

commercial aircraft. Manufactures the 737, 747, 767, 777, and 787. Also produces business jets, fighters (F-15, F/A-18), helicopters (CH-47, AH-64); guided weapons (Harpoon, Joint Direct Attack Munition), satellites, space launch systems, and manages the International Space Station. In 2015, foreign sales accounted for 59% of 0.6% of stock; State Street Corp., 10.5%; Evercore Trust, 6.3%; Cap'l World Investors, 6.5%; T. Rowe, 6.2%; Vanguard Group, 5.7% (4/16 proxy). CEO: Dennis A. Muilenburg. Chrmn.: W. James McNerney, Jr. Inc.: DE. Addr.: 100 North Riverside Plaza, Chicago, IL 60606-1596. Tel.: 312-544-2000. Web: www.boeing.com.

**ANNUAL RATES** Past Est'd '13-'15 Past 10 Yrs. 7.0% 10.5% 15.5% 5 Yrs. 7.5% 12.0% 16.0% of change (per sh) to '19-'21 7.5% 9.5% 10.5% Revenues "Cash Flow" Earnings Dividends Book Value NMF

67785

24010

31778

56717

929

**Current Assets** 

Accts Payable Debt Due

Current Liab.

68234

24814

24364

50412

1234

25211

22646

48489

632

Cal-	QUARTERLY REVENUES (\$ mill.)				Full
endar	Mar.31	Jun.30	Sep.30	Dec.31	Year
2013	18893	21815	22130	23785	86623
2014	20465	22045	23784	24468	90762
2015	22149	24543	25849	23573	96114
2016	22632	24755	23898	23215	94500
2017	22700	23200	24000	23600	93500
Cal-	EARNINGS PER SHARE A				Full
endar	Mar.31	Jun.30	Sep.30	Dec.31	Year
2013	1.44	1.41	1.51	1.61	5.96
2014	1.28	2.24	1.86	2.02	7.38
2015	1.87	1.59	2.47	1.51	7.44
2016	1.83	2.17	2.62	2.38	9.00
2017	2.25	2.35	2.50	2.40	9.50
Cal-	QUARTERLY DIVIDENDS PAID B =				Full
endar	Mar.31	Jun.30	Sep.30	Dec.31	Year
2012	.44	.44	.44	.44	1.76
2013	.485	.485	.485	.485	1.94
2014	.73	.73	.73	.73	2.92
2015	.91	.91	.91	.91	3.64
2016	1.09	1.09	1.09	1.09	

Boeing shares have continued recover. After declining 20% in early 2016, the issue has rebounded nicely. In fact, over the past half year, the stock price is up about 12%. The recent gain, in our view, can be attributed to the overall market performance, as well as investor enthusiasm in regard to Boeing's business prospects (discussed below). Lastly, the issue received a little jolt following the U.S. Presidential election. It appears that traders believe that a Trump Administration will benefit defense contractors.

Our near- and long-term outlooks for **Boeing remain positive.** Although September-quarter results were largely Although unexciting, and included a year-over-year revenue decline and narrower margins, the company reached important mile-stones during the interim. More specifically, it kicked off production of its 500th 787 Dreamliner and began production of the 737 Max 9. We expect that both of these planes will experience heightened demand and deliveries in the years ahead. On a related note, Boeing's backlog is massive at over 5,600 planes valued at \$409 billion. What's more, additional bookings are like-

ly, thanks to a number of airlines now being on better financial footing, due to reduced fuel prices and vigorous demand for flights. Against this backdrop, we expect carriers to be eager to replace their aging fleets with new Boeing aircraft. As for the bottom line, our 2016 share-net estimate now stands at \$9.00. Although this is \$0.15 below our previous call, it still represents a year-over-year increase of 21%. For 2017 and beyond, we project that earnings will continue their upward trajectory, albeit at a more modest annual pace. We continue to view Boeing as a core holding that would fit nicely in conservative portfolios. Although the recent price recovery has made the current entry point less appealing, BA still offers worthwhile risk-adjusted 3- to 5-year total return prospects. This is due to Boeing's healthy business outlook, as well as management's increased focus on returning cash to shareholders. Specifically, we estimate that Boeing's dividend payout ratio will approach 50% of annual profits this year. Aggressive share buybacks should also continue to boost shareholder value. Ian Gendler December 9, 2016

(A) Diluted egs. Excl. nonrecur. gns./losses: '00, d40¢; '01, 62¢; '02, d\$2.21; '03, d11¢; '04, 67¢; '05, 72¢; '06, d54¢; '07, 2¢; '08, 2¢; '09, d3¢; '10, 45¢; '11, 52¢; '15, d77¢; 2nd Qtr. '16,

d\$2.61; 3rd Qtr. '16. 98¢. EPS may not sum to total due to round'g. Next egs. rpt. due late January. (B) Div'ds paid in early Mar., Jun., Sept., Dec. ■ Div'd rein. plan avail. (C) Incl in-

Company's Financial Strength Stock's Price Stability A++ 80 Price Growth Persistence **Earnings Predictability** 35