CHE	EVR	ON (COR	P. NYS	SE-CVX			RECENT /	06.3	6 ^{p/e} rati	o 29 .	6 (Traili Media	ing: 34.5 an: 10.0	RELATIVE P/E Ratio		7 DIV'D YLD	4.1	%	/ALUI LINE	3	
IMELIN	IESS 🕄	3 Raised 6	/30/17	High: Low:	76.2 53.8	95.5 65.0	104.6		92.4 66.8	110.0 86.7	118.5 95.7	127.8 108.7	135.1 100.1	113.0 69.6	119.0 75.3	119.0 102.6				t Price 2021	
		Raised 1 Lowered		LEGEN 6.0) x "Cash	Flow" p sł e Strength															200
ECHNI Seta 1.) = Market)	8/11/17	2-for-1 sp Options:	lit 9/04 Yes	Ū	_														
202	0-22 PR		ONS nn'l Total	Shaded	area indica	ates recess	-			,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	1111111111111	HUUUU	1,	<u>на</u> 						+	
ligh 1		Gain +35%)	Return 11%		HALLAN L	477 ⁴¹¹⁴		in particular	1, ¹ 1 ¹ 1 ¹		·			<u> </u>	μ. 						80 60
	20 (r Decis	+15%) sions	7%	[••••	*******			•••••	,* ^{00,00} ***	**************************************	**********	······								50 40
o Buy	O N D 0 0 0	0 0 0	A M J 0 0 0										-	··	********	******					30
o Sell	031	1 1 1 0 1 1	0 0 0															% ТО	I T. Retur	I 2N 7/17	_20
	3Q2016		1Q2017	Percent	: 18 -													1.1	THIS N STOCK 10.9	VL ARITH.* INDEX 14.4	
to Buy to Sell Hid's(000)?	840 818 1160594	909 863 1203258	890 940 1322206	shares traded	12 - 6 †							nılının						1 yr. 3 yr. 5 yr.	-4.3 20.7	26.9 95.3	F
2001	2002	2003	2004	2005	2006	2007	2008	-	2010	2011	2012	2013	2014	2015	2016	2017	2018	© VAL	UE LINE P		
50.11 4.88	46.37 2.98	56.94 5.90	73.70 8.67	88.77 8.96	86.02 10.09	105.67	136.21 16.69	85.50	102.85 16.10	128.06 20.09	124.27 20.34	119.61 18.61	112.74	73.55 13.61	60.52 10.02	71.25 14.45	73.80 16.45	Sales pe "Cash F	ersh A low"per:	sh	100.0 21.8
1.55	.54	3.48	6.28	6.54	7.80	8.77	11.67	5.24	9.48	13.44	13.32	11.09	10.14	2.45	d.27	3.95	5.15	Earning	s per sh '	в	9.5
1.33 4.58	1.40 3.56		1.54 2.99	1.75 3.90	2.01 5.65	2.26 7.98	2.53 9.81	2.66	2.84 9.84	3.09 13.38	3.51 15.89	3.90 19.85	4.21 18.83	4.28 15.67	4.29 9.57	4.32 10.50	4.40 11.00		ecl'd per ending p		5.0 13.0
16.02 2120.2	14.79 2136.3		21.47 2107.1	28.07 2232.7	28.22 2442.7	36.88 2090.4	43.23 2004.2		52.74 1992.5	61.67 1981.2	70.80	78.62 1913.3	83.07 1880.2	81.11 1882.8	76.95 1891.5	77.05 1895.0	77.75 1897.0		lue per sl n Shs Out		85.2 1900
28.8	NMF	10.2	7.6	8.8	8.1	9.4	7.3	13.4	8.2	7.5	8.1	10.9	11.9	39.4		Bold fig	ures are	Avg Anr	i'l P/E Rat	tio	14.
1.48 3.0%	NMF 3.5%	.58 4.0%	.40 3.2%	.47 3.0%	.44 3.2%	.50 2.7%	.44 3.0%		.52 3.6%	.47 3.1%	.52 3.3%	.61 3.2%	.63 3.5%	1.98 4.4%	4.3%		Line nates		P/E Ratio		3.6
			is of 6/30			220904	273005		204928	253706	241909	228848	211970	138477	114472	135000	140000	Sales (\$	mill) ^		19000
T Debt	\$33989) mill. L	T Interes	/rs \$2308 st \$796 m		18.5% 8708.0	19.3% 9528.0		22.3% 13063	24.0% 12911	24.9%	22.2%	23.2%	19.7% 21037	15.3% 19457	21.5%	25.0% 21500		ng Margin ation (\$mi	ill)	26.0 2350
Total in	terest co	overage: 7	7.4x)	(19% of	Cap'l)	18688	23931	10483	19024	26895	26179	21423	19241	4587.0	d497.0	7400	9750	Net Prof	it (\$mill)	,	1800
				tals \$615		41.9% 8.5%	44.3% 8.8%		40.7% 9.3%	43.5% 10.6%	43.5% 10.8%	40.3% 9.4%	38.3% 9.1%	5.3% 3.3%	NMF NMF	20.0% 5.5%	32.0% 7.0%	Income Net Prof	it Margin		40.09 9.5
Pensior	n Assets	s-12/16 \$ ⁻	13.7 bill. (Oblig. \$18	3.4 bill.	5579.0 6070.0	4447.0 6083.0		19829 11289	19634 9812.0	21508 12065	17232 20057	10306 24028	8883.0 33664	d2166 35286	1500 34000	2500 35000		ı Cap'l (\$n rm Debt (700 4000
	ck None n Stock		12,689 sh	S.		77088	86648	91914	105081	122181	137832	150427	156191	152716	145556	146000	147500	Shr. Equ	uity (\$mill)		16200
IARKE	T CAP:	\$202 bill	ion (Larg	e Cap)		22.6% 24.2%	26.0% 27.6%		16.6% 18.1%	20.6% 22.0%	17.7% 19.0%	12.8% 14.2%	11.0%	2.8% 3.0%	NMF NMF	4.5% 5.0%	5.0% 6.5%		on Total C on Shr. Eq		9.0% 11.0%
URRE (\$Mil		ITION	2015	2016	6/30/17	18.0% 26%	21.7% 22%		12.7% 30%	17.0% 23%	14.0% 26%	9.3% 35%	7.2% 41%	NMF NMF	NMF NMF	NMF NMF	1.0% 85%		d to Com I Is to Net F		5.0 53
Cash A Receiva	ssets ables	1		7001 14092	4775 13168			hevron Co											of total r	-	
Other	ry (LIF	· _	6334 4821	5419 3107	6075 2608			roven rese s '15): na											Co. Has BlackRo		
Accts Payable 13516 13986 12057 Daily refinery						efinery i	vs. '15); natural gas, 5.3 bill. cubic feet (flat vs. '15). r input, 1.7 million barrels (-1% vs. '15). Daily sales of flucts, 2.7 million barrels (-2% vs. '15). Reserves at						employees. Vanguard owns 6.9% of stock; BlackRock, 6.4%; Stat: Street, 6.2% (4/17 proxy). Chairman and CEO: John S. Watsor Inc.: DE. Addr.: 6001 Bollinger Canyon Rd., San Ramon, C.								
Debt Du Dther			8020	10840 6959	8782			billion b											nevron.co		011, 0
Current	LIAD.			31785 st Est'd				look from											efficie mptio		
Sales	e (per sh)		5.	s. to' 0% :	20-'22 3.5% 7.5%	riod	froi	n late	-2015	to tÌ	he fir	st ha	lf of	crude	e oil p	orices	will	be so	nêwha	at hiş	gher,
Cash Farning	IS	4.5 -5.0	% -15.	0% 1	5.0%	shar	e of	e comp \$0.77	for th	e Jur	ne qua	arter,	put-	years	. Řed	luctio	ns in	oil-w	rang ell inv	vestm	ents
Dividen Book V		9.0 12.0		5% 2 5% 2	2.5% 1.0%			ne pas pariso											upport ad. O		
Cal- endar	QUA Mar.31		ALES (\$ m Sep.30		Full Year	amo	unt o	f belt-	tightei	ning	by the	comp	pany	there	is a	degre	e of u	ncerta	ainty v	with	long
2014	53265 57938 54679 46088 211970 level of oil p						oil prie	its break-even point for a given il prices. But that is what was						range pricing forecasts, but that goes with the territory when considering oil-related							
2016	$ ^{23553} ^{29282} ^{30140} ^{31497} ^{14472}$ of the value of a							n this era of quotations at half e of a few years earlier.						The company is well-positioned to							
	33421 35000	34480 35000			135000 140000	Tha	t sai	d, we imate	are	redue	cing o	our n		weat	her t	he cu	ırren	t off-	peak are st	envi	ron
Cal-		RNINGS P	ER SHARE		Full	oil j	price	s has	stall	ed. V	Ve nov	v look	c for	are n	nore f	ocuse	d on g	genera	ating	cash	fron
endar 2014	2.36	2.98	Sep.30 2.95	1.85	Year 10.14			t of \$3 h year											nese d Ist a		
2015 2016	1.37 d.39	.30 d.78	1.09 .68	d.31 .22	2.45 d.27	year	's pu	llback ce on	in oil	pric	es. Cl	early,	the	majo	r long	-term	inves	stmēn	ts in 1	ĹŊĠ	ven
2017 2018	1.41 1.05	.77 1.30	.85 1.35	.92 1.45	3.95 5.15	the a	stock	's perf	orman	ce. T	he iss	ue's p	orice	delive	er on	their	promi	se. Ev	are st /en so	, divi	deno
Cal-	QUAR	TERLY DIV	IDENDS P	AID ⊂∎	Full			at muo vhile i									main s perk		er tha	ın in	the
endar 2013	Mar.31 .90	Jun.30 1.00	Sep.30 1.00	Dec.31 1.00	Year 3.90	signi	ifican	tly hi	gher.	That	t sug	gests	the	Thes	e hig	h-qu	ality s	share	s are		
2014	1.00	1.07	1.07	1.07	4.21	good	divi	re dra idend	yielď,	anđ	that	inves	stors	the	basis	ofs	olid t	otal	e inve retur	n po	oten
2015	1.07 1.07	1.07 1.07	1.07 1.07	1.07 1.08	4.28 4.29			be exp 5-ye a							The s ahead				and o		r the
2016		4 00								ارزو ه ه د											
2016 2017	1.08	1.08						er \$1(rt Mit				eptemb		201
2017) Base	ed on d	liluted sh		ludes no xt earning		just Iarch, Jur	und		a sha	are r						kowsł Co Sto	ki	Se Financia e Stabili	eptemb Il Strengt ty	ber 1,	201 A++ 75 25

ompany's Financial Strength	A++
ock's Price Stability	75
ice Growth Persistence	25
arnings Predictability	10

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