

building supply/home improvement "warehouse" stores across the U.S. and in Canada and Mexico (as of 7/31/16). Acquired Hughes Supply in 1/06. Average store size: 104,000 sq. ft. indoor plus 24,000 sq. ft. garden center. Items stocked: about 35,000. Product lines include building materials, lumber, floor/wall coverings; plumbitems; hardware & tools. Has about 385,000 employees. Off. & dir. own less than 1.0% of common; Capital World Investors, 6.9% (4/16 Proxy). Chairman, CEO, & President: Craig Menear. Incorporated: DE. Address: 2455 Paces Ferry Road, Atlanta, Georgia 30339. Telephone: 770-433-8211. Internet: www.homedepot.com.

ANNUAL RATES Past Est'd '13-'15 Past 10 Yrs. to '19-'21 of change (per sh) 5 Yrs. Sales "Cash Flow" 7.0% 7.5% 9.5% 16.0% 9.0% 11.5% Earnings Dividends 7.0% 19.5% 20.0% 16.0% 12.5% 13.0% Book Value

1016

15302

5807

11269

Current Assets

Accts Payable Debt Due

Current Liab.

Other

1078

16993

6565

12526

427

605

18941

14525

8273

Fiscal Year Begins	QUARTERLY SALES (\$ mill.) A Apr.Per Jul.Per Oct.Per Jan.Per				Full Fiscal Year
2013	19124	22522	19470	17696	78812
2014	19687	23811	20516	19162	83176
2015	20891	24829	21819	20980	88519
2016	22762	26472	23055	21861	94150
2017	23650	27650	24200	23075	98575
Fiscal	EARNINGS PER SHARE A B				Full Fiscal Year
Year Begins	Apr.Per	Jul.Per	Oct.Per	Jan.Per	Year
2013	.83	1.24	.95	.73	3.76
2014	.96	1.52	1.10	1.00	4.56
2015	1.16	1.66	1.35	1.17	5.34
2016	1.44	1.97	1.57	1.33	6.31
2017	1.60	2.20	1.80	1.55	7.15
Cal-	QUARTERLY DIVIDENDS PAID C =				Full
endar	Mar.31	Jun.30	Sep.30	Dec.31	Year
2012	.29	.29	.29	.29	1.16
2013	.39	.39	.39	.39	1.56
2014	.47	.47	.47	.47	1.88
2015	.59	.59	.59	.59	2.36
2016	.69	.69	.69		

The Home Depot's fiscal secondquarter (ended July 31st) results were in line with expectations. The top line rose 6.6% from a year earlier, on par with our call. Likewise, comparable-store sales jumped 4.7% (up 5.4% in the United States). Moreover, the number of transactions climbed 2.3%; the average ticket rose 2.4%; and sales per square foot advanced 4.3%. Top-line gains were broad based across geographies and categories, with a few standouts, including appliances. Sales to professionals outpaced those to do-ityourself customers, and big-ticket sales (those over \$900) were up 8.1% and made up 20% of sales on our shores. Additionally, online sales jumped 19% and made up 5.6% of the top line. The housing market continued to provide a tailwind, thanks to favorable trends in household formation, home price appreciation, and housing turnover. The gross margin was essentially flat, but there was more improvement on the expense line, as total operating expenses decreased 78 basis points as a function of the top line. Stock repurchases also gave a lift to per-share figures, and earnings rose nearly 19% year over year, to

\$1.97 a share, matching our forecast. Looking at the second half of fiscal 2016, the good times should continue for this retailer. The factors that drove the strong July-quarter performance ought support near-term results. While calendar-year GDP forecasts have been ratcheted down some after a lackluster showing in the first half of the year, management looks for the housing tailwind to pick up the slack, and its estimate for year-over-year top-line growth was maintained at 6.3%. Too, comps are still expected to rise 4.9% for the whole of fiscal 2016. Likewise, the gross margin is still anticipated to be flat from a year earlier, and the tax rate should be about 37%, unchanged from prior forecasts. However, good expense management caused leadership to raise its share-net forecast by \$0.04, to \$6.31.

Home Depot stock has pulled back after hitting an all-time high in early August. Still, we think this neutrally ranked equity is best suited for conservative accounts seeking exposure to the housing market and some income. Matthew Spencer, CFA September 23, 2016

 (A) Fiscal year ends Sunday closest to January 31st of the following year.
 (B) Diluted earnings. Excludes nonrecurring. gains/(losses): '07, (\$0.10); '08, (\$0.44); '09,

(\$0.09); '10, (\$0.02); '12, (\$0.10); '14, \$0.15; '15, \$0.12. Totals may not sum due to rounding. Next earnings report due November 15th.

(C) Dividends historically paid in March, June, mill. (\$1.68/share).

Sept., and Dec. ■ Div'd reinvest. plan avail.
(D) In millions, adjusted for stock splits.
(E) Includes intangibles. At 1/31/16: \$2,102

Company's Financial Strength Stock's Price Stability A++ 90 Price Growth Persistence **Earnings Predictability** 100