

5859 5228 7843 Current Liab. 6006 5355 8046 2016 Past Est'd '14-'16 ANNUAL RATES 10 Yrs. 5 Yrs. to '19-'21

of change (per sh) Revenues 11.0% 'Cash Flow' 23.0% 12 0% Earnings Dividends 24.0% 37.5% 12.0% 15.5% 7.5% Book Value

Fiscal Year	QUARTERLY REVENUES (\$ mill.) AEF				Full Fiscal
Ends	Dec.31	Mar.31	Jun.30	Sep.30	Year
2013	2846	2958	3001	2973	11778
2014	3155	3163	3155	3229	12702
2015	3382	3409	3518	3571	13880
2016	3565	3626	3630	4261	15082
2017	4275	4300	4425	4500	17500
Fiscal	EARNINGS PER SHARE ABF Full				
Year Ends	Dec.31	Mar.31		Sep.30	Fiscal Year
2013	.48	.48	.47	.47	1.90
2014	.55	.63	.54	.55	2.27
2015	.63	.63	.69	.67	2.62
2016	.69	.68	.69	.78	2.84
2017	.85	.80	.80	.85	3.30
Cal-	QUARTERLY DIVIDENDS PAID G				Full
endar	Mar.31	Jun.30	Sep.30	Dec.31	Year
2012	.055	.055	.055	.083	.25
2013	.083	.083	.083	.10	.35
2014	.10	.10	.10	.12	.42
2015	.12	.12	.12	.14	.50
2016	.14	.14	.14	.165	

recently posted decent fourth-quarter results. ended September 30th.) The electronic payments processor reported 19% higher revenues in the latest three-month period, with the top line rising to \$4.26 billion. The company earned \$0.78 a share in the September term, versus the \$0.67 logged in the prior-year quarter. For the full year, revenues and share net advanced 9% and 8%, respectively, from 2015.

At the same time, the board raised the quarterly dividend 18%, to \$0.165 per share. (That works out to an annualized rate of \$0.66.) Since being initiated in 2008, the payout has been increased 28%, on average, per year. Too, dividend coverage remains solid, at 21% of our earnings projection for fiscal 2017.

Elsewhere, the company has announc**ed its CEO succession plan.** Charlie Scharf, who has served as Visa's chief executive for four years, will be stepping down effective December 1st, with Alfred F. Kelly, Jr. set to take the reins. Mr. Kelly has more than two decades of executive experience, including a stretch as president of credit card giant American Express

and, most recently, as president and CEO of media company Intersection Co.

We've increased our fiscal 2017 topand bottom-line estimates by \$1.0 billion and \$0.10 per share, respectively. Payments volume jumped 47% in the September period, to a staggering \$1.9 trillion, thanks in large part to the contribution of recently acquired Visa Europe. In addition, cross-border transactions, which had slumped of late, soared 149%. Too, its overseas operations have been the primary growth driver in recent times, with the dollar value of payments up 14% and 17%, respectively, in Latin America and the segment comprised of Central Europe, the Middle East, and Africa.

Wigh-quality Visa

High-quality offer shares worthwhile long-term total return potential, on a risk-adjusted basis. The company has a sizable share of the electronic payments space and ought to build on that lead with the addition of Visa Europe. The balance sheet is in decent shape, with \$5.6 billion in cash on hand, and a ratio of debt-to-total capital at a respectable 33%.

Sharif Abdou November 11. 2016

(A) Fiscal year ends Sept. 30th. (B) Egs. based on adj. dil. class-A shares. Excludes nonrecur. charges: '07, \$2550 mill; '08, \$0.32; '12, (\$1.03); '16, \$0.36. Next egs. rep. due in late

per share. (E) Prior to '08, results are for Visa mid-Nov.

January. (C) In millions of adj., dil. class-A common shares outstanding. (D) Includes intangibles. As of 9/30/16: \$42.3 billion, \$19.77 cally paid in mid-Feb., mid-May, mid-Aug., and

Company's Financial Strength Stock's Price Stability Price Growth Persistence 85 90 Earnings Predictability 100