



	2007E	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	© VALUE LINE PUB. LLC	20-22
Revenues per sh ^{AE}	--	2.03	2.28	2.73	3.25	3.84	4.49	5.03	6.27	7.05	8.70	9.85	Revenues per sh ^{AE}	12.35
"Cash Flow" per sh	--	.63	.80	1.09	1.39	1.67	2.05	2.33	2.82	3.07	3.70	4.25	"Cash Flow" per sh	5.40
Earnings per sh ^{ABF}	--	.56	.73	.98	1.25	1.55	1.90	2.27	2.82	2.84	3.45	3.95	Earnings per sh ^{ABF}	5.00
Div'ds Decl'd per sh ^G	--	.03	.11	.13	.15	.22	.33	.42	.50	.59	.69	.81	Div'ds Decl'd per sh ^G	1.15
Cap'l Spending per sh ^D	--	.13	.10	.08	.12	.14	.18	.22	.19	.24	.25	.27	Cap'l Spending per sh ^D	.30
Book Value per sh ^H	--	6.86	7.64	8.46	9.35	10.19	10.24	10.86	13.47	15.38	15.75	18.25	Book Value per sh ^H	20.45
Common Shs Outst'g ^C	--	3080.0	3036.0	2956.0	2828.0	2712.0	2624.0	2524.0	2215.0	2140.0	2065.0	2030.0	Common Shs Outst'g ^C	2200.0
Avg Ann'l P/E Ratio	--	32.6	20.3	20.5	15.7	18.2	21.8	23.3	25.3	26.4	<i>Bold figures are Value Line estimates</i>		Avg Ann'l P/E Ratio	25.0
Relative P/E Ratio	--	1.96	1.35	1.30	.98	1.16	1.22	1.23	1.27	1.39			Relative P/E Ratio	1.55
Avg Ann'l Div'd Yield	--	.1%	.7%	6.3%	.8%	.8%	.8%	.8%	.8%	.8%			Avg Ann'l Div'd Yield	.9%

Visa Inc. is the result of the merger of Visa USA, Visa International, Visa Canada, and Inovant. The reorganization was completed in October 2007. In March of 2008, the company went public, offering 1.62 billion shares at an initial price of \$11 (figures adjusted for 3/15 stock split). It raised \$17.9 billion in the largest IPO in U.S. history to date. Lead underwriters were J.P. Morgan and Goldman Sachs, which led a team of other main underwriters and several small banks.

CAPITAL STRUCTURE as of 6/30/17
 Tot. Debt \$15.9 bill. Due in 5 yrs. \$4.7 bill.
 LT Debt \$14.1 bill. (31% of cap'l)

Leases, Uncapitalized Annual rentals \$76 mill.

No Defined Benefits Plan

Pfd Stock None

Common Stock 2088.1 million shares (includes 1829.4 mill. shs. of class-A common stock)

as of 7/14/17
 MARKET CAP: \$211 billion (Large Cap)

CURRENT POSITION (\$MILL.)	2015	2016	6/30/17
Cash Assets	3518	5619	7437
Receivables	847	1041	1105
Other	5656	7653	7176
Current Assets	10021	14313	15718
Accts Payable	127	203	130
Debt Due	--	--	1749
Other	5228	7843	7632
Current Liab.	5355	8046	9511

ANNUAL RATES Past of change (per sh)	Past 10 Yrs.	Past 5 Yrs.	Est'd '14-'16 to '20-'22
Revenues	--	17.5%	12.5%
"Cash Flow"	--	24.0%	10.5%
Earnings	--	24.5%	11.5%
Dividends	--	37.5%	15.0%
Book Value	--	8.5%	9.0%

Fiscal Year Ends	QUARTERLY REVENUES (\$ mill.) ^{AEF}				Full Fiscal Year
	Dec.31	Mar.31	Jun.30	Sep.30	
2014	3155	3163	3155	3229	12702
2015	3382	3409	3518	3571	13880
2016	3565	3626	3630	4261	15082
2017	4461	4477	4565	4497	18000
2018	4950	4975	5075	5000	20000

Fiscal Year Ends	EARNINGS PER SHARE ^{ABF}				Full Fiscal Year
	Dec.31	Mar.31	Jun.30	Sep.30	
2014	.55	.63	.54	.55	2.27
2015	.63	.63	.69	.67	2.62
2016	.69	.68	.69	.78	2.84
2017	.86	.86	.86	.87	3.45
2018	.97	.97	1.00	1.01	3.95

Calendar	QUARTERLY DIVIDENDS PAID ^G				Full Year
	Mar.31	Jun.30	Sep.30	Dec.31	
2013	.083	.083	.083	.10	.35
2014	.10	.10	.10	.12	.42
2015	.12	.12	.12	.14	.50
2016	.14	.14	.14	.165	.59
2017	.165	.165	.165		

BUSINESS: Visa Inc. is the world's largest retail electronic payments network providing processing services and payment product platforms. This includes credit, debit, prepaid, and commercial payments, which are offered under the Visa, Visa Electron, Interlink, and PLUS brands. Visa/PLUS is one of the largest global ATM networks, offering cash access in local currency in more than 200

Visa Inc. posted strong June-period financials. (Fiscal years end on September 30th.) Revenues jumped 26% year over year, to \$4.57 billion. On the bottom line, the electronic payments processor had adjusted earnings of \$0.86 a share, well above last year's comparable tally of \$0.69. Both revenues and share net matched or exceeded quarterly records for Visa, as well as our forecasts of \$4.24 billion and \$0.76, respectively.

Its vast network continues to perform well. Payments volume expanded 38% in the latest three-month period, versus the year earlier, to a staggering \$1.86 trillion. Elsewhere, cross-border transactions, which stalled a bit in the middle of calendar 2016, have picked up the pace in recent quarters, rising 11% in the June term (inclusive of Visa Europe in the prior-year results). All told, it processed 36.7 billion transactions in the most recent period, marking a 23% improvement from the same span in fiscal 2016.

One hitch is that growth overseas has slowed. Total volumes in Latin America, Asia/Pacific, and the segment comprised of Central Europe, the Middle East, and Afri-

ca increased 8%, 2%, and 7%, respectively, in the fiscal 2017 third quarter. (Those respective figures were 10%, 7%, and 11% in the similar 2016 period.) On the plus side, Visa's international operations are still expanding, and now represent 60% of its swipes, up from 51% a year ago.

We've raised our revenue and share-net estimates for this fiscal year and next. Our respective 2017 and 2018 top-line targets now stand at \$18.0 billion and \$20.0 billion, versus our previous calls of \$17.5 billion and \$19.5 billion. At the same time, we now look for earnings of \$3.45 and \$3.95 a share, up from our earlier forecasts of \$3.30 and \$3.85.

The long-term outlook for Visa is quite positive. It remains a leader in global electronic payments, ringing up more transactions than its three closest competitors (American Express, MasterCard, and Discover Financial Services) combined. Too, the timely stock carries our Highest rank for Safety (1), the company earns a stellar mark for Financial Strength (A++), and risk-adjusted total return potential to 2020-2022 is decent.

Sharif Abdou August 11, 2017

(A) Fiscal year ends Sept. 30th. (B) Egs. based on adj. dil. class-A shares. Excludes nonrecr. charges: '07, \$2550 mill; '08, \$0.32; '12, (\$1.03); '16, \$0.36. Next egs. rep. due in late Oct. (C) In millions of adj., dil. class-A common shares outstanding. (D) Includes intangibles. As of 6/30/17: \$42.3 billion, \$20.27 per share. (E) Prior to '08, results are for Visa U.S.A. only. (F) May not sum due to rounding and/or change in share count. (G) Div'd historically paid in mid-Feb., mid-May, mid-Aug., and mid-Nov.