

building supply/home improvement "warehouse" stores across the U.S. and in Canada and Mexico (as of 4/29/18). Acquired Hughes Supply in 1/06. Average store size: roughly 104,000 sq. ft. indoor plus 24,000 sq. ft. garden center. Items stocked: about 35,000. Product lines include building materials; lumber; floor/wall cover-

specialty items; hardware & tools. Has about 413,000 employees. Off. & dir. own less than 1.0% of common stock; The Vanguard Group, 7.0% (4/18 Proxy). Chairman, CEO, & President: Craig Menear. Inc.: DE. Addr.: 2455 Paces Ferry Road, Atlanta, Georgia 30339. Telephone: 770-433-8211. Internet: www.homedepot.com.

ANNUAL RATES Past Est'd '15-'17 Past 10 Yrs. to '21-'23 of change (per sh) 5 Yrs. Sales "Cash Flow" 6.0% 8.5% 11.5% 17.5% 8.0% 10.5% Earnings Dividends Book Value 20.5% 22.5% -22.5% 12.0% 13.0% -18.5% 9.5% -12 0%

608 17724

7000 1252 5881

14133

Current Assets

Accts Payable Debt Due

Current Liab.

Other

638

18933

7244 2761

6189

16194

887

21214

9726 1549

6858

18133

DOOK VAIGC 12.070 22.070 70.070					
Fiscal Year Begins			ALES (\$ m Oct.Per	ill.) ^A Jan.Per	Full Fiscal Year
2015	20891	24829	21819	20980	88519
2016	22762	26472	23154	22207	94595
2017	23887	28108	25026	23883	100904
2018	24947	30350	26300	26078	107675
2019	26800	31400	27750	26450	112400
Fiscal	Al EARNINGS PER SHARE A B Full				
Year Begins			Oct.Per		Full Fiscal Year
2015	1.16	1.66	1.35	1.17	5.34
2016	1.44	1.97	1.60	1.44	6.45
2017	1.67	2.25	1.84	1.69	7.46
2018	2.08	2.85	2.25	2.17	9.35
2019	2.20	3.00	2.50	2.20	9.90
Cal-	QUARTERLY DIVIDENDS PAID C =				Full
endar	Mar.31	Jun.30	Sep.30	Dec.31	Year
2014	.47	.47	.47	.47	1.88
2015	.59	.59	.59	.59	2.36
2016	.69	.69	.69	.69	2.76
2017	.89	.89	.89	.89	3.56
2018	1.03	1.03			

The Home Depot delivered mixed results in the fiscal first quarter (ended April 29th). A cold, wet April weighed on sales of outdoor and seasonal items in the period, and sales of \$24.9 billion were slightly below our \$25.3 billion forecast. Comparable-store sales rose 4.2%, while U.S. comps were up 3.9%. Beyond the weather-related headwinds, results were quite strong. Sales to professionals continued to outpace those to do-it-yourself customers. Interior projects, along maintenance and repair categories, with were solid, while appliances, electrical, and lumber all had double-digit positive comps in the term. Customer transactions were down 1.3% in the quarter, but the average ticket rose 5.8% and sales per square foot climbed 4.5%. The reported gross margin expanded 40 basis points from a year earlier (thanks to the adoption of a new accounting standard). Also, a lower-than-anticipated tax rate of 23.5% enabled share earnings to come in \$0.03 ahead of our call, despite the top-line miss.

We expect most of the sales lost in the fiscal first quarter to be made up in current interim. Management

shares this view and noted that comps in the first two weeks of May were doubledigit positive. In addition to more favorable weather, a supportive macroeconomic backdrop (low unemployment, rising home values, etc.) should facilitate steady sales and earnings growth this quarter and beyond. The same can be said for the retailer's efforts to court professional customers and improve its interconnected shopping experience (in store, online, and mobile). All told, our share-earnings calls for fiscal 2018 and 2019 are unchanged.

These shares remain on our recommended list and would make a good addition to many equity portfolios, in **our view.** Home Depot stock is ranked 2 (Above Average) for Timeliness; its dividend yield is above the *Value Line* median; its Beta is in line with the broader market; it garners top scores for Safety, Price Growth Persistence, and Earnings Predictability; and the company's Financial Strength rating is top-notch. Not surprisingly, however, these attributes do not come cheap, and some investors may view the stock as too richly valued. Matthew E. Spencer, CFA

(A) Fiscal year ends Sunday closest to January 31st of the following year.
(B) Diluted earnings. Excludes nonrecurring.

(\$0.09); '10, (\$0.02); '12, (\$0.10); '14, \$0.15; '15, \$0.12; '17, (\$0.17). Totals may not sum due to rounding. Next earnings report due August 14th. **(C)** Dividends historically paid in

March, June, Sept., and Dec. ■ Div'd reinvest. plan avail. (D) In millions, adjusted for stock splits. (E) Includes intangibles. At 1/28/18: \$2,275 mill. (\$1.96/share).

Company's Financial Strength Stock's Price Stability A++ 95 Price Growth Persistence 100 **Earnings Predictability** 100

June 22, 2018

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