

| ANNUAL RATES of change (per sh) Sales "Cash Flow" Earnings Dividends Book Value |  | Past 10 Yrs. | $\begin{aligned} & \text { Past } \\ & 5 \text { Yrs. } \\ & -5.0 \% \\ & -2.0 \% \\ & -1.0 \% \\ & 8.5 \% \\ & 8.5 \% \end{aligned}$ |  | $\begin{aligned} & 14-\cdot 16 \\ & 1-22 \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | 4.0\% |
|  |  | 4.5\% |  |  | 7.0\% |
|  |  | -5.0\% |  |  | 5.0\% |
|  |  | 9.0\% |  |  | 25\% |
|  |  | 12.0\% |  |  | 1.0 |
| Calendar | QUARTERLY SALES (\$ mill.) A |  |  |  | Full Year |
|  | Mar. 31 Jun. 30 Sep. 30 Dec. 31 |  |  |  |  |
| 2014 | 53265 | 57938 | 54679 | 46088 | 211970 |
| 2015 | 34558 | 40357 | 34315 | 29247 | 138477 |
| 2016 | 23553 | 29282 | 30140 | 31497 | 114472 |
| 2017 | 33421 | 34480 | 36205 | 36894 | 141000 |
| 2018 | 37000 | 37500 | 38000 | 38500 | 151000 |
| $\begin{array}{\|c} \text { Cal- } \\ \text { endar } \end{array}$ |  |  |  |  | Full Year |
|  | EARNINGS PER SHAREMar. 31 Jun. 30 Sep. 30 |  |  | Dec. 31 |  |
| 2014 | 2.36 | 2.98 | 2.95 | 1.85 | 10.14 |
| 2015 | 1.37 | . 30 | 1.09 | d. 31 | 2.45 |
| 2016 | d. 39 | d. 78 | . 68 | . 22 | d. 27 |
| 2017 | 1.41 | . 77 | 1.03 | 1.04 | 4.25 |
| 2018 | 1.10 | 1.25 | 1.35 | 1.45 | 5.15 |
| Calendar | QUARTERLY DIVIDENDS PAID ${ }_{\text {■ }}$ |  |  |  | Full Year |
|  | Mar. 31 | Jun. 30 | Sep. 30 | Dec. 31 |  |
| 2013 | . 90 | 1.00 | 1.00 | 1.00 | 3.90 |
| 2014 | 1.00 | 1.07 | 1.07 | 1.07 | 4.21 |
| 2015 | 1.07 | 1.07 | 1.07 | 1.07 | 4.28 |
| 2016 | 1.07 | 1.07 | 1.07 | 1.08 | 4.29 |
| 2017 | 1.08 | 1.08 | 1.08 |  |  |

Chevron looks to be finishing 2017 in fine fashion. Higher crude oil prices are a major plus, of course. But the company is also pumping more oil and natural gas on a combined basis. Demand for petroleum products is on the upswing, too, owing to gains in the global economy. For the full year, we estimate a $20 \%$ - 25 rise in sales, and it is clear that a significant bottomline turnaround is in progress.

## A new chief executive is set to take

over early in 2018. Effective February 1st, Michael Wirth will become CEO. His background in pipelines and refineries, where cost controls are strongly emphasized, points to a continued focus on internal efficiency. That is a sign of the times in the oil business, which is still recovering from a deep slump in price realizations. Meantime, Chevron remains in a controlled spending mode following the completion of a sizable expansion phase.
Momentum appears set to proceed into the new year. Production growth is in full swing as a couple of giant liquefied natural gas (LNG) plants in Australia ramp up. The development of wells in the Permian Basin should also make a mate-
BUSINESS: Chevron Corp. is the world's fourth-largest oil compabarrels ( $-1 \%$ vs. '15); natural gas, 5.3 bill. cubic feet (flat vs. '15) Daily refinery input, 1.7 million barrels ( $-1 \%$ vs. '15). Daily sales of refinery products, 2.7 million barrels ( $-2 \%$ vs. '15). Reserves at 12/31/16: 11.1 billion barrels of oil equivalent, $57 \%$ liquids, $43 \%$ 94583. Tel.: 925-842-1000. Internet:www.chevron.com

## rial contribution to pumping volume.

 Overall, combined oil and gas output has the potential to increase by up to $10 \%$ in 2018, not counting an undetermined amount of asset sales. Out to 2020-2022, volume growth ought to be in the neighborhood of 5\%-6\% annually, underpinning the steady earnings advances we envision. Rising cash flow should allow for more-generous dividend expansion. The company last raised the payout by a penny a share in 2016. That kept the string of year-to-year increases intact with a minimum of expense. But with the large upfront costs of the major LNG initiatives in the past, capital spending requirements are less at a time when oil prices are recovering to an extent. We figure the uptick in cash available will lead to heftier dividend hikes in the coming years.These top-quality shares offer good current income and risk-adjusted total return possibilities. Chevron is well positioned to benefit from a rising production profile, as well as any further gains in oil prices. The stock is only neutrally ranked (3) for Timeliness, though.
Robert Mitkowski
December 1, 2017

[^0]Divends historically paid on or about 10th


[^0]:    A) Based on diluted shares. Includes non- of March, June, September, and December
    recurring loss of $\$ 1.41$ in '01. Next earnings
    Dividend reinvestment plan available. report due late January.

