

velopment, manufacture, and sale of a broad range of products in the healthcare field. Has three business segments: Consumer (baby care, skin care, oral care, wound care, etc.), Pharmaceutical (antiinfective, antipsychotic, contraceptive, dermatology, gastrointestinal, etc.), and Medical Devices & Diagnostics (electrophysiol-

Johnson & Johnson's key Pharmaceu-

tion, etc.). Employs about 126,400. Officers & directors own about .2% of common stock; Vanguard Group, 7.0%; BlackRock, 6.3% State Street, 5.7%. (4/17 Proxy). Chairman & CEO: Alex Gorsky. Inc.: NJ. Address: One Johnson & Johnson Plaza, New Brunswick, NJ 08933. Telephone: 732-524-0400. Internet: www.jnj.com.

ANNUAL RATES Past Est'd '14-'16 Past 5 Yrs. 2.5% 4.0% 3.5% 7.0% 5.0% of change (per sh) 10 Yrs. to '20-'22 4.5% 5.5% 5.0% 6.5% 8.5% 9.5% Sales "Cash Flow" Earnings Dividends Book Value 8.5% 7.5% 9.0% 9.5%

59311

7633

3638

13814

25085

60210

6668 7004

14075

27747

38789

6135

7209

15528

28872

Current Assets

Accts Payable Debt Due

Current Liab.

Cal- endar			ALES (\$ m Sep.Per	ill.) ^A Dec.Per	Full Year
2014	18115	19495	18467	18254	74331
2015	17374	17787	17102	17811	70074
2016	17482	18482	17820	18106	71890
2017	17766	18839	19085	20060	75750
2018	19150	20100	19550	20100	78900
Cal-	EARNINGS PER SHARE AB				Full
endar				Dec.Per	Year
2014	1.64	1.51	1.66	.89	5.70
2015	1.53	1.60	1.20	1.15	5.48
2016	1.54	1.48	1.53	1.38	5.93
2017	1.61	1.40	1.70	1.64	6.35
2018	1.80	1.85	1.90	1.70	7.25
Cal-	QUARTERLY DIVIDENDS PAID C■				Full
endar	Mar.31	Jun.30	Sep.30	Dec.31	Year
2013	.61	.66	.66	.66	2.59
2014	.66	.70	.70	.70	2.76
2015	.70	.75	.75	.75	2.95
2016	.75	.80	.80	.80	3.15
2017	80	84			

Years end on the last Sunday in December.

beginning of a secular trend. d\$1.51; '12, d\$1.24; '13, d71¢. GAAP as of 2015. Next earnings report due late October. (C) Dividends historically paid: March, June, September, and December. ■ Dividend rein-

tical segment continues to post mixed **results.** In the second quarter, this sector was responsible for 45% of the company's total business activity. Domestic sales decreased 2.6%, however, while foreign revenues rose a healthy 6.1% before currency adjustments. Of the segment's five categories (not counting the newly added Pulmonary Hypertension) four posted declines. The top line was down 7% in Neuroscience, 5.5% in Cardiovascular; 3.4% in Infectious Diseases; and 1.9% in Immunology. Only a very strong showing by Oncology (+19.2%) enabled the Pharma group's revenues to eke out a 1% increase. Is there cause for concern at the Consumer segment? JNJ has some of the most iconic brand names in consumer products. While some brands did well last (NEUTROGENA, TYLENOL), quarter others in Oral Care, Baby Care, and Women's Health all posted lower sales. As of now, we are not sure if this is a cyclical situation, where people are temporarily looking to save money by purchasing lower-priced store brands, or if this is the

vestment plan available.
(D) Includes intangibles. On 7/2/17: \$86.2 bil-

lion, \$32.12 a share. (E) In millions

The company's future hinges to a certain degree on the drug pipeline. Johnson & Johnson was recently granted approval by the FDA for *INVOKAMET* and *STELARA*. Management believes that these two drugs together with several promising new submissions, provides the company with 10 new pharmaceutical products that have a chance to generate \$1 billion in sales each by 2019. Not all of these drugs have to be blockbusters, but JNJ could surely use a few to help offset some of the competition it is seeing from generics and biosimilars.

These high-quality shares are neutrally ranked for Timeliness. JNJ has been on a nice run of late, even though some of its operations have not performed well. Investors are possibly willing to pay more for blue-chip companies as the market indexes continue to hit new highs. And though the equity's total return potential out to 2020-2022 is unexciting, very conservative investors may still be drawn to this stock because of its Highest Safety rank (1) and very high scores for Price Stability and Earnings Predictability.

James A. Flood August 18, 2017

> Company's Financial Strength Stock's Price Stability A++ 100 Price Growth Persistence **Earnings Predictability** 95

(A) Years end on the last Suriuay III 2011 (B) Diluted earnings. Excludes nonrecurring: 101, d7¢; '02, d7¢; '03, d30¢; '04, d26¢; '05, 102, 102, 107, d52¢; '19, d23¢; '10, 2¢; '1 d4¢; '06, d3¢; '07, d52¢; '09, d23¢; '10, 2¢; '11, © 2017 Value Line, Inc. All rights reserved. Factual material is obtained from sources believed to be reliable and is provided without warranties of any kind. THE PUBLISHER IS NOT RESPONSIBLE FOR ANY ERRORS OR OMISSIONS HEREIN. This publication is strictly for subscriber's own, non-commercial, internal use. No part of it may be reproduced, resold, stored or transmitted in any printed, electronic or other form, or used for generating or marketing any printed or electronic publication, service or product.