CHEVRON CORP. NYSECOX

| TIMELIN | ESS 3 | Lowered | 29/18 | High: Low: | $\begin{aligned} & 95.5 \\ & 65.0 \end{aligned}$ | $\begin{array}{r} 104.6 \\ 55.5 \\ \hline \end{array}$ | $\begin{aligned} & 79.8 \\ & 56.1 \end{aligned}$ | $\begin{aligned} & 92.4 \\ & 66.8 \end{aligned}$ | $\begin{array}{r} 110.0 \\ 86.7 \end{array}$ | $\begin{array}{r} 118.5 \\ 95.7 \end{array}$ | $\begin{aligned} & \hline 127.8 \\ & 108.7 \end{aligned}$ | $\begin{aligned} & \hline 135.1 \\ & 100.1 \end{aligned}$ | $\begin{array}{r} 113.0 \\ 69.6 \end{array}$ | $\begin{array}{r} 119.0 \\ 75.3 \end{array}$ | $\begin{aligned} & 126.2 \\ & 102.6 \end{aligned}$ | $\begin{aligned} & 133.9 \\ & 108.0 \end{aligned}$ |  |  | Target Price 2021 2022 | Range 2023 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SAFETY <br> TECHNI | CAL | Raised 1 Raised 3 |  | $\begin{array}{\|c\|} \hline \text { LEGENL } \\ \hline \ldots \\ \hline \text { Rela } \end{array}$ | DS x"Cash ative Pric | Flow" p sh Strength |  |  |  |  |  |  |  |  |  |  |  |  |  | $\begin{gathered} 2023 \\ -200 \end{gathered}$ |
| TECHN | CAL | Raised 3/ |  | Options: |  | trengh |  |  |  |  |  |  |  |  |  |  |  |  |  | -160 |
| BETA | 20 (1.00 | Market) |  | Shaded | ind | rec |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 23 P | JECT |  |  |  |  |  |  |  |  |  |  |  |  | 小,..1י |  |  |  |  | 100 |
|  |  | , | n'I Total |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 80 |
| High | $45$ | $+30 \%$ |  |  |  | - |  |  |  |  |  |  |  |  |  |  |  |  |  | 60 |
| Low | 20 | +10\%) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 50 |
| Insider | Decisi | ons |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 40 |
|  | A M J | J A S | O N D |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 30 |
| to Buy | $\begin{array}{lll}0 & 0 & 0 \\ 0 & 0 & 10\end{array}$ | $\begin{array}{lll}0 & 0 & 0 \\ 0 & 3 & 0\end{array}$ | $\begin{array}{llll}0 & 0 & 0 \\ 1 & 5 & 1 \\ 1\end{array}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Options to Sell |  | $\begin{array}{llll}0 & 3 & 0 \\ 0 & 3 & 0\end{array}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 20 |
| Institut | tional D | Decision |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | RETURN 1/18 |  |
|  | 102017 | 202017 | 302017 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | $\begin{array}{cc} \text { STOCK } & \text { INDEX } \\ 17.1 & 17.3 \end{array}$ |  |
| to Buy to Sell | $\begin{array}{r} 890 \\ 940 \end{array}$ | $\begin{aligned} & 899 \\ & 897 \end{aligned}$ | $\begin{array}{r} 845 \\ 934 \\ \hline \end{array}$ | shares traded |  |  |  |  |  |  |  |  |  |  |  |  |  | 1 yr. 3 yr. | 17.1 17.3 <br> 38.8 38.0 <br> 38.2  |  |
| Hld's (000) 1 | 3222061 | 1314182 | 338675 |  |  |  |  |  |  |  |  | U10 |  |  | WلШ1 |  |  | 5 yr . | 32.285 .6 |  |
| 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | $\bigcirc$ - VAL | JE LINE PUB. LLC | 21-23 |
| 46.37 | 56.94 | 73.70 | 88.77 | 86.02 | 105.67 | 136.21 | 85.50 | 102.85 | 128.06 | 124.27 | 119.61 | 112.74 | 73.55 | 60.52 | 74.40 | 81.70 | 83.55 | Sales | sh A | 101.30 |
| 2.98 | 5.90 | 8.67 | 8.96 | 10.09 | 13.11 | 16.69 | 11.26 | 16.10 | 20.09 | 20.34 | 18.61 | 19.17 | 13.61 | 10.02 | 13.90 | 16.40 | 17.00 | "Cash | ow" per sh | 21.45 |
| . 54 | 3.48 | 6.28 | 6.54 | 7.80 | 8.77 | 11.67 | 5.24 | 9.48 | 13.44 | 13.32 | 11.09 | 10.14 | 2.45 | d. 27 | 3.79 | 5.80 | 6.05 | Earning | per sh B | 9.50 |
| 1.40 | 1.43 | 1.54 | 1.75 | 2.01 | 2.26 | 2.53 | 2.66 | 2.84 | 3.09 | 3.51 | 3.90 | 4.21 | 4.28 | 4.29 | 4.32 | 4.48 | 4.56 | Div'ds | ecl'd per sh C. | 5.00 |
| 3.56 | 2.63 | 2.99 | 3.90 | 5.65 | 7.98 | 9.81 | 9.89 | 9.84 | 13.38 | 15.89 | 19.85 | 18.83 | 15.67 | 9.57 | 9.50 | 10.00 | 10.50 | Cap'IS | ending per sh | 12.50 |
| 14.79 | 16.97 | 21.47 | 28.07 | 28.22 | 36.88 | 43.23 | 45.79 | 52.74 | 61.67 | 70.80 | 78.62 | 83.07 | 81.11 | 76.95 | 77.75 | 79.00 | 80.25 | Book V | lue per sh | 89.35 |
| 2136.3 | 2138.3 | 2107.1 | 2232.7 | 2442.7 | 2090.4 | 2004.2 | 2007.4 | 1992.5 | 1981.2 | 1946.7 | 1913.3 | 1880.2 | 1882.8 | 1891.5 | 1905.0 | 1910.0 | 1915.0 | Comme | Shs Outst'g D | 1925.0 |
| 74.4 | 10.2 | 7.6 | 8.8 | 8.1 | 9.4 | 7.3 | 13.4 | 8.2 | 7.5 | 8.1 | 10.9 | 11.9 | 39.4 |  | 29.4 | Bold figures are Value Line estimates |  | Avg Ann'I P/E Ratio |  | 14.0 |
| 4.06 | . 58 | . 40 | . 47 | . 44 | . 50 | . 44 | . 89 | . 52 | 47 | . 52 | . 61 | . 63 | 1.98 | -- | 1.44 |  |  | Relative P/E Ratio Avg Ann'I Div'd Yield |  | . 80 |
| 3.5\% | 4.0\% | 3.2\% | 3.0\% | 3.2\% | 2.7\% | 3.0\% | 3.8\% | 3.6\% | 3.1\% | 3.3\% | 3.2\% | 3.5\% | 4.4\% | 4.3\% | 3.9\% |  |  | 3.8\% |
| CAPITAL STRUCTURE as of 9/30/17 <br> Total Debt $\$ 41880$ mill. Due in 5 Yrs $\$ 23086$ mill. <br> LT Debt $\$ 33983$ mill. LT Interest $\$ 796$ mill. <br> (Total interest coverage: 7.4x) <br> (19\% of Cap'l) |  |  |  |  |  | 273005 | 171636 | 204928 | 253706 | 241909 | 228848 | 211970 | 138477 | 114472 | 141722 | 156000 | 160000 |  |  | Sales (\$mill) A |  | 195000 |
|  |  |  |  |  |  | 19.3\% | 18.2\% | 22.3\% | 24.0\% | 24.9\% | 22.2\% | 23.2\% | 19.7\% | 15.3\% | 21.0\% | 23.0\% | 23.5\% | Operating Margin |  | 25.0\% |
|  |  |  |  |  |  | 9528.0 | 12110 | 13063 | 12911 | 13413 | 14186 | 16793 | 21037 | 19457 | 19349 | 20250 | 21000 | Depreciation (\$mill) |  | 23000 |
|  |  |  |  |  |  | 23931 | 10483 | 19024 | 26895 | 26179 | 21423 | 19241 | 4587.0 | d497.0 | 7175 | 11075 | 11600 | Net Profit (\$mill) |  | 18300 |
|  |  |  |  |  |  | 44.3\% | 43.4\% | 40.7\% | 43.5\% | 43.5\% | 40.3\% | 38.3\% | 5.3\% | 5.3\% | 20.0\% | 27.0\% | 28.0\% | Income Tax Rate |  | 28.0\% |
| Leases, Uncapitalized Annual rentals $\$ 615$ mill. Pension Assets-12/16 $\$ 13.7$ bill. Oblig. $\$ 18.4$ bill. |  |  |  |  |  | 8.8\% | 6.1\% | 9.3\% | 10.6\% | 10.8\% | 9.4\% | 9.1\% | 3.3\% | NMF | 5.1\% | 7.1\% | 7.3\% | Net Profit Margin |  | 9.4\% |
|  |  |  |  |  |  | 4447.0 | 11005 | 19829 | 19634 | 21508 | 17232 | 10306 | 8883.0 | d2166 | 1500 | 1800 | 2500 | Working Cap'I (\$mill) |  | 7000 |
| Pfd Stock None Common Stock 1,899,373,928 shs. |  |  |  |  |  | 6083.0 | 10130 | 11289 | 9812.0 | 12065 | 20057 | 24028 | 33664 | 35286 | 34000 | 35000 | 36000 | Long-Term Debt (\$mill) |  | 40000 |
|  |  |  |  |  |  | 86648 | 91914 | 105081 | 122181 | 137832 | 150427 | 156191 | 152716 | 145556 | 148124 | 150850 | 153700 | Shr. Equity (\$mill) |  | 172000 |
|  |  |  |  |  |  | 26.0\% | 10.6\% | 16.6\% | 20.6\% | 17.7\% | 12.8\% | 11.0\% | 2.8\% | NMF | 4.5\% | 6.0\% | 6.0\% | Return on Total Cap'I Return on Shr. Equity |  | 8.5\% |
| MARKET CAP: \$211 billion (Large Cap) |  |  |  |  |  | 27.6\% | 11.4\% | 18.1\% | 22.0\% | 19.0\% | 14.2\% | 12.3\% | 3.0\% | NMF | 5.0\% | 7.5\% | 7.5\% |  |  | 10.5\% |
| CURRENT POSITION 2015 2016 $9 / 30 / 17$ <br> (\$MILLL.) 11332 7001 6654 <br> Cash Assets 12850 1409 5764 |  |  |  |  |  | 21.7\% | 5.6\% | 12.7\% | 17.0\% | 14.0\% | 9.3\% | 7.2\% | NMF | NMF | NMF | 1.5\% | 2.0\% |  |  | 5.0\% |
|  |  |  |  |  |  | 22\% | 51\% | 30\% | 23\% | 26\% | 35\% | 41\% | NMF | NMF | 111\% | 77\% | 75\% | All Div'ds to Net Prof |  | 53\% |


| Cash Assets | 11332 | 7001 | 6654 | 22\% | 51\% | 30\% | 23\% | 26\% | 35\% | 41\% | NMF |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Receivables | 12860 | 14092 | 14124 | BUSI |  | - | S | orld's | urth-I | st oil |  |
| ntory | 6334 | 5419 |  |  |  |  |  | das | , | , |  |

Receivables
Inventory $\begin{array}{lrr}6334 & 5419 & 14124 \\ 481\end{array}$ Inventory
Other Current Assets Accts Payable Debt Due Other Current Liab.

| ANNUAL RATES | Past | Past | Est'd '14.'16 |
| :--- | ---: | :---: | :---: |
| of change (per sh) | 10 Yrs. | 5Yrs. | to '21.'23 |
| Sales |  | $-5.0 \%$ | $3.0 \%$ |
| "Cash Flow" | $4.5 \%$ | $-2.0 \%$ | $6.0 \%$ |
| Earnings | $-5.0 \%$ | $-15.0 \%$ | $12.5 \%$ |
| Dividends | $9.0 \%$ | $8.5 \%$ | $2.5 \%$ |
| Book Value | $12.0 \%$ | $8.5 \%$ | $1.5 \%$ |


| $\begin{array}{c}\text { Cal- } \\ \text { endar }\end{array}$ | $\begin{array}{c}\text { QUARTERLY SALES(\$ mill.) A } \\ \text { Mar.31 }\end{array}$ |  |  | Jun.30 | Sep. 30 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Dec. 31 |  |  |  |  |  |$)$| Full |
| ---: |
| Year |$|$

[^0]gas. (Affiliated companies account for $25 \%$ of total reserves.) Owns $50 \%$ interest in ChevronPhillips Chemical Co. Has about 55,000 employees. Vanguard owns $6.9 \%$ of stock; BlackRock, $6.4 \%$; State Street, $6.2 \%$ ( $4 / 17$ proxy). Chairman and CEO: John S. Watson. Inc.: DE. Addr.: 6001 Bollinger Canyon Rd., San Ramon, CA 94583. Tel.: 925-842-1000. Internet:www.chevron.com.
a rise in pumping volume. The completion of a pair of LNG ventures in Australia, plus the ramp-up of Permian Basin operations stateside, augurs well for $4 \%-7 \%$ higher combined annual oil and gas production, excluding asset sales. Overall, we figure that will translate to a sizable earnings advance in 2018.
Chevron is well-situated for the long term. A 155\% reserve replacement ratio in 2017 supports the notion that modest annual production advances may be possible for a few years. Profits, in turn, could move up if oil prices can hold their recent range. We also are assuming that steady-to-higher petroleum product demand will keep refinery operations nicely profitable. All told, our initial estimate is for share net of $\$ 6.05$ in 2019. Further headway is within reach out to 2021-2023, given a stable pricing backdrop.

## The stock has conservative appeal. To-

 tal return potential over the 3- to 5-year horizon is attractive on a risk-adjusted basis. The shares are only neutrally ranked for the coming months, though (Timeliness: 3).Robert Mitkowski
March 2, 2018


[^0]:    (A) Based on diluted shares. Excludes non- of March, June, September, and December. -
    recurring gain of $\$ 1.06$ in '17. Next earnings report due late April.
    report due late April.
    (B) Dividends historically paid on or about 10th

