054. Tel.: 408-765-8080. Internet: www.intc.com.
has fallen over the past several weeks. We believe that this may be due to datacentric sales not quite living up to Wall Street's lofty expectations during the J une period. Specifically, "whisper numbers" for that division were in the neighborhood of $\$ 5.6$ billion, while actual figures were about $\$ 5.5$ billion. While not a significant miss, this segment is generally viewed as the company's fastest-growing unit and a harbinger of earnings growth.
Earnings per share ought to increase at a low double-digit clip over the pull to 2021-2023, assuming economic conditions cooperate. Intel appears to be headed in the right direction, with a growing percentage of its business focused on faster-growing segments of the semiconductor market.
These shares are ranked to be top performers in the year ahead. This largely reflects the company's recent strong earnings momentum. Though the stock's share price has taken a step back since our September report, we believe that this breather is warranted, given its generally strong showing over the past year. Alan G. House

September 28, 2018

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[^0]:    A) Dil. egs. Excl. nonrecurr. gains (losses): June, September, and December. ■ Dividend 02, (5¢); '03, (1¢); '10, (4¢); '16, (60\$). Next reinvestment plan available. (C) In millions. egs. report due late Oct.

