GOL	DN	IAN	SAC	HS N	YSE-G	S	R P	ECENT 2	50.5	8 P/E Rati	o 11 .	9 (Traili Medi	ng: 12.7) an: 10.0)	RELATIVE P/E RATI		4 DIV'D YLD	1.2	2%	/ALU LINE			
TIMELIN	ESS 3	Lowered	1/6/17	High: Low:	250.7 157.4		193.6 59.1	186.4 129.5	175.3 84.3	129.7 90.4	177.4 129.6	198.1 151.6	218.8 167.5	245.6 138.2	262.1 209.6	275.3 239.3				t Price 2022		
SAFETY	1	Raised 1		LEGEI	3 x Book v	/alue p sh															640	
ECHNI		3 Raised 3) = Market)	/16/18	Options:	Yes	e Strength ates recess	ion														480	
		OJECTI																				
	rice	Gain	nn'l Total Return		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	h									ڹ ښښ	111.					240 200	
.ow 3	05 (·	+50%) +20%)	12% 6%		•••••			hII _{III} ιμ	ч _и І _Ш			^{ارار} ارارا	11. III.	huuu,							+160 120	
	JJA	SON			-			•••		1 ¹¹ 1,1 ¹¹¹											120 80	
Options	0 0 1	024	0 0 0 10 8 0				<u></u>				· · · · · · · · · · · · · · · · · · ·		· · · · · · · · · · · · · · · · · · ·		***						60	
	ional I	036 Decisio	ns	-						••••				···**				% TO		L ARITH.*		
to Buy	202017 583	3Q2017 447	402017 504	Percent	30 -									1 .				1 yr. 3 yr.	sтоск 11.0 39.6	INDEX 9.7 24.3	-	
to Sell HId's(000) (449 278034	traded	15 -												0040	5 yr.	82.9	68.8		
2002 48.32	2003 49.94	2004 61.87	2005 99.52	2006 168.06	2007 222.19	2008 121.07	2009 100.31	2010 90.57	2011 75.79	2012 89.57	2013 91.57	93.16	2015 93.47	2016 94.66	111.23	2018 118.40	2019 123.70		UE LINE P es per sh		21-23 152.0	
21.6%	8.1%	8.8%	7.1%	6.5%	5.3%	8.7%	7.9%	7.7%	10.2%	7.5%	7.9%	8.2%	8.4%	8.5%	7.2%	8.0%	8.0%	Commis	sions		8.0%	
17.7% 11.2%	36.2% 10.1%	40.1%	35.6% 8.2%	34.6% 8.0%	33.7% 8.5%	15.1% 9.6%	55.8% 9.2%	44.8%	7.6%	14.0% 11.8%	17.1% 14.6%	16.4% 16.1%	12.7%	8.4% 16.6%	12.4%	10.5% 16.5%	10.5% 16.5%	Principa Invest B			10.5% 16.5%	
49.3%	45.5%	39.9%	48.9%	50.7%	52.2%	66.5%	26.9%	26.7%	57.5%	27.3%	22.9%	20.8%	24.2%	26.3%	18.1%	25.0%	25.0%	Interest	•		25.0%	
.2%	.1% 5.87	.2%	.2%	.2%	.3% 24.73	.1%	.2% 22.13	10.4%	12.9% 4.51	39.4% 14.13	37.5%	38.5%	36.8%	40.2%	44.9%	40.0%	40.0%	Other Earning	s per sh	AB	40.09	
.48	.74		1.00	1.40	1.40	1.52	1.05	1.40	1.40	1.77	2.05	2.25	2.55	2.60	2.90	3.00			Decl'd per		3.6	
40.18	45.73 473.02	52.00 482.30	60.21 436.01	79.21 412.67	NMF 395.91	NMF 442.54	NMF 515.11	NMF 507.53	NMF 485.47	NMF 465.15	NMF 446.36	NMF 430.26	NMF 419.48	218.12 398.38	216.49 379.89	252.65 380.00	263.15 380.00		alue per sl n Shs Out		346.6 375.0	
19.7	13.7	10.8	9.9	7.9	8.5	36.9	6.3	10.4	29.1	7.9	10.2	10.2	10.5	10.3	11.8		ures are Line	-	n'I P/E Rat		11.	
1.08 .6%	.78 .9%	.57 1.0%	.53 .9%	.43	.45 .7%	2.22	.42 .7%	.66 .9%	1.83 1.1%	.50 1.6%	.57 1.3%	.54 1.3%	.53 1.3%	.54 1.5%	.59 1.2%		nates		e P/E Ratio n'I Div'd Y		e. 1.19	
			as of 12/3	31/17		53579	51673	45967	36793	41664	40874	40085	39208	37712	42254	45000	47000		evenues (Smill) A	5700	
T Debt	\$217.7		l.			2322.0	13385 32.5%	9363.0 27.4%	4442.0 28.0%	7475.0 33.3%	8040.0 31.5%	8477.0 31.4%	8933.0 25.4%	7398.0 28.2%	8686.0 22.0%	8360 20.0%	9120 20.0%		fit (\$mill) Tax Rate		115 20.0	
Fotal int	. cov.: 2	2.1x)				4.3%	25.9%	20.4%	12.1%	17.9%	19.7%	21.1%	22.8%	19.6%	20.6%	18.6%	19.4%	Net Prot	iit Margin		20.3	
						185085 70714	174399 77356	173545 70379	167305 75716	160965 78467	167571 82797	175422 86728	189086 86893	217687 82243	200000 96000	180000 100000		erm Debt uity (\$mill)		1600 1300		
Pfd Stock \$11952 mill Pfd Div/d \$601.0 mill						6.4%	4.8%	2.9%	3.9%	4.8%	4.5%	4.4%	4.0%	4.6%	3.0%	3.5%	Return	on Total C	ap'l	4.0		
Common Stock 379,887,039 shs. 3.0					3.6% 3.1%	18.9% 17.5%	12.1%	6.3% 2.5%	9.9% 9.2%	10.2% 9.5%	10.2% 9.5%	10.3% 9.6%	8.5% 7.5%	10.6% 9.8%	8.5% 7.5%	9.0% 8.0%		on Shr. Eq d to Com		9.0 8.0		
MARKET CAP: \$95.2 billion (Large Cap) 37% 1						16%	15%	62%	15%	16%	17%	19%	23%	20%	14%	13%		ls to Net F		12		
(\$MIL			2015	2016 1					in Sachs irm. Ope	17	0				,				owns 6. et Corpor			
Cash Assets 131943 121711 110051 Securities Owned 293004 295952 311670 Other 436448 442502 495055						banking and securities firm. Operates in four business segments: Investment Banking (23% of '17 revenues), Institutional Client Serv- ices (37%), Investing & Lending (21%), and Investment Manage-								ficers and directors, 1.7% (3/18 Proxy). Chairman/Chief Executive Officer: Lloyd C. Blankfein. President: Harvey Schwartz. In								
otal As		86	1395 80	60165 9	4 <u>95055</u> 916776	ment (1	19%). 40	% of ⁷ 17	revenues	came fro	om outsic	le the An	nericas.	corporat	ted: Dela	aware. A	Address:	200 We	est St., I	New Yo		
T Fina T Borro	ncings owings	17	5422 18	39265 89086 2	46922	Has ov		-	sets und Goldn						-				www.gs. isition		wol	
Other Total Lia	ab.		6458 54 4667 77		5 <u>69924</u> 834533	decl	ined	sligh	itly i	n pr	ice s	ince	our	as of	therc	corpor	ate a	ctivity	y in v	which	th	
	RATE			st Est'd					age i										ever, charg			
Revenues 6.0% 8.0% 7.5% p					quarters of sharp improvement in the com- pany's outlook, momentum slowed in recent months. First, Goldman's fourth-								the legislation, as the company suffered a one-time hit owing to the repatriation tax									
ivideno ook Va	ds	18.5 18.0	% 7.	5%	5.0% 1.0%	quar	ter re	esults	came	in m	nixed.	Reve	nues						rement			
Cal-			VENUES (\$		Full				on we but fe					defer tax r		ax ass	ets as	a res	sult of	the l	owe	
	Mar.Per 11793	10556	Sep.Per 8138	8721	Year 39208	estin	ňate.	The y	/ear-o	ver-ye	ar gr	owth	was	An e	emer				of U.S			
016	7803	9708	9943	10258	37712				mprov egmei										migh Iscalat			
018	10256 10500	11000	11500	10672 12000	42254 45000	drive	en by	a 769	% incr	ease	in une	derwr	iting		Ο.			-	ıld lik	5		
2019 11000 11500 11500 13000 47000 revenue							lever	due to higher debt underwriting eraged finance activity, and equity						and lending activity. Furthermore, they								
endar Mar.Per Jun.Per Sep.Per Dec.Per Year This wa							riting from secondary offerings. s partially offset by a decline in In-						could lead to economic turbulence. Another possible headwind is rate increases from									
015	5.94 2.68	4.75 3.72	2.90 4.88	4.68 5.08	18.32 16.36	stitu	tional	l Clier	nť Ser	vices	reven	ue, w	hich	the I	Fed, v	which	could	l hind	ler so	me of	th	
017	5.15	3.95	5.02	5.64	19.76 22.00				/ lowe oducts						any's rwriti		busin	iesses	, such	a as	deb	
2019 5.00 5.00 6.50 7.50 24.00 ucts, and c							dit products, interest-rate prod- commodities.						These shares hold solid risk-adjusted									
	endar Mar 31 Jun 30 Sen 30 Dec 31 Year recent						ntly	npany is likely to benefit from y passed tax reform legislation.							long-term appreciation potential. This stock holds our Highest rank (1) for							
	Mar 24	2014 .55 .55 .55 .60 2.25 cluder							ax Cuts and Jobs Act, which in- a drop in the U.S. corporate tax							Safety. Meanwhile, GS shares have the potential to deliver double-digit annual-						
ndar	Mar.31 .55		.55	.60				dron	in +h	a TIC	0000	orota	tow	nota	stial 4	to da	livon					
ndar 2014 2015	.55 .60	.55 .65	.65	.65	2.55	clude rate	es a from	35%	to 21	%, sł	nould	provi	de a	ized	total	retui	ms ou	doubl ut to	e-digit the	t ann	nual	
ndar 2014 2015 2016 2017	.55 .60 .65 .65	.55				clude rate boost	es a from t to th	35% ne con	to 21 npany	%, sł 's boti	iould tom li	provi ne. It	de a also	ized strete	total ch, ba	retui sed oi		doubl ut to	e-digit the f tions.	t ann 2021-2	ual 2023	
ndar 2014 2015 2016 2017 2018	.55 .60 .65 .65 .75	.55 .65 .65 .75	.65 .65	.65 .65 .75	2.55 2.60 2.90	clude rate boost may	es a from t to th	35% ne con	to 21	%, sł 's boti i's re	iould tom li	provi ne. It s by	de a also en-	ized strete Adan	total	retui sed o Platt	rns our	doubl ut to projec	e-digit the f tions.	t ann 2021-2 <i>il 13,</i>	ual 202	

 (b) fiscal 2009, year ended on last Friday in (B) bit. egs. Excl. n/r gains/(losses): '10, Nov. Data for stub period (Nov. 28, 2008 - Dec. (\$1.72), '17 (\$10.75). Earnings may not sum 27, 2008) incl.: Revenues, \$1,185 million; earn- due to changes in the number of shares out. (C) Divid historically paid in late Feb., May, Aug., and Nov.
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Earnings Predictability	45
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