

barrels (-1% vs. '15); natural gas, 5.3 bill. cubic feet (flat vs. '15). Daily refinery input, 1.7 million barrels (-1% vs. '15). Daily sales of refinery products, 2.7 million barrels (-2% vs. '15). Reserves at 12/31/16: 11.1 billion barrels of oil equivalent, 57% liquids, 43% employees. Vanguard owns 6.9% of stock; BlackRock, 6.4%; State Street, 6.2% (4/17 proxy). Chairman and CEO: John S. Watson. Inc.: DE. Addr.: 6001 Bollinger Canyon Rd., San Ramon, CA 94583. Tel.: 925-842-1000. Internet:www.chevron.com

Past ANNUAL RATES Past Est'd '14-'16 of change (per sh) 10 Yrs. to '20-'22 -5.0% -2.0% 3.5% 7.5% Sales "Cash Flow" 4.5% -15.0% Earnings -5.0% 15.5% 8.5% 8.5% 2.5% 1.5% Dividends Book Value 12.0%

13516

4928

8020

26464

13986

10840

31785

13078

28426

8297

Accts Payable Debt Due

Current Liab.

Cal-	QUARTERLY SALES (\$ mill.) A				Full
endar	Mar.31	Jun.30	Sep.30	Dec.31	Year
2014	53265	57938	54679	46088	211970
2015	34558	40357	34315	29247	138477
2016	23553	29282	30140	31497	114472
2017	33421	33000	34000	34579	135000
2018	35000	35500	37000	37500	145000
Cal-	EARNINGS PER SHARE B				Full
endar	Mar.31	Jun.30	Sep.30	Dec.31	Year
2014	2.36	2.98	2.95	1.85	10.14
2015	1.37	.30	1.09	d.31	2.45
2016	d.39	d.78	.68	.22	d.27
2017	1.41	1.00	1.05	1.09	4.55
2018	1.20	1.45	1.50	1.60	5.75
Cal-	Cal- QUARTERLY DIVIDENDS PAID C=				
endar	Mar.31	Jun.30	Sep.30	Dec.31	Year
2013	.90	1.00	1.00	1.00	3.90
2014	1.00	1.07	1.07	1.07	4.21
2015	1.07	1.07	1.07	1.07	4.28
2016	1.07	1.07	1.07	1.08	4.29
2017	1.08				

Chevron should continue to enjoy a nice year of recovery in 2017 on the strength of higher average oil prices. First-quarter earnings benefited from the sale of the Indonesian geothermal business but, absent that gain, we figure the share net was around \$1.10. Assuming reasonably steady margins and price realizations, quarterly earnings per share may approximate that level for the balance of 2017. For the year as a whole, profits should show a clear turnaround from the loss generated in 2016.

Further progress is likely in 2018, assuming oil quotations remain suppor**tive.** Chevron these days is being helped by streamlined operations effected following the extremely difficult market condi-tions experienced over the past couple of years. A lower cost base and less aggressive spending are the formula for success against the backdrop of a still-somewhattentative comeback in oil prices. Overall, we look for volume and pricing to edge higher in 2018. That could well go a long way on the bottom line, where we now look for \$5.75 in share net, given the increased level of efficiency.

The strategy now is to build up capacity as conditions dictate. Chevron's LNG projects in Australia, its stake in promising wells in Kazakhstan, and its leading position in the Permian Basin of west Texas provide an expandable base of new production. That is especially true for Permian activity, which can deliver good short-cycle returns, in contrast to the long lead times associated with overseas ventures. The added flexibility will serve the company's finances well by not having to commit major funds far in advance of the completion of projects. Based on crude oil prices averaging \$60-\$65 a barrel by 2020-2022, we project earnings can approach \$10 a share in three to five years.

These untimely, high-yielding shares offer good long-term total return possibilities, in view of their top quality. The cash dividend is likely to continue increasing, supported by the company's excellent finances, and presuming profits climb, as forecast. Adding to the conserva-tive profile is Chevron's dominant drilling position stateside, reducing foreign ex-

posure somewhat. . Robert Mitkowski

June 2, 2017

(A) Based on diluted shares. Includes non-recurring loss of \$1.41 in '01. Next earnings report due late July. (B) Dividends historically paid on or about 10th

of March, June, September, and December.
Dividend reinvestment plan available. (C) In millions, adj. for stock split.

Company's Financial Strength Stock's Price Stability A++ 80 Price Growth Persistence **Earnings Predictability** 15