UJ	CO	SYS	TEM		Q-CSCO		R P	ecent Rice	47.73	P/E Ratio	16.	5 (Traili Media	ng: 18.4) an: 12.0)	RELATIVE P/E RATIO		9 DIV'D YLD	2.8	8%	/ALUE	2	
IMELIN	NESS 🕄	3 Raised 1	1/24/17	High: Low:	34.2 24.8		24.8 13.6	27.7 19.0	22.3 13.3	21.3 15.0	26.5 20.0	28.6 21.3	30.3 23.0	32.0 22.5	39.0 29.8	48.1 37.3				Price 2022	
AFET		Raised 1	2/16/16	LEGEN	.0 x "Casi	h Flow" p s	h												2021	2022	
ECHNI		4 Lowered	8/31/18	Options:	elative Pric Yes	e Strength															
		0 = Market) ROJECTI	NIS	Shaded	area indic	ates recess	ion									_{╋╋╋}					+50
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gh	Price 65 (Gain +35%)	Return 10%		ոսեղ						. 1940		արորիս								-25
w side	50 r Decis	(+5%) sions	4%		*****	•••••	That L		" ^{"""} "	" , 'וו											-20 -15
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Sell Stitu		1 1 0 Decisio										•						% TO	T. RETUR THIS V	N 8/18 /L ARITH.*	[
Buv	4Q2017 880	1Q2018 868	2Q2018 915	Percen														1 yr.	STOCK 53.1	INDEX 19.9	+
Sell	791	1124 33576037	1071	shares traded	20 - 10 -						mhnhh		Ուսիսի	Ուսուն	ահեւն	illiin		3 yr.	104.2 140.8	48.4 73.8	F
002	2003			2006	2007	2008	2009	2010			2013	2014	2015		2017	2018	2019		UE LINE PI		21-2
2.59	2.70	3.31	3.95	4.70	5.73	6.71	6.24	7.08	7.95	8.69	9.02	9.23	9.67	9.79	9.63	10.56	11.20	Revenue	es per sh	A	13.
.54	.77		1.08	1.13	1.43	1.66	1.37	1.73	2.12	2.38	2.45	2.60	2.71	2.82	2.88	3.19	3.50		low" per s		4.
.39	.59	.76	.87	.89	1.17	1.31	1.05	1.33	1.62	1.85 .28	2.02 .62	2.06	2.21	2.36 .94	2.39 1.10	2.60 1.24	3.00 1.30		s per sh E ecl'd per :		3. 1.
.36	.10	.09	.11	.13	.21	.22	.17	.18	.22	.21	.22	.25	.24	.23	.19	.17	.25		ending pe		
3.92	4.01	3.88	3.69	3.95	5.16	5.83	6.68	7.83	8.69	9.68	10.97	11.09	11.74	12.64	13.27	9.19	7.80		lue per sh		10.
303.0 42.4	6998.0 24.3		6274.7 21.6	6059.0 21.3	6100.0 22.0	5893.0 20.6	5785.0 17.7	5655.0 17.9	5435.0 11.9	5298.0 9.7	5389.0 10.3	5107.0 11.3	5085.0 12.3	5029.0 11.5	4983.0 13.3	4670.0 Bold figu	4500.0		n Shs Out I'l P/E Rat	•	4200
42.4 2.32	1.39		1.15	1.15	1.17	1.24	1.18	1.14	.75	.62	.58	.59	.62	.60	.65	Value	Line	-	P/E Ratio		
									.6%	1.6%	3.0%	3.1%	2.9%	3.5%	3.5%	estim	ates		i'l Div'd Yi		3.3
APITA	L STRU	JCTURE a	as of 7/28	/18		39540	36117	40040	43218	46061	48607	47142	49161	49247	48005	49330	50500	Revenue	es (\$mill)	A	578
tal De	ebt \$25.	5 bill. Du	e in 5 yea	rs \$24.7	bill.	28.3%	25.2%	28.0%		33.3%	31.0%	31.4%	31.6%	33.4%	32.1%	34.0%	35.5%		g Margin	IIN	35.0
	\$20.3 b	oill. I	T Interes	st \$850 m		1744.0 8052.0	1768.0 6134.0	2030.0	2486.0 9033.0	2602.0	2351.0 10866	2432.0 10863	2442.0 11354	2150.0 12022	2286.0 12067	2192.0 12703	2120 13600	Net Prof	ation (\$mi it (\$mill)	11)	28 151
ases	. Uncap		(32% of C Innual ren		' mill.	21.5%	20.3%	17.5%		21.9%	20.8%	20.8%	21.7%	21.8%	22.1%	21.0%	21.0%	Income			21.0
	•					20.4%	17.0%	19.4%		21.7%	22.4%	23.0%	23.1%	24.4%	25.1%	25.8%	27.0%		it Margin		26.2
	ck None		sion Plan			21841 6393.0	30522 10295	32188	39725 16234	44202 16297	43329 12928	47305 20401	52660 21457	53808 24483	56120 25725	34802 20300	33000 20000		Cap'l (\$n rm Debt (\$		495 175
		- 4 070 00	00.000 -h	_		34353	38647	44267	47226	51286	59120	56654	59698	63586	66137	43204		-	ity (\$mill)		576
omme	on Stock	K 4,072,00	00,000 sh	5.		20.2%	12.9%	14.3%	14.7%	15.3%	15.5%	14.5%	14.3%	14.0%	13.6%	20.0%	23.5%	Return o	on Total Ca	ap'l	20.0
		¢222 hill	ion (Larg	ia Can)		23.4%	15.9%	17.5%	19.1%	19.5%	18.4%	19.2%	19.0%	18.9%	18.2%	29.4%	35.0%		on Shr. Eq		26.5
	NT POS		2016		7/28/18	23.4%	15.9%	17.5%	17.7%	16.6% 15%	12.8% 30%	12.5% 35%	12.2% 36%	11.4% 40%	9.9% 46%	15.0% 48%	22.0% 43%		I to Com I s to Net P		15.5 53
(\$MII sh A	LL.) .ssets ^D	6	5756	70492	46548	BUSIN	ESS: Cis	sco Syst	ems, Inc. i										ousiness		
eceiva	ables		5847 1217	5146 1616	46548 5554 1846	Protoco	l-based	networkir	ng and othe	er produ	cts for tr	ansportin	g data,	40.9%	of 2017	revenues	s. R&D,	12.6% (of revenu	es. Has	abo
anto			5899	6449	7889				iss geogra area netwo										less than proxy). C		
ther	ry (FIF				61837 1904	Devices	s are prir	narily inte	egrated by	Cisco IO	OS Softw	are and	include	Chuck I	Robbins.	Inc.: CA	A. Addres	ss: 170	W. Tasm	nan Driv	e, S
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 (four 13-week quarters). (B) Diluted earnings.
 egs. prior to 2011, pro-forma thereafter. (C) In
 March 29, 2011, paid in late Jan., April, July,

 Excludes nonrecurring items: '02, (14¢); '03,
 millions, adjusted for stock splits. (D) Long- and
 and Oct.

 (9¢); '04, (14¢). May not sum due to rounding.
 short-term investments in current assets begin and Oct.

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Stock's Price Stability85Price Growth Persistence45Earnings Predictability100

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