CHEVRON CORP. NYSECOX

| TIMELINESS $\mathbf{3}$ Lowered 29/18  <br> SAFETY $\mathbf{1}$ Raised $1 / 191$ <br> TECHNICAL 3 Raised $61 / 118$ <br> BETA 1.20 $(1.00$ |  |  |  | High: Low: | $\begin{array}{r} 95.5 \\ 65.0 \\ \hline \end{array}$ | $\begin{array}{r} 104.6 \\ 55.5 \\ \hline \end{array}$ | $\begin{aligned} & \hline 79.8 \\ & 56.1 \end{aligned}$ | $\begin{aligned} & 92.4 \\ & 66.8 \end{aligned}$ | $\begin{array}{r} 110.0 \\ 86.7 \end{array}$ | $\begin{array}{r} 118.5 \\ 95.7 \end{array}$ | $\begin{aligned} & \hline 127.8 \\ & 108.7 \end{aligned}$ | $\begin{aligned} & 135.1 \\ & 10.1 \end{aligned}$ | $\begin{array}{r} 113.0 \\ 69.6 \end{array}$ | $\begin{array}{r} 119.0 \\ 75.3 \end{array}$ | $\begin{aligned} & \hline 126.2 \\ & 102.6 \end{aligned}$ | $\begin{aligned} & 133.9 \\ & 108.0 \end{aligned}$ |  |  | Target Price 2021 2022 | Range 2023 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | LEGENDS <br> T.O <br> "Cash Flow" $p$ sh <br> Options: lative Price Strength <br> Shaded area indicates recession |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | -160 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 202 | 1-23 PRO | JECTIO |  |  |  |  |  |  |  |  |  |  |  | '川1 |  |  |  |  | ,1, |  |  |  |  | -100 |
|  |  | An | 'I Total |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | -80 |
| High | $5$ | $20 \%$ |  |  |  | - | I! |  |  |  |  |  |  |  |  |  |  |  |  | 60 |
| Low |  | (-5\%) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 50 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 40 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 30 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 20 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | RETURN 4/18 |  |
| Institutional Decisions   <br>    <br> 202017  302017${ }^{\text {a02017 }}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | THIS VLARITH.* |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| to Buy | $\begin{aligned} & 899 \\ & 897 \end{aligned}$ | $\begin{aligned} & 845 \\ & 934 \end{aligned}$ |  |  |  | Percent 18 <br> shares 12 <br> traded 6$\|$ |  |  |  |  |  |  |  |  |  |  |  |  |  | 1 yr. 3 yr. | $\begin{array}{lr} 22.0 & 9.5 \\ 27.9 & 25.8 \end{array}$ |  |
| Hld's(000) 131418213386751233450 |  |  |  |  |  |  |  |  |  | W |  |  |  |  |  |  | 5 yr . | $24.8 \quad 68.8$ |  |
| 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 |  | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | $\bigcirc$ V VL | JE LINE PUB. LLC | 21-23 |
| 46.37 | 56.94 | 73.70 | 88.77 | 86.02 | 105.67 | 136.21 | 85.50 | 102.85 | 128.06 | 124.27 | 119.61 | 112.74 | 73.55 | 60.52 | 74.41 | 81.65 | 83.55 | Sales | rsh ${ }^{\text {A }}$ | 101.30 |
| 2.98 | 5.90 | 8.67 | 8.96 | 10.09 | 13.11 | 16.69 | 11.26 | 16.10 | 20.09 | 20.34 | 18.61 | 19.17 | 13.61 | 10.02 | 13.93 | 16.80 | 17.40 | "Cash | ow" per sh | 21.45 |
| . 54 | 3.48 | 6.28 | 6.54 | 7.80 | 8.77 | 11.67 | 5.24 | 9.48 | 13.44 | 13.32 | 11.09 | 10.14 | 2.45 | d. 27 | 3.79 | 7.40 | 7.50 | Earning | per sh B | 10.00 |
| 1.40 | 1.43 | 1.54 | 1.75 | 2.01 | 2.26 | 2.53 | 2.66 | 2.84 | 3.09 | 3.51 | 3.90 | 4.21 | 4.28 | 4.29 | 4.32 | 4.48 | 4.56 | Div'ds | ecl'd per sh C. | 5.00 |
| 3.56 | 2.63 | 2.99 | 3.90 | 5.65 | 7.98 | 9.81 | 9.89 | 9.84 | 13.38 | 15.89 | 19.85 | 18.83 | 15.67 | 9.57 | 7.04 | 10.00 | 10.50 | Cap' | ending per sh | 12.50 |
| 14.79 | 16.97 | 21.47 | 28.07 | 28.22 | 36.88 | 43.23 | 45.79 | 52.74 | 61.67 | 70.80 | 78.62 | 83.07 | 81.11 | 76.95 | 77.77 | 80.55 | 83.30 | Book Va | lue per sh | 94.40 |
| 2136.3 | 2138.3 | 2107.1 | 2232.7 | 2442.7 | 2090.4 | 2004.2 | 2007.4 | 1992.5 | 1981.2 | 1946.7 | 1913.3 | 1880.2 | 1882.8 | 1891.5 | 1904.7 | 1911.0 | 1915.0 | Comm | Shs Outst'g D | 1925.0 |
| 74.4 | 10.2 | 7.6 | 8.8 | 8.1 | 9.4 | 7.3 | 13.4 | 8.2 | 7.5 | 8.1 | 10.9 | 11.9 | 39.4 |  | 29.4 | Bold fild | re | Avg A | IP/E Ratio | 14.0 |
| 4.06 | . 58 | . 40 | . 47 | . 44 | . 50 | . 44 | . 89 | . 52 | . 47 | . 52 | . 61 | . 63 | 1.98 | -- | 1.48 |  |  | Relative | P/E Ratio | . 80 |
| 3.5\% | 4.0\% | 3.2\% | 3.0\% | 3.2\% | 2.7\% | 3.0\% | 3.8\% | 3.6\% | 3.1\% | 3.3\% | 3.2\% | 3.5\% | 4.4\% | 4.3\% | 3.9\% |  |  | Avg An | 'I Div'd Yield | 3.8\% |
| CAPITAL STRUCTURE as of $3 / 31 / 18$ Total Debt $\$ 39655$ mill. Due in 5 Yrs $\$ 21350$ mill. LT Debt $\$ 31054$ mill. LT Interest $\$ 900$ mill. (Total interest coverage: over 25x) <br> (17\% of Cap') |  |  |  |  |  | 273005 | 171636 | 204928 | 253706 | 241909 | 228848 | 211970 | 138477 | 114472 | 141722 | 156000 | 160000 | Sales | nill) ${ }^{\text {A }}$ | 195000 |
|  |  |  |  |  |  | 19.3\% | 18.2\% | 22.3\% | 24.0\% | 24.9\% | 22.2\% | 23.2\% | 19.7\% | 15.3\% | 20.4\% | 24.5\% | 25.0\% | Opera | $g$ Margin | 25.0\% |
|  |  |  |  |  |  | 9528.0 | 12110 | 13063 | 12911 | 13413 | 14186 | 16793 | 21037 | 19457 | 19349 | 18000 | 19000 | Depre | tion (\$mill) | 23000 |
|  |  |  |  |  |  | 23931 | 10483 | 19024 | 26895 | 26179 | 21423 | 19241 | 4587.0 | d497.0 | 7175.0 | 14125 | 14375 | Net Pro | t (\$mill) | 19250 |
|  |  |  |  |  |  | 44.3\% | 43.4\% | 40.7\% | 43.5\% | 43.5\% | 40.3\% | 38.3\% | 5.3\% | 5.3\% | 21.4\% | 28.0\% | 28.0\% | Income | Tax Rate | 28.0\% |
| Leases, Uncapitalized Annual rentals $\$ 693$ mill. Pension Assets-12/17 $\$ 14.7$ bill. Oblig. $\$ 19.1$ bill. |  |  |  |  |  | 8.8\% | 6.1\% | 9.3\% | 10.6\% | 10.8\% | 9.4\% | 9.1\% | 3.3\% | NMF | 5.1\% | 9.1\% | 9.0\% | Net Pro | t Margin | 9.9\% |
|  |  |  |  |  |  | 4447.0 | 11005 | 19829 | 19634 | 21508 | 17232 | 10306 | 8883.0 | d2166 | 823.0 | 1100 | 1500 | Work | Cap'I (\$mill) | 5000 |
| Pfd Stock None |  |  |  |  |  | 6083.0 | 10130 | 11289 | 9812.0 | 12065 | 20057 | 24028 | 33664 | 35286 | 33571 | 31000 | 31000 | Long- | m Debt (\$mill) | 40000 |
|  |  |  |  |  |  | 86648 | 91914 | 105081 | 122181 | 137832 | 150427 | 156191 | 152716 | 145556 | 148124 | 153900 | 159500 | Shr. E | ity (\$mill) | 181750 |
| Common Stock 1,910,956,734 shs. |  |  |  |  |  | 26.0\% | 10.6\% | 16.6\% | 20.6\% | 17.7\% | 12.8\% | 11.0\% | 2.8\% | NMF | 4.2\% | 7.5\% | 7.5\% | Return | n Total Cap'l | 9.0\% |
| MARKET CAP: $\mathbf{\$ 2 4 5}$ billion (Large Cap) |  |  |  |  |  | 27.6\% | 11.4\% | 18.1\% | 22.0\% | 19.0\% | 14.2\% | 12.3\% | 3.0\% | NMF | 4.8\% | 9.0\% | 9.0\% | Return | Shr. Equity | 10.5\% |
| CURRENT POSITION (\$MILL.) <br> Cash Assets Receivables Inventory |  |  | $\begin{array}{r} 2016 \\ 7001 \\ 14092 \\ 5419 \end{array}$ | $\begin{array}{r} 2017 \\ 4822 \\ 15353 \\ 5585 \end{array}$ | 3/31/18 | 21.7\% | 5.6\% | 12.7\% | 17.0\% | 14.0\% | 9.3\% | 7.2\% | NMF | NMF | NMF | 3.5\% | 3.5\% | Retai | to Com Eq | 5.5\% |
|  |  |  | 22\% |  |  | 51\% | 30\% | 23\% | 26\% | 35\% | 41\% | NMF | NMF | 113\% | 61\% | 61\% | All Div | to Net Prof | 50\% |
|  |  |  | $\begin{array}{r} 6504 \\ 15771 \\ 6128 \end{array}$ |  | BUSINESS: Chevron Corp. is the one of the world's largest oil |  |  |  |  |  |  |  |  |  |  |  |  |  |  |

Inventory
Other
Current Assets Accts Payable Debt Due Other Current Liab.

| ANNUAL RATES | Past |  | Past |  | Est'd '15-'17 |
| :--- | ---: | ---: | ---: | :---: | :---: |
| of change (per sh) | 10 Yrs. | 5 Yrs. | to'21.'23 |  |  |
| Sales | $-3.0 \%$ | $-10.0 \%$ | $6.5 \%$ |  |  |
| "Cash Flow" | $1.5 \%$ | $-8.0 \%$ | $9.5 \%$ |  |  |
| Earnings | $-12.5 \%$ | $-30.5 \%$ | NMF |  |  |
| Dividends | $8.0 \%$ | $6.5 \%$ | $2.5 \%$ |  |  |
| Book Value | $9.5 \%$ | $5.0 \%$ | $3.0 \%$ |  |  |


| Calendar | QUARTERLY SALES (\$ mill.) A |  |  |  | Full Year |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mar. 31 | Jun. 30 | Sep. 30 | Dec. 31 |  |
| 2015 | 34558 | 40357 | 34315 | 29247 | 138477 |
| 2016 | 23553 | 29282 | 30140 | 31497 | 114472 |
| 2017 | 33421 | 34480 | 36205 | 37616 | 141722 |
| 2018 | 37764 | 39500 | 39500 | 39236 | 156000 |
| 2019 | 40000 | 40500 | 40000 | 39500 | 160000 |
| Calendar | $\begin{array}{r\|} \hline \text { EAI } \\ \text { Mar. } 31 \end{array}$ | $\begin{gathered} \hline \text { RNINGS PI } \\ \text { Jun. } 30 \end{gathered}$ | $\begin{aligned} & \text { JER SHARI } \\ & \text { Sep. } 30 \end{aligned}$ | $\text { Dec. } 31$ | Full Year |
| 2015 | 1.37 | . 30 | 1.09 | d. 31 | 2.45 |
| 2016 | d. 39 | d. 78 | . 68 | . 22 | d. 27 |
| 2017 | 1.41 | . 77 | 1.03 | . 58 | 3.79 |
| 2018 | 1.90 | 1.90 | 1.80 | 1.80 | 7.40 |
| 2019 | 1.90 | 1.90 | 1.85 | 1.85 | 7.50 |
| Calendar | $\begin{gathered} \hline \text { QUART } \\ \text { Mar. } 31 \\ \hline \end{gathered}$ | TERLY DIV Jun. 30 | IDENDS P Sep. 30 | $\begin{aligned} & \text { AID C. } \\ & \text { Dec. } 31 \end{aligned}$ | Full Year |
| 2014 | 1.00 | 1.07 | 1.07 | 1.07 | 4.21 |
| 2015 | 1.07 | 1.07 | 1.07 | 1.07 | 4.28 |
| 2016 | 1.07 | 1.07 | 1.07 | 1.08 | 4.29 |
| 2017 | 1.08 | 1.08 | 1.08 | 1.08 | 4.32 |
| 2018 | 1.12 |  |  |  |  |

[^0]$56 \%$ liquids, $44 \%$ gas. (Affiliated companies account for $20 \%$ of total reserves.) Owns $50 \%$ interest in ChevronPhillips Chemical Co. Has approx. 51,900 employees. Vanguard owns $6.9 \%$ of stock; BlackRock, $6.4 \%$; State Street, $6.2 \%$ (4/18 proxy). Chairman and CEO: Michael K. Wirth. Inc.: DE. Addr.: 6001 Bollinger Canyon Rd., San Ramon, CA 94583. Tel.: 925-842-1000. www.chevron.com.
gas production gains for another couple of years, which is an uplifting outlook.
Downstream operations are more of a sideline these days, but over time provide a hedge to oil price movements. Refining and marketing profits may be flat to lower this year, as higher oil prices crimp margins. This line provides a cushion when oil prices fall, though. Meanwhile, one notable expansion is taking place in chemicals manufacturing, where a major upgrade to a Louisiana facility should help lift profits.
What to do with excess cash flow is a nice problem to have. For now, we look for some debt reduction to occur and for another healthy increase in the dividend in 2019. Share repurchases might be further down the road, assuming oil prices remain near recent levels, but we won't project any until they are announced.

## High-quality Chevron stock is

 suitable for conservative investors stressing income and dividend growth. But, barring further strength in oil prices, the shares do not stand out for performance (Timeliness: 3)Robert Mitkowski
J une 1, 2018

| Company's Financial Strength | A++ |
| :--- | ---: |
| Stock's Price Stability | 75 |
| Price Growth Persistence | 25 |
| Earnings Predictability | 5 |


[^0]:    (A) Based on diluted shares. Excludes nonrecurring gain of $\$ 1.06$ in '17. Next earnings report due late July.
    (B) Dividends histori
    report due late July.
    (B) Dividends historically paid on or about 10th
    of March, June, September, and December.
    Dividend reinvestment plan available
    (C) In millions, adj. for stock split

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