THE	ETR	AVE	LER	S C() _{NYS}	E-TRV	R P	ECENT 1	23.7	3 P/E RATI	o 13.	4 (Traili Medi	ng: 12.4 an: 9.0)	RELATIV P/e rati	6 0.6	9 DIV'D YLD	2.3	8%	/ALUI LINE					
TIMELIN	IESS 🕻	3 Raised 1	1/18/16	High: Low:	55.0 40.2	57.0 47.3	58.6 28.9	54.5 33.1	57.6 47.3	64.2 46.0	74.7 55.9	91.7 72.5	107.9 79.9	116.5 95.2	123.1 101.2	125.5 115.9				t Price 2021	Range			
SAFET		Raised 9		LEGEN	NDS 3.0 x Earni	ngs p sh e Strength													2020	2021	200			
TECHNI BETA .8		3 Lowered	6/2/17	Options:	Yes	e Strength ates recess	ion														160			
		ROJECTI		Jilaucu												17'+ •					100			
	Price	Gain	nn'l Total Return			\sim						r ^{ana} nan an	ha ana								80			
Low 1	<u>30</u>	+30%) (+5%)	9% 4%		, , , , , , , , , , , , , , , , , , ,	արուս			^{11,1111} 19												60 50			
Inside	r Decis JAS		JFM	••••••••••		••••••	•••••		••	~	· ·····	•••••		•••••	••••••••	••••					40 30			
to Buy Options	0 1 0 7 3 1		$\begin{smallmatrix}0&0&0\\3&23&0\end{smallmatrix}$						•		••		•••								20			
to Sell Institu		0 2 0 Decisio																% TO	T. RETUR	2N 4/17 VL ARITH.*	20			
to Buy	202016 375	3Q2016		Percens	t 30 - 20 -				1.									1 yr.	зтоск 13.2	INDEX 19.0	-			
to Sell	442 232094	446	477	traded	10 -													3 yr. 5 yr.	43.8 112.9	25.3 82.4	F			
2001	2002	2003	2004		2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018		ue line p					
35.14 5.86	32.58 5.15		28.40 3.97	29.34 4.56	30.61 5.19	34.20 5.99	36.88 4.77	41.16	49.31 7.04	56.24 7.33	59.24 7.66	64.04 7.68	73.60	80.68 8.04	87.75 8.23	92.15 8.60	96.35 9.35		n Earned ent Inc pe		98.20 98.20			
d10.76	d2.80	d.86	d2.75	d.82	3.01	3.68	3.06	4.19	3.06	d3.59	1.10	6.54	7.44	8.43	4.98	5.15	5.30	Underw	riting Inc	per sh	6.85			
d4.84 1.11	1.24 1.15		1.93 .95	2.90 .91	5.88	6.72 1.13	5.24 1.19	6.32 1.26	6.31 1.44	3.25 1.64	6.21 1.79	9.46 1.96	10.56 2.15	10.87	10.13 2.68	9.25 2.83	9.80 2.86	-	s per sh ^e Iecl'd per		11.25 3.00			
24.35	25.05	26.84	31.35	31.94	36.87	42.22	43.12	52.54	58.39	62.31	67.32	70.14	77.08	79.75	83.05	88.55	94.55	Book Va	lue per sl	n D	112.75			
207.60 189%	226.80 153%		670.30 122%	693.40 127%	678.30 125%	627.80 124%	585.10 105%	520.30 84%	434.60 89%	392.80 91%	377.40 95%	353.50 119%	322.20 120%	295.90 132%	279.60 137%	275.00	275.00		n Shs Out Book Val	v	275.00 130%			
	31.0		19.9	14.0	7.8	7.8	8.7	7.0	8.2	17.4	10.3	8.8	8.8	9.7	11.2	Bold fig			'I P/E Rat		13.0			
 2.4%	1.69 3.0%		1.05 2.5%	.75 2.2%	.42 2.2%	.41 2.2%	.52 2.6%	.47 2.8%	.52 2.8%	1.09 2.9%	.66 2.8%	.49 2.3%	.46 2.3%	.49 2.3%	.59 2.4%	Value estin	Line nates		P/E Ratio		.80 2.1%			
			as of 3/31		2.270	21470	21579	21418	21432	2.376	22357	22637	2.376	23874	24534	25335	26500	•	niums Ea		27000			
			Due in 5	írs \$2,48		57.7%	60.2%	57.9%	61.1%	73.7%	65.6%	58.8%	58.5%	57.5%	61.4%	62.0%	62.5%	Loss to	Prem Ear	ned	64.0%			
Leases, Uncapitalized \$147 mill.						31.5% 8.3%	31.9%	32.7% 6.2%	32.7% -6.4%	32.5% 1.9%	31.0%	31.4%	32.1%	32.9% 5.7%	32.5% 5.5%	32.0% 5.5%		to Prem iting Mar		29.0% 7.0%				
Oblig. \$3,367 mill. 25.6% 23.29							23.2%	23.0%	24.1%		21.7%	25.7%	27.3%	27.6%	25.7%	25.5%	25.0%	Income '	Tax Rate	5	25.0%			
Pfd Stock None 4509.6 3174. 5.4% 4.3%								3616.4 4.0%	3066.0 4.6%	1379.2 4.2%	2439.0 4.1%	3549.5 3.9%	3644.6 4.0%	3429.7 3.6%	2972.0 3.5%	2545 3.5%	2695 3.8%	Net Prof Inv Inc/T			3375 5.5%			
Commo	n Stock	k 279,415	820 chc			115224	109751	109650	105181	104602	104938	103812	103078	100184	100245	101500	103000	Total As	sets (\$mi		108500			
as of 4/	17/17					26616 16.9%	25319 12.5%	27415	25445 12.0%	24477 5.6%	25405 9.6%	24796 14.3%	24836	23598 14.5%	23221	24350 10.5%	26000 10.5%		iity (\$mill) on Shr. Eq		31000 11.0%			
FINANCIAL POSITION 2015 2016 3/31/17 14.2% 9.					9.7%	10.7%	9.4%	2.9%	6.9%	11.4%	11.7%	11.4%	9.5%	7.5%	7.5%	Retained	to Com	Eq	7.5%					
(\$MILL.) Fixed Maturities 60658 60515 61268							23%							22% 25% 31% 29% All Div'ds to Net Prof 2 Officers and directors own approximately .8% of common stock of the second s							27%			
	Stocks 705 732 751 BUSINESS: 1																		ind Group					
Other <u>32384</u> <u>32276</u> <u>32215</u> surance and a													Street Corporation, 6.6% (4/17 Proxy). Chief Executive Officer: Alan D. Schnitzer. Chairman: John H. Dasburg. Incorporated: Min-											
Unearned Prems 11971 12329 12814 derwriter of h						er of ho	ion of Travelers, the company is now a leading un- homeowners insurance and automobile insurance							nesota. Address: 485 Lexington Ave, New York, NY 10017. Tele-										
Other <u>16320 16746 16500</u> through indepe						-	endent agents. Has approximately 30,900 employees. s posted a share-net decrease							phone: 917-778-6000. Internet: www.travelers.com. target new market opportunities.										
ANNUA				st Est'd		duri	ing ti	hê M	arch	quai	rter. (Opera	ting	Prob	able	inves	stmen	it inc	ome g					
of change Premiu	of change (per sh) 10 Yrs. 5 Yrs. to '20-'22 earnings																derpin our long-term profit growth assumptions. The Federal Reserve bank							
Invest Income 6.0% 5.0% 5.0% registered Earnings 11.5% 14.5% 1.0% registered							stered	d \$2.16 a share, a 7.3% reduction							has indicated that it will continue to boost									
Dividends 9.5% 10.5% 4.0% from the								year-ago tally. An uptick in the d ratio (from 92.3% to 96%) was							short-term interest rates in order to help keep inflation in check. This should pro-									
Cal-			EARNED (\$		Full	the	prima	nary culprit. Catastrophes were a nt factor, as they accounted for							vide an impetus for reinvestment rates on bonds moving forward. A healthier econo-									
	Mar.31 5823	Jun.30 5928	Sep.30 5983		Year 23713						io, or								vs for					
2015	5888	5931	6032	6023	23874 24534	poin	ts mo	re tha	ın last	t year	. That atio	said,	the	as th	nis wo	ould g			ter le					
2017	5981 6183	6067 6300	6209 6400	6452	25335	cata	stroph	ies) w	as m	ore ir	ı line	with	last	Thes		ares a			xcitin					
	2018 6550 6600 6650 6700 26500 year, with																for both the year ahead and the 3- to 5-year pull. Fundamentals in the broader							
Cal- endar	Mar.31		Sep.30		Full Year	mair	n diffe	rence	. Favo	rable	comp	arisor	is in	P/Č i	nsūra	nce n	narket	are i	rather	subd	ued,			
2014 2015	2.95 2.52	1.93 2.52	2.61 2.93	3.07 2.90	10.56 10.87				earned o pror		net li	nvestr	nent						many velers					
2016	2.33	2.20	2.40	3.20	10.13	Trav	velers	s' ear	nings	shoù	íld de			viewe	ed as	a bel	lweth	er for	the s	ector	and			
2017 2018	2.16 2.52	2.16 2.38	2.12 2.27	2.81 2.63	9.25 9.80						likely ing to								npareo w com					
Cal-	Cal- QUARTERLY DIVIDENDS PAID C Full sources,								in 2018. According to industry the aggregate insurance market mired in difficult conditions for							of its competitors. Still, new commitments are best deferred until a more attractive entry point presents itself. However, exist-								
endar 2013	Mar.31 .46				Year 1.96						t cono s mad								Howe [.] vell ł					
2014	.50	.50 .55	.50 .55	.50 .55	2.15	creas	ses di	fficult	to at	tain. '	Fravel	er's sa	avvy	their	share	es. Th	e stoc	k boa	sts a t	top Sa	afety			
2015 2016	.55 .67	.61 .67	.61 .67	.61 .67	2.38 2.68						e size and				a plus		its we	II-cove	ered d	ivide	nd is			
2017	.67	.72									wher				G. He				Ju	ne 9,	2017			
			Excl. cap nrec. (cha						sses fron 2¢. Excl.					f 21¢/sh. an avail.				Financia e Stabili	I Strengt	th	A++ 100			
in '02, (1	8¢); '06	, 3¢; '07,	14¢; '08,	, (42¢); 'C)9, loss	es: '02, 3	¢; '03, 9¢	 Next eg 	js. rpt. lat	e July.	'16: \$3,84	48 mill.,	\$13.22/sl	an avan. h. (E) In i	mill. (F) S	St. Pric	ce Growt	h Persis	tence		90 55			
	orγ, Π bluo Linv	ı, ııγ⊌, l ⊳. Inc All	2, 9¢; '13	⊃,∠0¢, I erved Fac	tual mate	ial is obta	ined from		helieved tr	be relia	⊦aui∪⊓ly hle and is	nrovided	without y	warranties	of any kir			edictabi						

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