

Also produces business jets, fighters (F-15, F/A-18), helicopters (CH-47, AH-64); guided weapons (Harpoon, Joint Direct Attack Munition), satellites, space launch systems, and manages the International Space Station. In 2017, foreign sales accounted for 55% of

Group, 7.0%; BlackRock, 5.4%; Newport Trust Company, 5.7% (3/18 proxy). President, CEO, and Chairman: Dennis A. Muilenburg. Inc.: DE. Address: 100 North Riverside Plaza, Chicago, IL 60606-1596. Telephone: 312-544-2000. Internet: www.boeing.com.

Current Liab. **ANNUAL RATES** Past Est'd '15-'17 Past 10 Yrs. 6.5% 8.5% 10.5% 5 Yrs. 9.5% of change (per sh) to '21-'23 Revenues "Cash Flow" 8.0% 13.5% 16.0% 16.0% 18.0% Earnings Dividends Book Value 21.5% -10.0%

62488

25881

23869

50134

384

Current Assets

Accts Payable Debt Due

65161

27494 1335

27440

56269

86543

23596

49955

75532

1981

Cal-	QUARTERLY REVENUES (\$ mill.)				Full
endar	Mar.31	Jun.30	Sep.30	Dec.31	Year
2015	22149	24543	25849	23573	96114
2016	22632	24755	23898	23286	94571
2017	20976	22739	24309	25368	93392
2018	23382	24000	25000	25118	97500
2019	24000	24500	26000	26500	101000
Cal-	EARNINGS PER SHARE A				Full
endar	Mar.31	Jun.30	Sep.30	Dec.31	Year
2015	1.87	1.59	2.47	1.51	7.44
2016	1.83	2.86	3.60	2.59	10.84
2017	2.34	2.89	3.06	3.44	11.71
2018	4.15	3.95	4.20	4.45	16.75
2019	3.50	4.50	5.00	5.25	18.25
Cal-	QUARTERLY DIVIDENDS PAID B =				Full
endar	Mar.31	Jun.30	Sep.30	Dec.31	Year
2014	.73	.73	.73	.73	2.92
2015	.91	.91	.91	.91	3.64
2016	1.09	1.09	1.09	1.09	4.36
2017	1.42	1.42	1.42	1.42	5.68
2018	1.71	1.71			

Boeing continues to richly reward shareholders. In addition to regular dividend increases and aggressive buybacks, the stock-price surge has persisted. In 2017, the issue was the best-performing component of the Dow and, year to date, the equity has advanced about 20%.

Our outlook for the company's operations remains favorable. We continue to expect that it will deliver more than 800 commercial aircraft this year, compared with 763 in 2017. We also anticipate wider margins, thanks to cost reductions, lower research & development expenditures, and the sale of more-profitable planes. Strong booking activities should also occur, since the airline industry is doing quite well, and many carriers ought to remain eager to replace their aging fleets with new aircraft. A materially lower tax rate will also help fuel profits. Recently, management raised its full-year 2018 share-earnings guidance \$15.90-\$16.10, from \$16.40-\$16.60. We think that this new range is not only obtainable, but is actually below our estimate of \$16.75. For 2019, we anticipate that profits will come in at \$18.25, and we project that earnings will reach \$27.00 a share by 2021-2023.

Boeing recently announced an acquisition. The company signed a definitive purchase KLX agreement to Inc.'s Aerospace Solutions Group for \$4.25 billion. If completed, this business would complement Boeing Aviall, its core distri-bution business within Global Services.

Our view of the stock is mixed. As mentioned, the equity has performed incredibly well of late, and there appears to be a lot of wind at its back, which may push the price higher over the near term. That said, from a valuation standpoint, BA is expensive. For instance, it is trading at more than 21 times our 2018 share-net estimate, which is meaningfully higher than its historical average, as well as the ratio we project to 2021–2023. What's more, the stock is priced well beyond its typical revenue and cash flow multiples. Simply put, establishing a new position here may be lucrative, but comes with the caveats mentioned above. Lastly, we wouldn't blame current shareholders from periodically taking profits and, perhaps, buying back the stock at a better entry point. Ian Gendler June 8, 2018

(A) Diluted egs. Excl. nonrecur. gns./losses: '02, d\$2.21; '03, d11¢; '04, 67¢; '05, 72¢; '06, d54¢; '07, 2¢; '08, 2¢; '09, d3¢; '10, 45¢; '11,

may not sum to total due to round'g. Next egs. rpt. due late July. **(B)** Div'ds paid in early Mar., Jun., Sept., Dec. • Div'd rein. plan avail. **(C)** 52¢; '15, d77¢; '16, d\$3.23; '17, \$1.72. EPS | Incl intang. In 2017: \$8.1 bill., \$13.76/sh. **(D)** In

Company's Financial Strength Stock's Price Stability A++ 75 Price Growth Persistence 90 **Earnings Predictability** 80