DIS		(W)		NYSE-	DIS		R	ecent Rice	98.2	9 P/E RATIO	• 16.	2 (Traili Medi	ing: 17.2) an: 16.0)	RELATIV P/e rati		O DIV'D YLD	1.6	8%	/ALUI LINE				
TIMELI		3 Lowered		High: Low:	34.9 23.8	36.8 30.7	35.0 18.6	32.8 15.1	38.0 28.7	44.3 28.2	53.4 37.9	76.5 50.2	95.9 69.9	122.1 90.0	106.8 86.3	116.1 96.2				Price 2021	Range ∣2022		
SAFET' TECHN		Raised 2 Lowered		LEGEN 12	NDS 2.0 x "Casl elative Pric	n Flow" p s e Strength	sh														200		
) = Market)	1 10/27/17	Options:	Yes	ates recess															160		
202	20-22 PR		ONS .nn'l Total											,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		···'I					100		
High 1		Gain +40%)	Return 11%									, ''''''''	11 ¹¹¹¹¹¹¹								60		
	15 (r Decis	+15%) sions	6%							100 H	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,										50 40		
to Buy	D J F 0 0 0	M A M 0 0 0	JJA 001	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	Hulling	<u>'I'''''</u>			1, ¹¹ 1,11,11,1	! ''			**************************************		******	****					30		
Options to Sell	7153 213		110 0		•••••	*••••	••••••	[••, • <u> </u> ! 	• •••••••••••••	**********								% TO	 T. Retur	N 9/17	_20		
Institu	tional 402016	Decisio 102017	ns 202017	Percen	 t 30 -														THIS \ STOCK	'L ARITH.* INDEX	L		
to Buy to Sell	915 811	944	902 872	shares	20 - 10 -	ur ud					III IIII.I.				1			1 yr. 3 yr.	7.8 16.0	16.4 31.5	E		
Hid's(000) 2001	962026 2002	1082264 2003		2005	2006		2008	2009	2010	<u>2011</u>	2012	2013	2014		2016		2018	5 yr. © VAL	103.1	88.9 J B. LLC	20-22		
12.52	12.40		15.05	15.91	16.61	18.10	20.76	19.88	20.07	23.21	23.49	25.02	28.71	32.79	34.77	36.60	38.85		es per sh		41.85		
1.89 .98	1.06 .55	1	1.70	2.03	2.32	2.81 1.92	3.28 2.26	2.77	3.03 2.07	3.79 2.54	4.26 3.13	4.63 3.38	5.76 4.26	6.71 4.90	7.45 5.73	7.90 5.90	8.20 6.20		low" per s s per sh 4		9.85 8.00		
.21 .89	.21	.21	.21	.24	.27	.31 .80	.35 .87	.35 .96	.35	.40	.60 2.10	.75 1.55	.86 1.95	1.81 2.67	1.42 2.98	1.56 3.00	1.72 3.00		ecl'd per		2.35 3.00		
.09 11.23	.53		12.77	13.06	15.42	.00	.07 17.73	18.55	19.78	2.02	22.09	25.24	26.45	27.83	2.90	30.40	34.50	Book Va	ending pe lue per st	D	3.00 48.15		
2019.0 30.4	2042.0 37.2		2043.0 21.8	2007.2 20.4	2064.0 17.1	1962.2 17.8	1822.9 14.2	1818.3 12.5	1896.9 15.7	1762.2 15.1	1800.0 13.6	1800.0 17.1	1700.0 18.6	1600.0 20.9	1600.0 17.7	1530.0 17.8	1520.0		n Shs Out n'I P/E Rat		1500.0 16.0		
1.56	2.03	1	1.15	1.09	.92	.94	.85	.83	1.00	.95	.87	.96	.98	1.05	.93	.88		-	P/E Ratio		1.00		
.7%	1.0%	1.1%	.9%	.9%	1.0%	.9%	1.1%	1.5%	1.1%	1.0%	1.4%	1.3%	1.1%	1.8%	1.4%	1.5%		-	n'l Div'd Yi		1.8%		
Total Debt \$21653 mill. Due in 5 Yrs \$11275 mill. 23.3% 23.7							37843 23.7%	36149 20.3%	38063 22.2%	40893 23.5%	42278 25.7%	45041 25.8%	48813 28.3%	52465 29.7%	55632 30.4%	56000 31.0%	59050 31.0%		es (\$mill) ng Margin	^	62750 33.0%		
	t \$18788 nterest co	8 mill. I overage:	LT Interes NMF)	st \$850 m	iill.	1491.0	1582.0 4405.0	1631.0	1713.0 4035.0	1841.0 4839.0	1987.0	2192.0	2288.0 7501.0	2354.0 8382.0	2527.0 9391.0	2600 9485	2625 9825		ation (\$mi	II)	2800		
Leases	, Uncap	italized A	Innual ren	(28% o 1.00 tals (277)		4014.0 37.2%	4405.0 36.6%	3408.0 36.1%	35.1%	4639.0 34.5%	5682.0 33.3%	6136.0 31.0%	34.6%	36.2%	34.2%	32.0%	32.0%	Net Prof			11970 32.0%		
			10.41 bill.			11.3% d77.0	11.6% 75.0	9.4% 2955.0	10.6%	11.8%	13.4% 896.0	13.6% 2405.0	15.4%	16.0% 424.0	16.9% 124.0	16.9% 175	16.6%	Net Prof	it Margin Cap'l (\$n	,ill)	19.1% 585		
Dfd Sta	ck None			ing. ¢ i i	. 10 0	11892	11110	11495	10130	1009.0	10697	12776	12676	12773	16483	16000	16000	Long-Te	rm Debt (\$mill)	16000		
Commo	on Stock		80,961 sh	S.		30753 10.0%	32323 10.8%	33734 8.1%	37519 8.9%	37385 10.4%	39759 11.6%	45429 10.8%	44958 13.0%	44525	43265 15.9%	46500 15.0%	52420 14.5%		uity (\$mill) on Total C		72250 13.5%		
as of 8/		* 450 L '				13.1%	13.6%	10.1%	10.8%	12.9%	14.3%	13.5%	16.7%	18.8%	21.7%	20.5%	18.5%	Return o	on Shr. Eq	uity	16.5%		
	I CAP:		lion (Larg 2015	je Cap) 2016	7/1/17	11.0% 16%	11.6% 15%	8.2% 19%	9.0% 16%	10.9% 16%	11.6% 19%	10.6%	13.3%	11.9% 37%	16.4% 25%	15.5% 25%	14.0% 26%		d to Com I Is to Net P		11.5% 30%		
(\$MI Cash A	LL.)		4269	4610	4336																		
Receivables 8019 9065 9636 Inventory (Avg Cst) 1571 1390 1300							BUSINESS: The Walt Disney Company operates Media Networks, incl. ABC and ESPN (43% of '16 revs.); Parks and Resorts: Dis- neyland, Walt Disney World (Magic Kingdom, Epcot, Hollywood									Hong Kong Disneyland. Acq. Pixar, 5/06; Marvel, 12/09; Lucas- Films, 12/12. Div. ABC Radio, 6/07. '16 depr. rate: 4.7%. Employs 195,000. Off. and dir., less than 1% of common stock; Vanguard,							
Other 2899 1901 1879 Current Assets 16758 16966 17151						Studios	Studios, Animal Kingdom), and a cruise line (30%); Studio Enter-								5.5% (1/17 proxy). Chairman/CEO: Robert A. Iger. Inc.: DE. Ad-								
Accts Payable 7844 9130 9374 Debt Due 4563 3687 3338						tainment (17%); Consumer Products and Interactive Media (10%). Earns Tokyo Disneyland royalties. Manages Disneyland Paris and								dress: 500 S. Buena Vista St., Burbank, CA 91521-7320. Tele- phone: 818-560-1000. Internet: www.thewaltdisneycompany.com.									
Other Curren	Other <u>3927 4025 4382</u> Current Liab <u>16334 16842 17094</u>							The Walt Disney Company's earnings								next year. What's more, the company is							
ANNUAL RATES Past Past Est'd '14-'16 (Fisc							wth likely slowed in fiscal 2017. al year ended September 30th.) Share								planning to launch a Disney-branded sub- scription streaming service in 2019. Dis-								
revenues 7.5% 9.0% 4.0% earning								s probably climbed % in the year							ney plans to release its studio output directly to this platform. And the company								
Earnings 14.0% 18.5% 8.0% tively							t ended, while revenues came in rela- ely flat, marking a much softer perform-								will likely invest in developing original								
Book V	Book Value 7.0% 6.5% 10.0% ance that parisons								an prior years. Unfavorable com- at Studio Entertainment, and							programming, exclusive for the streaming service. However, Disney plans to cut ties							
Fiscal Year Ends			/ENUES (\$ r Jun.Per		Full Fiscal Year	high	er operating expenses probably							with Netflix beginning with its 2019									
2014	12309 11649 12466 12389 48813 year Nevertheless Disney's Parks										&	Netflix' Marvel shows will remain on its											
2015 2016	13391 12461 13101 13512 52465 Resorts probably grew nicely over the pas 15244 12969 14277 13142 55632 for months And angling investments i											platform.) These moves should enable the company to leverage the <i>Disney, Marvel</i> ,											
2017 14764 13330 14236 13042 50000 technologi							gical improvements, its brands,							and <i>Pixar</i> brands and content, and help it									
Fiscal FARNINGS PER SHARE A B Full and con								tent should support results. Look- ad, we believe the top and bottom							expand its global footprint. Nevertheless, the company will likely face a very compe-								
Ends 2014	Dec.Pe 1.03	r Mar.Pei 1.08	1.28	Sep.Per .87	Fiscal Year 4.26	lines	will		nce at					titive	e marl	ket du	ie to f	the ch	angin	g mee	dias-		
2015 2016	1.27	1.23 1.30	1.45 1.59	.95 1.10	4.90 5.73	2018 Disr		s reva	ampin	g its	med	ia di	stri-	audie	ences.	· ·		0	nt to e	-			
2017 1.55 1.50 1.51 1.34 5.90 od that							oň. Ir	In August, the company announc- it will be focusing on a direct-to-							This issue appears to be fairly valued								
								mer distribution strategy. Disney is							at this juncture. The stock price has had a very nice run over the past few years.								
endar Mar.Per Jun.Per Sep.Per Dec.Per Year							acquiring a majority stake in BAMTech for approximately \$1.58 billion, and will likely								but the shares have cooled down a bit over the past several months. And this issue of-								
2013 2014	 .86				.86	levei	age	the	techno	logy	of tl	ne m	edia	fers	modes	st long	g-term	ı capit	tal app	orecia	tion		
2015	2015 1.1566 1.81 Str 2016 71 71 1.42 bu						streaming service to strengthen its distri- oution. To wit, ESPN will be rolling out an							potential. On the other hand, the blue chip may appeal to conservative investors.									
2017	.78		.78			on-d	eman	d spo	rts vie	wing	platf	orm e	early	Orly	Śeidn	nan		N	lovemb	9 per 3,			
			rday close ed 53 wee		(2¢)		sc. ops.: '		i¢; '10, (4¢ Next egs. r	eport	dividend	in July '1	5.	ated semi		Sto	ck's Pric	Financia e Stabili		h	A++ 90		

90 90 100 Price Growth Persistence Earnings Predictability

(a) The region of the contrained of Stretce of the region o

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