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CAPITAL STRUCTURE as of 9/30/16 163391 172738 182515 156783 150211 147300 147359 146045 148589 127684 124400 124000 Revenue	P/E Ratio	.95 3.4%						
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	ng Margin A	27.0%						
2105.0 10270 11422 10050 10013 3105.0 3940.0 3702.0 3265.0 4947.0 3700 3300 hetpred	ation (\$mill) fit (\$mill)	7100 26100						
Leases, Uncapitalized \$821 mill.	Tax Rate	25.0%						
	fit Margin g Cap'l (\$mill)	16.5% 135000						
Pfd. Stock None 260804 319015 330067 338215 360681 315832 312668 251789 230352 145301 112000 107000 Long-Te	erm Debt (\$mill)	92000						
	uity (\$mill) D on Total Cap'l	116000 14.0%						
Common Stock 8,846,390,000 shares 18.4% 19.4% 17.3% 9.7% 10.6% 12.8% 13.1% 12.9% 13.0% 13.6% 15.0% 17.5% Return of	on Shr. Equity	22.5%						
	d to Com Eq Is to Net Prof	11.0% 52%						
(\$MILL.) Cash Assets 138115 102456 98899 BUSINESS: General Electric Company is a global digital industrial competes in 180 countries. GE has 330,00								
Receivables 257148 45856 43351 company transforming industry with software-defined machines and national sales equated to 55% of top line. Inventory (LIFO) 17689 22515 24116 company transforming industry with software-defined machines and national sales equated to 55% of top line. Isother to the solutions that are connected, responsive, and predictive. Prod-								
ent Assets 412952 170827 166366 ucts/services range from aircraft engines to power generation to (3/16 Proxy). Chairman & CEO: Jeffrey Immelt. Inc.: NY. Address								
Accts Fayable 10336 /2110 13007 permains in the process of being divested (GE Capital Exit Plan). It ton forthcoming). Tel.: 203-373-2211. Interr	3135 Easton Turnpike, Fairfield, CT 06828. (Planned move to Bos- ton forthcoming). Tel.: 203-373-2211. Internet: www.ge.com.							
Current Liab 115663 148682 64868 General Electric shares probably have nux, and comparisons both	148682 64868 General Electric shares probably have nux, and comparisons both sequential and							
ANNUAL RATES Past Past Est'd'13-'15 some more room to run. Since Donald year over year are not ideal just yet for Trump was victorious in the U.S. Presi- gauging the company's progress. Greater								
$\frac{(crange (persn)}{2}$ 10 rs. 5 rs. to 19-21 dential election, the Dow has been on a visibility should arise as 2017 progresses,								
Sash Flow"5% 8.0% solid upswing. Industrials have been at but for now, our \$124 billion top line and arnings5% 3.0% 12.0% the forefront of this climb, and GE has \$1.70 in earnings should be viewed as the forefront of the second seco								
ividends 5% 2.5% 10.0% ook Value 2.5% 2.5% 1.5% play this surge. Policies put in place by the December commentary from CEO Jef -								
Cal- QUARLERLY REVENUES (Smill) Full new administration are likely to be in- frey Immelt increased investor con-								
2013 34815 35123 35725 40382 46045 arations and that has not gone unnoticed ating earnings was set for								
$\frac{2014}{1045}$ $\frac{34178}{2026}$ $\frac{36233}{22004}$ $\frac{36174}{22004}$ $\frac{42004}{103764}$ on Wall Street. With that, we continue to cluded roughly four cents	of contribu	ution						
2016 27845 33494 29266 33795 124400 2016 27845 33404 29266 33795 124400 2017 27500 33000 29650 33850 124000 year-ahead relative price performance tiousness regarding the o								
Cal- EARNINGS PER SHARE B Full been touting this stock's appeal as an in- reform was favorably touc								
endar Mar.31 Jun.30 Sep.30 Dec.31 Year come play. That said, the 4% increase to another \$4 billion in asse	t sales (the	e in-						
2013 39 36 36 53 1.64 the quarterly dividend starting in the cur- 2014 33 39 38 55 1.65 rent quarter only serves to further back tions) was disclosed that								
$\frac{2015}{2113}$ $\frac{20}{21}$ $\frac{36}{3}$ $\frac{32}{51}$ $\frac{1.32}{150}$ this assertion. The current yield is around used to fortify preexisting								
$\frac{2017}{1.26}$.40 .38 .66 1.70 We are not yet at the point where we 3-D printing will play	a signifia	cant						
Cal- WARLERT DIVIDEND FAIL - Full Full think harping on quarterly numbers role in the trimming of expenses out								
2013 .19 .19 .19 .19 .76 been shed, and the \$200 billion worth of are made via this method.								
	0 and cut r							
2015 22 22 22 22 22 10 mance-related assets that are being number should child to 50	41	2017						
2015 23 23 23 23 23 92 divested are nearly entirely off the books. ufacturing costs by \$3 billio	anuary 13,	~~ 1 /						

8	-,
Company's Financial Strength	А
Stock's Price Stability	85
Price Growth Persistence	35
Earnings Predictability	85

(A) Operating margine includes all expenses expenses

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