3M	CON	NPA I	NY N	YSE-MN	IM		R P	ECENT 2	16.3	3 P/E Rati	o 21 .	2 (Traili Medi	ng: 23.6 an: 15.0)	RELATIV P/e rati	5 1.1	5 DIV'D YLD	2.5		/ALUI LINE		
TIMELIN	iess 3	B Lowered	3/9/18	High: Low:	97.0 72.9		84.3 40.9	91.5 68.0	98.2 68.6	95.5 82.0	140.4 94.0	168.2 123.6	170.5 134.0	182.3 134.6	244.2 173.5	259.8 209.5				t Price 2022	
SAFETY		New 7/2		LEGE	NDS 5.0 x "Cas	h Flow" p s	sh												2021	2022	
FECHNI		2 Raised 4	/6/18	Options:	elative Pric Yes	e Strength										1					
	0 (1.00 :	= Market)	NS	Shaded	area indic	ates recess	sion								''الیں۔ 	"• <u></u> -					200 160
	Price	Gain	nn'i Total Return									11 ¹		1.							120
ligh 3	25 (-	+50%)	13%		الارتين				0 ⁰⁰ 0.00	արոր											100 80
	165 (· r Decis	+20%) ions	8%				••		.11.							***					60
	JJA	SON 000			••••	••••••	 [†]••*•• •	•••••••	••••••••••	******		••••	********	·*********	******	-					40
Options	2 1 1	0 1 3	0 018																		
		0 4 5 Decisio		-														% TO	T. RETUR	N 3/18	10
o Buv	2Q2017 717	3Q2017 631	4Q2017 700	Percent	t 18 - 12 +			.11	11.									1 yr.	STOCK 17.4	INDEX 9.7	-18
o Selí	775 433307	842 431988	764	shares traded	6 -						Intinati	Illinihi			nhinn			3 yr. 5 yr.	43.5 133.2	24.3 68.8	F
2002	2003	2004	2005	2006	2007	2008	2009	2010		2012	2013	2014	2015	2016	2017	2018	2019		UE LINE P		21-23
20.94	23.25	25.45	28.05	31.21	34.49	36.43	32.54	37.45	42.61	43.52	46.54	50.10	49.68	50.46	53.22	57.20	60.35	Sales pe			73.6
3.75 2.50	4.29 3.02	5.07 3.75	5.55 4.12	6.71 5.06	7.29 5.60	6.65 4.89	6.12 4.52	7.43	7.94 5.96	8.34 6.32	9.09 6.72	10.02	10.29	10.93	12.04 9.17	13.45 10.60	14.55 11.50		low" per : s per sh 4		18.20 14.7
1.24	1.32	1.44	4.12	1.84	1.92	2.00	2.04	2.10	2.20	2.36	2.54	3.42	4.10	4.44	4.70	5.44	5.82		ecl'd per		7.1
.98	.86	1.19	1.25	1.59	2.01	2.00	1.27	1.53	1.98	2.16	2.54	2.35	2.40	2.38	2.31	2.55	2.65		ending p		3.2
7.68	10.06	13.20	13.39	13.56	16.56	14.24	17.96	22.00	22.19	25.58	26.39	20.64	19.21	17.26	19.54	22.90	27.60		lue per si		34.1
779.96 24.4	784.12 22.8	786.29	754.54	734.36	709.16	693.54 14.6	710.60	711.98	694.97 14.5	687.09 14.1	663.30 17.0	635.13 19.1	609.33 20.6	596.73 20.6	594.88 22.3	590.00 Bold fig	580.00 ures are		n Shs Out i'l P/E Rat		550.0 20.
1.33	1.30	1.16	1.01	.82	.80	.88	.94	.92	.91	.90	.96	1.01	1.04	1.08	1.14	Value	Line	-	P/E Ratio		1.1
2.0%	1.9%	1.8%	2.2%	2.4%	2.3%	2.8%	3.2%	2.5%	2.5%	2.7%	2.2%	2.4%	2.6%	2.6%	2.3%	estin	ates	Avg Ann	'l Div'd Y	ield	2.4
APITA	L STRU	CTURE a	as of 12/3	31/17		25269	23123	26662	29611	29904	30871	31821	30274	30109	31657	33750	35000	Sales (\$	mill)		4050
otal De	ebt \$139	49 mill. [Due in 5	Yrs \$6686	6 mill.	25.2%	25.8%	26.4%	25.0%	26.0%	26.0%	26.8%	27.7%	28.9%	29.5%	30.0%	30.5%		g Margin	:0)	31.5
				st \$279.2	mill.	1153.0 3460.0	1157.0 3193.0	1120.0 4169.0	1236.0 4283.0	1288.0 4444.0	1371.0 4659.0	1408.0 4956.0	1435.0 4833.0	1474.0 5050.0	1544 5620	1625 6300	1700 6750	Net Prof	ation (\$mi it (\$mill)	III)	200 800
				(47% of (Japital)	33.4%	32.2%	26.2%	27.8%	29.0%	28.1%	28.9%	29.0%	28.3%	25.4%	21.0%	21.5%	Income			22.0
				entals \$25		13.7%	13.8%	15.6%	14.5%	14.9%	15.1%	15.6%	16.0%	16.8%	17.8%	18.7%	19.3%		it Margin		19.8
			22.4 DIII.	Oblig. \$2	4.9 DIII.	3759.0 5166.0	5898.0 5097.0	6126.0 4183.0	6799.0 4484.0	7430.0 4916.0	5235.0 4326.0	5767.0 6731.0	3868.0 8799.0	5507.0	6590 12096	7600 11000	7750 10000	-	Cap'l (\$n rm Debt (870 800
	ed Stock		227 abo	r00		9879.0	12764	15663	15420	17575	17502	13109	11708	10723	11622	13500		-	ity (\$mill)		1877
,ommo	n Stock	\$94,884	,237 Shai	res		23.6%	18.4%	21.5%	22.0%	20.1%	21.6%	25.3%	23.9%	24.4%	24.5%	26.5%	26.0%		n Total C		27.09
				arge Cap)		35.0%	25.0%	26.6%	27.8%	25.3%	26.6%	37.8%	41.3%	49.0%	48.4%	46.5%	42.0%		on Shr. Eq		42.5
(\$MIL	NT POS _L.)		2015	2016 1		20.9% 40%	13.8% 45%	17.0%	17.7% 36%	16.0% 37%	16.7% 37%	20.9%	19.4% 53%	23.0%	24.2% 50%	23.0% 51%	21.0% 50%		I to Com I s to Net F		22.0 49
Cash As Receiva			1916 4154	2678 4392	4129 4911				ny is a di										. 2017 R) billio
nvento: Other	ry (FIF		3518 1398	3385 1271	4034 1203				perations					5.8% of	sales. E	mploys a	bout 91,	536. Offic	cers & dir	ectors ov	wn les
Current	Assets	1	0986	11726	14277	· ·		0	facturers ently ope										ard Grou y). Chairr		
Debt Du	ayable ue		1694 2044	1798 972	1945 1853	(34.5%	of 2017	sales);	Safety &	Graphic	cs (19.4%	6); Healt	h Care	& CEO:	Inge G.	Thulin. I	ncorpora	ted: DE.	Address:	3M Cer	nter, S
Other Current	liah		<u>3380</u> 7118 -	3449 6219	<u>3889</u> 7687				d Energy										. Internet		
				ist Est'd					iit a r heels							-			its a tage		
f change	(per sh)	10 Yrs	. 5 Y	rs. to	21-23	mac			invest										. Tax		
Sales Cash F	Flow"	6.0 6.0	% 8.	.0% 8	6.0% 8.5%	turn	for t	he w	orse in	ı Feb	oruary	, and	the	Jobs	Act. A	Althou	ıgh m	argin	growt	h was	s no
arning ividen		6.0 9.0	% 13	.5%	9.5% 8.5%				its ye the										nber q seeii		
ook Va		3.5	% -1.	.5%	5.0%				had										ost sa		
Cal-	QU Mar.31	ARTERLY		mill.) Dec.31	Full Year				ness o										nt con		
015	7578	7686	7712	7298	30274	tor r	ather glob	tnan al con	compa 1glom	ny-sp erata	eciiic e ren 4	reaso orted	ns. an-						ll told ost ea		
016	7409	7662	7709	7329	30109				of be										18, \$(
2017 2018	7685 8275	7810 8475	8172 8700	7990 8300	31657 33750	resu	ilts _. fo	or __ the	four	th _. qu	ıartei	r of 2	017.	our p	revio	us cal	l.				
2019	8600	8750	9000	8650	35000				repu ricipa										earni still		
Cal-		ARNINGS F			Full				ed up										ie gro		
	Mar.31		-	Dec.31		an 1	1.7%	earni	ngs în	iprov	ement	over	the	contr	ibutio	ons fr	rom t	ax ra	te re	form	are
2015	1.85 2.05	2.02 2.08	2.05 2.15	1.66 1.88	7.58				The										ins a de ea		
2017 2.10 2.50 2.53 2.10 9.17 Sales we							\$0.07 higher than our estimate. ere strong across the board, but					repurchases ought to enable earnings to reach the \$11.50-a-share vicinity.									
$\begin{bmatrix} 2018 \\ 2010 \end{bmatrix} = 2.00 = 2.05 = 2.00 = 2.50 = 10.00 \\ 11.50 \end{bmatrix}$ the 3.09					3.0%	6 gain registered in the United					The recent pullback in price presents										
2019	OLIADTEDI V DIVIDENDS DAID B						as somewhat surprising as well as										in ou				
				Dec.31	Year			ging, given that domestic growth hard to come by in recent years.					This neutrally ranked stock now offers								
Cal-	Mar.31	2014 .855 .855 .855 .855 3.42 We've u						ipped our 2018 expectations.					worthwhile 3- to 5-year total return poten- tial, especially on a risk-adjusted basis.								
Cal- Indar 2014	.855					we	ve up	peu	our ,	of the aforementioned success,					The company's strong cash flow generation						
Cal- endar 2014 2015	.855 1.025	1.025	1.025	1.025	4.10	On	top o	of the	e afor	emen	tionec	l suc	cess,	The o	compa	ıny's s	trong	cash	flow g	enera	tion
Cal- endar 2014 2015 2016	.855		1.025 1.11			On man	top d ageme	of the ent ra	e afor ised it	emen s ear	tionec nings	l suc -per-sl	cess, hare	The ough	compa t to r	iny's s emain	trong a bo	cash on for	flow g years	enera s to c	tion ome
Cal- ndar 2014 2015 2016	.855 1.025 1.11	1.025 1.11	1.025 1.11	1.025 1.11	4.10 4.44	On man guid	top o agemo ance	of the ent ra to \$	e afor	emen s ear \$10.7	tionec nings 0, fro	l suc -per-sl m \$9	cess, hare 9.60-	The ough unde	compa t to r rpinn	iny's s emain	trong a bo fair sł	cash on for	flow g years f our o	enera s to c	ition ome ism.

(A) Didde de anings: Excludes florines: Tol, 1220;
 (12, 124). Earnings may not sum due to rounding or changes in shares outstand (B) Dividends historically paid mid-March, June, September, and December.

 Dividend de anings report or de ale Apin.
 (B) Dividends historically paid mid-March, June, September, and December.
 Dividend de ale Apin.
 (C) Apin.
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~		·	-0,	2010
	Company's Financial	Strength		A++
	Stock's Price Stability	-		100
	Price Growth Persiste	nce		90
	Earnings Predictability	/		100

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