

## LIABILITIES(\$mill.)

## Deposits Funds Borrowed Net Worth

 Other Total Loan Loss Resrv.136342712797151376138 288667189345205228 $\begin{array}{lll}276636 & 1898345 & 205248 \\ 232065 & 247573 & 3094318 \\ 412131 & 346414 & 375914\end{array}$ 232065
4573126
23451698
25251029 ANNUAL RATES Past Past Est'd '13-'15 of change (per sh) Loans Earnings Dividends
Book Value Book Value
Total Assets
$\begin{array}{lll}\text { Past } & \text { Past } & \text { Est'd '13-'15 } \\ 10 \text { Yrs. } & 5 \text { Yrs }\end{array}$

| Yrs. | 5 Yrs. | to '19.'21 |
| :--- | ---: | ---: |
| $6.5 \%$ | $3.5 \%$ | $9.0 \%$ |
| $5.5 \%$ | $17.5 \%$ | $6.0 \%$ |
| $1.5 \%$ | $20.0 \%$ | $6.0 \%$ |
| $9.0 \%$ | $7.5 \%$ | $6.5 \%$ |
| $6.5 \%$ | $4.0 \%$ | $6.5 \%$ |


| Cal- <br> endar | LOANS (\$ mill.) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 2013 | 708106 | 706202 | 711108 | 722154 |  |
| 2014 | 715124 | 731657 | 728368 | 743151 |  |
| 2015 | 750120 | 777332 | 795991 | 823744 |  |
| 2016 | 833319 | 858577 | 873850 | 890000 |  |
| 2017 | 900000 | 920000 | 930000 | 950000 |  |
| Cal- | EARNINGS PER SHARE A |  |  |  | Full |
| endar | Mar.31 | Jun.30 | Sep.30 | Dec.31 | Year |
| 2013 | 1.59 | 1.60 | d.17 | 1.30 | 4.35 |
| 2014 | 1.28 | 1.46 | 1.36 | 1.19 | 5.29 |
| 2015 | 1.45 | 1.54 | 1.68 | 1.32 | 6.00 |
| 2016 | 1.35 | 1.55 | 1.58 | 1.47 | 5.95 |
| 2017 | 1.47 | 1.58 | 1.60 | 1.50 | 6.15 |
| Cal- | QUARTERLY DIVIDENDS PAID Bı | Full |  |  |  |
| endar | Mar.31 | Jun.30 | Sep.30 | Dec.31 | Year |
| 2012 | .25 | .30 | .30 | .30 | 1.15 |
| 2013 | .30 | .30 | .38 | .38 | 1.36 |
| 2014 | .38 | .38 | .40 | .40 | 1.56 |
| 2015 | .40 | .40 | .44 | .44 | 1.68 |
| 2016 | .44 | .44 | .48 | .48 |  |

BUSINESS: JPMorgan Chase \& Co. is a global financial services firm with operations in over 60 nations. As of $12 / 31 / 15,5,413$ branches. Merged with Washington Mutual, 9/08; Bank One, 7/04. Operations include consumer \& community banking, corporate \& investment banking, commercial banking, and asset management. Net loan losses: . $52 \%$ of average loans in '15. On 9/30/16, loan

## J PMorgan Chase's September-quarter

 earnings fell short of the year-earlier figure, which was bolstered by $\$ 2.2$ billion of tax credits. On a before-tax basis, results advanced 33\%, powered mainly by strong investment banking and markets revenues, a 15\% increase in loans, and lower legal costs. These positive items more than offset lower credit card income, reflecting new card origination costs and a $\$ 225$ million addition to credit card and auto loan loss reserves.Conditions may not remain quite as favorable for the investment banking and markets business. Market activity in the September term was unusually strong following the United Kingdom's vote to leave the European Union.
And credit card loan losses probably will increase. Card delinquencies have already risen, reflecting a change in the mix of card originations to slightly less creditworthy consumers. As this business, which has attractive margins, seasons and represents a larger portion of the card portfolio, higher loan losses are likely. Meanwhile, energy sector loan quality hasn't deteriorated as much as expected.
loss reserve, $1.60 \%$ of loans; nonaccrual loans (excluding 90 -day past due), $80 \%$. Had 242,315 employees on $9 / 30 / 16$. Directors \& officers own less than $1 \%$ of common stock; BlackRock, $6.4 \%$; The Vanguard Group, 5.9\% (Proxy, 4/16). Chairman \& CEO: James Dimon. Inc.: DE. Address: 270 Park Ave., NY, NY 10017. Tel.: 212-270-6000. Internet: www.jpmorganchase.com
Still, the December-quarter earnings comparison should be easier, and we look for results to advance modestly in 2017. Even if interest rates stay flat, management expects net interest revenue to increase $\$ 1$ billion- $\$ 1.5$ billion in 2017, supported by continued healthy loan and deposit growth. The company also has been reducing securities, which yield less than loans. New credit card products introduced in 2016 ought to gain ground. In all, we have increased our share-net estimates for 2016 and 2017 by $\$ 0.20$ and $\$ 0.10$, respectively, to $\$ 5.95$ and $\$ 6.15$.
The company's long-term prospects look good. J PM organ has strong market shares in the investment banking and credit card businesses. Investments in its operations, including additional commercial bankers and offices, should pay off in time. And spread income eventually ought to benefit from higher interest rates. The stock's above-average dividend yield may hold some appeal for income-oriented investors. But the issue has recovered from its early 2016 lows and now has limited total return potential to 2019-2021.
Theresa Brophy
November 11, 2016
(A) Diluted earnings. Quarterly earnings per continued operations: '06, \$0.17. Excl. ex- (B) Dividends historically paid late Jan., Apr., share in ' 13 \& ' 15 do not sum due to change in traordinary gain: ' $08, \$ 0.53$; '09, $\$ 0.02$. Incl. July, Oct. I Div'd reinvestment plan available. shares. Excludes unusual expenses: '04, legal charge: Q3 '13, (\$1.85). Next earnings (C) Incl. intangibles: on 9/30/16, \$53.1 bill., $\$ 1.31$; '05, $\$ 0.57$. Excludes income from dis- $\mid$ report mid-Jan.

Company's Financial Strength Stock's Price Stability
Price Growth Persistence

