



2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	© VALUE LINE PUB. LLC	20-22
27.54	26.70	32.12	41.24	53.52	58.49	66.63	85.42	58.30	68.60	91.58	93.45	90.02	86.83	56.98	54.51	61.60	68.45	Sales per sh ^A	100.25
3.39	2.88	3.97	5.48	7.19	8.82	9.82	11.58	6.60	9.08	11.97	11.83	11.48	8.23	7.27	8.00	8.70	"Cash Flow" per sh	13.35	
2.18	1.61	2.56	3.89	5.35	6.55	7.28	8.69	3.98	6.22	8.42	8.09	7.37	7.60	3.85	1.88	3.60	4.10	Earnings per sh ^B	8.15
.91	.92	.98	1.06	1.14	1.28	1.37	1.55	1.66	1.74	1.85	2.18	2.46	2.70	2.88	2.98	3.06	3.14	Div'ds Decl'd per sh ^{C†}	3.50
1.47	1.71	1.96	1.87	2.26	2.70	2.86	3.88	4.76	5.40	6.54	7.61	7.77	7.84	6.37	3.90	4.25	5.00	Cap'l Spending per sh	6.50
10.74	11.13	13.69	15.90	18.13	19.87	22.62	22.70	23.39	29.49	32.61	36.84	40.14	41.51	41.10	40.34	43.20	44.10	Book Value per sh	53.05
6809.0	6700.0	6568.0	6401.0	6133.0	5729.0	5382.0	4976.0	4727.0	4979.0	4734.0	4502.0	4335.0	4201.0	4156.0	4148.0	4237.5	4238.0	Common Shs Outst'g ^D	4240.0
18.9	23.4	14.1	11.7	10.9	10.0	11.4	9.5	17.8	10.5	9.5	10.7	12.3	12.8	21.5	45.8	42.30	42.30	Avg Ann'l P/E Ratio	13.5
.97	1.28	.80	.62	.58	.54	.61	.57	1.19	.67	.60	.68	.69	.67	1.08	2.40	2.40	2.40	Relative P/E Ratio	.85
2.2%	2.4%	2.7%	2.3%	2.0%	2.0%	1.6%	1.9%	2.3%	2.7%	2.3%	2.5%	2.7%	2.8%	3.5%	3.5%	3.5%	3.5%	Avg Ann'l Div'd Yield	3.2%

CAPITAL STRUCTURE as of 9/30/17

Total Debt \$40610 mill. Due in 5 Yrs \$15732 mill.	358600	425071	275564	341578	433526	420714	390247	364763	236810	226094	261000	290000	Sales (\$mill) ^A	425000
LT Debt \$24869 mill. LT Interest \$585 mill.	19.2%	18.1%	13.8%	16.1%	16.1%	15.6%	14.7%	14.1%	13.1%	13.6%	15.5%	17.5%	Operating Margin	19.5%
(Total interest coverage: more than 25x)	12250	12379	11917	14760	15583	15888	17182	17297	18048	22308	18750	19500	Depreciation (\$mill)	22000
Incl. \$1.2 bill. of capitalized leases	40610	45220	19280	30460	41060	37380	32580	32520	16150	7840.0	15250	17375	Net Profit (\$mill)	34500
(12% of Cap'l)	42.4%	44.7%	43.5%	40.7%	42.4%	43.6%	42.0%	34.9%	24.7%	NMF	27.0%	27.0%	Income Tax Rate	40.0%
Leases, Uncapitalized Annual rentals \$1.1 bill.	11.3%	10.6%	7.0%	8.9%	9.5%	8.9%	8.3%	8.9%	6.8%	3.5%	5.8%	6.0%	Net Profit Margin	8.1%
Pension Assets-12/16 \$31.8 bill.	27651	23166	3174.0	d3649	d4542	321.0	d12416	d11723	d11353	d6222	d8000	d6000	Working Cap'l (\$mill)	d5000
Obligation \$45.2 bill.	7183.0	7025.0	7129.0	12227	9322.0	7928.0	6891.0	11653	19925	28932	25000	26000	Long-Term Debt (\$mill)	30000
Pfd Stock None	121762	112965	110569	146839	154396	165863	174003	174399	170811	167325	183000	187000	Shr. Equity (\$mill)	225000
Common Stock 4,327,106,177 shares	31.6%	37.9%	16.8%	19.4%	25.3%	21.7%	18.2%	17.7%	8.5%	4.1%	7.5%	8.5%	Return on Total Cap'l	14.0%
MARKET CAP: \$349 billion (Large Cap)	33.4%	40.0%	17.4%	20.7%	26.6%	22.5%	18.7%	18.6%	9.5%	4.7%	8.5%	9.5%	Return on Shr. Equity	15.5%
CURRENT POSITION	26.9%	32.6%	9.9%	14.8%	20.6%	16.3%	12.3%	11.9%	2.4%	NMF	1.5%	2.0%	Retained to Com Eq	9.0%
(SMILL.)	19%	19%	43%	29%	23%	28%	34%	36%	75%	NMF	85%	77%	All Div'ds to Net Prof	43%

BUSINESS: Exxon Mobil Corp. is the largest publicly traded oil company. Daily production in 2016: oil, 2.4 mil. barrels (+1% vs. '15); nat. gas, 10.1 billion cubic feet (-4% vs. '15). On an oil-equivalent basis, total production fell 1% in 2016. Daily refinery runs, 4.3 million barrels (-4% vs. '15); product sales, 5.5 mill. bbls (-5% vs. '15). Chemical sales, 24.9 mill. tonnes (+1% vs. '15). Reserves at 12/31/16: 20.0 billion barrels of oil equivalent, 53% oil, 47% gas. 10-year avg. reserve replacement rate: 82%. Owns 69.6% of Imperial Oil (Canada). Vanguard owns 7.0% of stock; BlackRock, 6.0% (4/17 Proxy). Employs 71,100. Chrmn., Pres., and CEO: Darren W. Woods. Inc.: NJ. Addr.: 5959 Las Colinas Blvd., Irving, TX 75039-2298. Tel.: 972-444-1000. www.exxonmobil.com.

Exxon Mobil's profits should about double in 2017. That would be on a pick-up in oil prices in pumping operations, and stronger margins in refining and marketing in the downstream business. Even so, combined oil and natural gas production has been flattish, largely as a function of reduced spending and the focus on cost efficiency. The retrenchment may continue for a couple of more years as the industry further rebalances following the sharp drop in oil prices from 2014 to 2016.

The company's push into the Permian Basin of West Texas is an example of its strategy to boost earnings. Domestic drilling has not been profitable lately, given the still relatively low price environment. But it appears to be on the way toward that goal, in view of the emphasis on boosting volume and efficiency in the Permian. Exxon is on track to add 10 rigs in the region and bring the total to 30 by the end of 2018. In addition, the purchase of terminals and pipelines will allow the company to capture value transporting crude oil to its Gulf Coast refineries. These moves should help make U.S. pumping operations profitable, perhaps as soon as 2018, and contribute to a broad 10%-15% bottom-line gain next year.

Exxon's financial strength allows it to easily expand. Right now that means concentrating on bringing along the most promising oil and gas development ventures. One of those is a major discovery offshore of Guyana, although production from those wells may not begin until the 2020-2022 time frame. In the meantime, rising output from completed projects in Canada and Australia should help to keep volume pumped stable for the next few years. Elsewhere, the company is enhancing its position in chemicals by expanding facilities stateside, and recently purchased a complementary manufacturing complex in Singapore. Assuming a reasonably supportive operating environment, we project these initiatives will push up earnings substantially by early next decade.

Exxon Mobil shares are a good choice for income and 3- to 5-year total return potential. Their top quality makes them especially appealing for conservative investors. But the stock is not favored (Rank: 3) for Timeliness.

Robert Mitkowski December 1, 2017

(A) Net of gasoline excise taxes through 2015.	(B) Based on diluted shares. Excludes non-recurring gains (losses): '01, 3¢; '02, 7¢; '03, 67¢; '05, 36¢; '06, 7¢; '12, \$1.61. Next earnings report due late January.	(C) Dividends historically paid in the second week of March, June, Sep., and Dec.	(D) In mill., adjusted for split.	Company's Financial Strength	A++
	Dividend reinvestment plan available.			Stock's Price Stability	95
				Price Growth Persistence	15
				Earnings Predictability	50