

| Fixed Maturities |  |  |  | ( |
| :---: | :---: | :---: | :---: | :---: |
| Fixed Stocks | $\begin{array}{r} 60658 \\ 705 \end{array}$ | $\begin{array}{r} 60515 \\ 732 \end{array}$ | 62694 | BUSINESS: The Travelers Companies, Inc. (formerly St Paul |
| Premiums Due | 6437 | 6722 | 7144 | Travelers) is a leading provider of commercial property/casualty in- |
| Other | 32384 | 32276 | 33192 | surance and asset management services. Following the April 1, |
| Total Assets | 100184 | 100245 | 103483 | 2004 acquisition of Travelers, the company is now a leading un- |
| Unearned Prems | 11971 | 12329 | 12915 | derwriter of homeowners insurance and automobile insurance |
| Reserves Other | 48295 16320 | 47949 16746 | 49650 | through independent agents. Has approximately 30,900 employees. |

Other

| Total Liabilities |  | 76586 | $\overline{77024}$ | $\overline{79752}$ |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| ANNUAL RATES | Past | Past Est'd '14-'16 |  |  |  |  |


| ANNUAL RATES | Past | Past | Est'd '14-'16 |
| :---: | :---: | :---: | :---: |
| of change (per sh) | 10 Yrs. | 5 Yrs . | to '21-23 |
| Premium Inc | 10.5\% | 10.5\% | 5.0\% |
| Invest Income | 6.0\% | 5.0\% | 5.5\% |
| Earnings | 11.5\% | 14.5\% | 3.0\% |
| Dividends | 9.5\% | 10.5\% | 4.0\% |
| Book Value | 9.0\% | 6.5\% | 6.0\% |


| Cal-endar | NET PREMIUMS EARNED (\$ mill.) A |  |  |  | Full Year |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mar. 31 | Jun. 30 | Sep. 30 | Dec. 31 |  |
| 2015 | 5888 | 5931 | 6032 | 6023 | 23874 |
| 2016 | 5981 | 6067 | 6209 | 6277 | 24534 |
| 2017 | 6183 | 6351 | 6523 | 6626 | 25683 |
| 2018 | 6650 | 6700 | 6775 | 6850 | 26975 |
| 2019 | 6900 | 7075 | 7150 | 7275 | 28400 |
| Calendar | EARNINGS PER SHARE ${ }^{\text {b }}$ |  |  |  | Full Year |
|  | Mar. 31 | Jun. 30 | Sep. 30 | Dec. 31 |  |
| 2015 | 2.52 | 2.52 | 2.93 | 2.90 | 10.87 |
| 2016 | 2.33 | 2.20 | 2.40 | 3.20 | 10.13 |
| 2017 | 2.16 | 1.92 | . 91 | 2.28 | 7.27 |
| 2018 | 2.50 | 2.80 | 2.60 | 2.85 | 10.75 |
| 2019 | 2.75 | 2.90 | 2.70 | 3.05 | 11.40 |
| Cal- | QUARTERLY DIVIDENDS PAID C. |  |  |  | Full |
| endar | Mar. 31 | Jun. 30 | Sep. 30 | Dec. 31 | Year |
| 2014 | . 50 | . 55 | . 55 | . 55 | 2.15 |
| 2015 | . 55 | . 61 | . 61 | . 61 | 2.38 |
| 2016 | . 67 | . 67 | . 67 | . 67 | 2.68 |
| 2017 | . 67 | . 72 | . 72 | . 72 | 2.83 |
| 2018 |  |  |  |  |  |

(A) P/C only. (B) Dil. egs. Excl. cap gains and 14 c ; '15, 3c; '16, 15c. Excl. losses from disc. ${ }^{\text {D }}$ Dec. Excl. spec. div'ds of
A) PAC , B) Di. egs. Excl. cap gains and 14c, ', 3c, 16, 15c. Excl. losses from disc. Dec. Excl. spec. divds of $214 / \mathrm{sh}$. paid 3/04 osses after


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Officers and directors own approximately $.8 \%$ of common stock outstanding; BlackRock, 8.2\%; The Vanguard Group, 7.4\%; State Street Corporation, 6.6\% (4/17 Proxy). Chief Executive Officer: Alan D. Schnitzer. Chairman: John H. Dasburg. Incorporated: Minnesota. Address: 485 Lexington Ave, New York, NY 10017. Telephone: 917-778-6000. Internet: www.travelers.com.
surers such as Travelers the upper hand, as claims payouts provide leverage. Also, net investment income ought to trend higher as bond reinvestment rates improve thanks to interest-rate tightening measures by the Federal Reserve. Travelers has also benefited from its equity exposure over the past several months, though a pullback in recent times has tempered some of those gains.
The industry behemoth has a leg up on many of its competitors. Its sheer size gives it the wherewithal to withstand difficult times better than most. A highquality insurance book should also provide for underwriting income long term, barring an overage of aggregate industry losses.
These shares have fallen out of favor by our Ranking System. However, they still offer appeal as a 3 - to 5 -year holding. Capital gains potential is decent relative to the Value Line median, particularly on a risk-adjusted basis. What's more, a yield of $2.0 \%$ adds to the allure and provides a level of support during prolonged market downturns.
Alan G. House
March 9, 2018

