
 Inventory (FIFO) Other
Current Assets
Accts Payable
Debt Due
Other
Current Liab.

| ANNUAL RATES | Past | Past | Est'd '14-'16 |
| :--- | ---: | :---: | :---: |
| of change (per sh) | 10 Yrs. | 5 Yrs. | to '20.'22 |
| Sales |  |  |  |
| "Cash Flow" | $7.0 \%$ | $7.5 \%$ | $2.0 \%$ |
| Earnings | $7.5 \%$ | $8.5 \%$ | $6.5 \%$ |
| Dividends | $8.0 \%$ | $7.0 \%$ | $7.5 \%$ |
| Book Value | $1.5 \%$ | $8.0 \%$ | $3.5 \%$ |
|  | $7.5 \%$ | $8.5 \%$ | $4.5 \%$ |


$\left.$| Cal- <br> endar |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | ---: |
| Mar.31 | QUARTERLY SALES (\$ mill.) |  |  |  |  |
| Jun. | Sep.30 | Dec.31 |  |  |  | | Full |
| ---: |
| Year | \right\rvert\,

Markets served: primarily makers of personal computers; also communications, industrial automation, military, and other electronic equipment. Main products: microprocessors (notably, the Pentium series), microcontrollers, and memory chips. Also sells computer modules and boards, and network products. Foreign business:
Intel shares have been on a roll over the past three months. This likely reflects the company's strong third-quarter results. We will discuss these figures in more granularity below, while providing an update for 2018.
September-quarter earnings per share clocked in at $\$ 1.01$, which represented a $26.3 \%$ advance over the previous year's tally. It seems that the strong showing was broad based, with the Data Center group registering a $7 \%$ advance, year over year. This is important, as this segment is closely monitored by Wall Street, reflecting its high growth potential. This unit is also the company's second largest by sales. What's more, the Internet of Things contributed with a $23 \%$ top-line advance relative to the previousyear period. Though this was off a relatively low base, the long-term gains potential for this segment appears significant.
We believe the December period will come in fairly healthy, while 2018 should show continued improvement for the chip behemoth. Fourth-quarter
sales are likely to be $\$ 16.3$ billion, give or take a few hundred million, which is
about $78 \%$ of ' 16 sales. R\&D: $21 \%$ of sales. ' 16 dep. rate: $7.0 \%$. Has 106,000 empl. Off./dir. own less than $1 \%$ of common shares; The Vanguard Group, 6.6\%; BlackRock, 6.3\%. (4/17 proxy). Chair.: Andy Bryant. Pres.: Venkata Renduchintala. CEO: Brian Krzanich. Inc.: DE. Address: 2200 Mission College Blvd., Santa Clara, CA 95054. Tel.: 408-765-8080. Internet: www.int.com.
roughly on par with the year-before's tally. Looking to next year, we look for likely solid economic improvement on the domestic front to facilitate positive comparisons at Intel. Bottom-line improvement will be tough to come by, though, given the current year's likely robust tally. Sales advances ought to once again be broad based. Intel's Timeliness rank has slipped a notch over the past few months, though it is still likely to be a market outperformer over the next year. The recent price ascent has discounted some of the 3- to 5 -year gains potential we forecast for the pull to 2020-2022. There is something to like for conservative accounts with a longer-term investment horizon, however. Intel stock has an above-average dividend yield, which is virtually unheard of in the semiconductor industry, as is a Safety rank of 1 (Highest). Investors should also keep in mind that Intel is active in the acquisition market, which could add meaningfully to our long-term projections. This is because we don't include such purchases in our long-term forecast until they are completed.
Alan G. House
December 29, 2017

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[^0]:    A) Dil. egs. Excl. nonrecurr. gains (losses): 01, (34¢); '02, (5¢); '03, (1¢); '10, (4¢); '16, 60c). Next egs. report due late Jan.

