CHEVRON CORP. NYSE-CIX

| TIMELINESS $\mathbf{3}$ Lowered $8 / 1 / 2 / 16$ <br> SAFETY $\mathbf{1}$ Raised $1 / 4191$ <br> TECHNICAL 1 Raised $9 / 2 / 16$ <br> BETA 1.15 (1.00 <br> = Market)   |  |  |  | High: Low: | $\begin{aligned} & \hline 66.0 \\ & 49.8 \end{aligned}$ | $\begin{aligned} & \hline 76.2 \\ & 53.8 \\ & \hline \end{aligned}$ | $\begin{aligned} & \hline 95.5 \\ & 65.0 \end{aligned}$ | $\begin{array}{r} 104.6 \\ 55.5 \end{array}$ | $\begin{aligned} & 79.8 \\ & 56.1 \end{aligned}$ | $\begin{aligned} & 92.4 \\ & 66.8 \end{aligned}$ | $\begin{array}{r} 110.0 \\ 86.7 \end{array}$ | $\begin{array}{r} 118.5 \\ 95.7 \end{array}$ | $\begin{aligned} & \hline 127.8 \\ & 108.7 \end{aligned}$ | $\begin{aligned} & \hline 135.1 \\ & 100.1 \end{aligned}$ | $\begin{array}{r} 113.0 \\ 69.6 \end{array}$ | $\begin{array}{r} 107.6 \\ 75.3 \end{array}$ |  |  | Target Price 2019 2020 | Range 2021 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | LEGENDS <br> 6.0 <br> " "ash Flow" $p$ sh <br> Relative Price Strength <br> 2-for-1 split $9 / 04$ <br> Options: Yes <br> Shaded area indicates recession |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | $\left.\right\|_{2021} ^{200}$ |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | -160 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | $9-21 \mathrm{PF}$ |  | An'l Total |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | , |  |  |  |  | 100 |
|  |  | Gain |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 80 |
| High |  | -40\%) |  |  | 号 |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 60 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 0 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 30 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 20 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | RETURN 7/16 |  |
| Institutional Decisions 3Q2015 4Q2015 1Q2016 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | THIS VLAAIT |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| to Buy | 742 | 766 | 958 |  |  | Percent shares traded |  |  |  |  |  |  |  |  |  |  |  |  |  | 1 yr ¢ | 21.5 |  |
| Hld's(000)116556211713751219023 |  |  |  |  |  |  |  |  |  |  | 为 |  |  |  |  |  |  | $\begin{aligned} & 3 \mathrm{yr} . \\ & 5 \mathrm{yr} \end{aligned}$ | $\begin{array}{ll}-8.3 & 25.2 \\ 18.4 & 69.0\end{array}$ |  |
|  |  |  |  | $2004$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2000 | 2001 | 2002 | 2003 |  | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | $\bigcirc{ }^{\circ}$ VAL | JELINE PUB. LLC | 19-21 |
| 40.63 | 50.11 | 46.37 | 56.94 | 73.70 | 88.77 | 86.02 | 105.67 | 136.21 | 85.50 | 102.85 | 128.06 | 124.27 | 119.61 | 112.74 | 73.55 | 50.35 | 63.50 | Sales | sh A | 97.35 |
| 6.26 | 4.88 | 2.98 | 5.90 | 8.67 | 8.96 | 10.09 | 13.11 | 16.69 | 11.26 | 16.10 | 20.09 | 20.34 | 18.61 | 19.17 | 13.61 | 10.65 | 14.80 | "Cash | low" per sh | 22.35 |
| 3.99 | 1.55 | . 54 | 3.48 | 6.28 | 6.54 | 7.80 | 8.77 | 11.67 | 5.24 | 9.48 | 13.44 | 13.32 | 11.09 | 10.14 | 2.45 | . 05 | 4.00 | Earning | per sh B | 9.75 |
| 1.30 | 1.33 | 1.40 | 1.43 | 1.54 | 1.75 | 2.01 | 2.26 | 2.53 | 2.66 | 2.84 | 3.09 | 3.51 | 3.90 | 4.21 | 4.28 | 4.28 | 4.32 | Div'ds | ecl'd per sh C. | 4.80 |
| 2.85 | 4.58 | 3.56 | 2.63 | 2.99 | 3.90 | 5.65 | 7.98 | 9.81 | 9.89 | 9.84 | 13.38 | 15.89 | 19.85 | 18.83 | 15.67 | 13.50 | 11.50 | Cap'I | ending per sh | 13.25 |
| 15.53 | 16.02 | 14.79 | 16.97 | 21.47 | 28.07 | 28.22 | 36.88 | 43.23 | 45.79 | 52.74 | 61.67 | 70.80 | 78.62 | 83.07 | 81.11 | 76.70 | 76.25 | Book Va | ue per sh | 85.05 |
| 1283.1 | 2120.2 | 2136.3 | 2138.3 | 2107.1 | 2232.7 | 2442.7 | 2090.4 | 2004.2 | 2007.4 | 1992.5 | 1981.2 | 1946.7 | 1913.3 | 1880.2 | 1882.8 | 1887.0 | 1890.0 | Comm | Shs Outst'g D | 1900.0 |
| 10.6 | 28.8 | NMF | 10.2 | 7.6 | 8.8 | 8.1 | 9.4 | 7.3 | 13.4 | 8.2 | 7.5 | 8.1 | 10.9 | 11.9 | 39.4 | Bold | ures are | Avg | P/E Ratio | 13.0 |
| 69 | 1.48 | NMF | . 58 | . 40 | . 47 | . 44 | . 50 | . 44 | . 89 | . 52 | 47 | . 52 | . 61 | . 63 | 1.99 |  | Line | Relative | P/E Ratio | . 85 |
| 3.1\% | 3.0\% | 3.5\% | 4.0\% | 3.2\% | 3.0\% | 3.2\% | 2.7\% | 3.0\% | 3.8\% | 3.6\% | 3.1\% | 3.3\% | 3.2\% | 3.5\% | 4.4\% |  |  | Avg Ann | I Div'd Yield | 3.8\% |
| CAPITAL STRUCTURE as of $6 / 30 / 16$ Total Debt $\$ 45017$ mill. Due in 5 Yrs $\$ 20214$ mill. LT Debt $\$ 39487$ mill. LT Interest $\$ 422.7$ mill. (Interest not earned) <br> (21\% of Cap') |  |  |  |  |  | 210118 | 220904 | 273005 | 171636 | 204928 | 253706 | 241909 | 228848 | 211970 | 138477 | 95000 | 120000 | Sales | nill) A | 185000 |
|  |  |  |  |  |  | 19.1\% | 18.5\% | 19.3\% | 18.2\% | 22.3\% | 24.0\% | 24.9\% | 22.2\% | 23.2\% | 19.7\% | 17.0\% | 23.0\% | Opera | $g$ Margin | 25.0\% |
|  |  |  |  |  |  | 7506.0 | 8708.0 | 9528.0 | 12110 | 13063 | 12911 | 13413 | 14186 | 16793 | 21037 | 20000 | 20500 | Depre | tion (\$mill) | 24000 |
|  |  |  |  |  |  | 17138 | 18688 | 23931 | 10483 | 19024 | 26895 | 26179 | 21423 | 19241 | 4587.0 | 100 | 7500 | Net Pro | (\$mill) | 18500 |
|  |  |  |  |  |  | 46.4\% | 41.9\% | 44.3\% | 43.4\% | 40.7\% | 43.5\% | 43.5\% | 40.3\% | 38.3\% | NMF | NMF | 33.0\% | Income | Tax Rate | 40.0\% |
| Leases, Uncapitalized Annual rentals $\$ 846$ mill. Pension Assets-12/15 $\$ 14.4$ bill. Oblig. $\$ 18.9$ bill. |  |  |  |  |  | 8.2\% | 8.5\% | 8.8\% | 6.1\% | 9.3\% | 10.6\% | 10.8\% | 9.4\% | 9.1\% | 3.3\% | NMF | 6.3\% | Net Pro | Margin | 10.0\% |
|  |  |  |  |  |  | 7895.0 | 5579.0 | 4447.0 | 11005 | 19829 | 19634 | 21508 | 17232 | 1030672 | 8883.0 | d2500 | 1000 | Workin | Cap'I (\$mill) | 21000 |
| Pfd Stock Non |  |  |  |  |  | 7679.0 | 6070.0 | 6083.0 | 10130 | 11289 | 9812.0 | 12065 | 20057 | 24028 | 33664 | 40000 | 40000 | Long-T | m Debt (\$mill) | 45000 |
|  |  |  |  |  |  | 68935 | 77088 | 86648 | 91914 | 105081 | 122181 | 137832 | 150427 | 156191 | 152716 | 144750 | 144100 | Shr. Eq | ity (\$mill) | 161600 |
| Common Stock 1,886,520,448 shs. |  |  |  |  |  | 22.7\% | 22.6\% | 26.0\% | 10.6\% | 16.6\% | 20.6\% | 17.7\% | 12.8\% | 11.0\% | 2.8\% | NMF | 4.0\% | Return | n Total Cap'l | 9.5\% |
| MARKET CAP: $\$ 192$ billion (Large Cap) |  |  |  |  |  | 24.9\% | 24.2\% | 27.6\% | 11.4\% | 18.1\% | 22.0\% | 19.0\% | 14.2\% | 12.3\% | 3.0\% | NMF | 5.0\% | Return | Shr. Equity | 11.5\% |
| CURRE <br> (\$MILL | NT POSI <br> L.) | TION | 2014 |  | 6/30/16 | $\begin{array}{r} 18.5 \% \\ 26 \% \end{array}$ | $\begin{array}{r} 18.0 \% \\ 26 \% \end{array}$ | $\begin{array}{r} 21.7 \% \\ 22 \% \end{array}$ | $\begin{gathered} 5.6 \% \\ 51 \% \end{gathered}$ | $\begin{array}{r} 12.7 \% \\ 30 \% \end{array}$ | $\begin{array}{r} \hline 17.0 \% \\ 23 \% \end{array}$ | $\begin{array}{r} \hline 14.0 \% \\ 26 \% \end{array}$ | $\begin{gathered} 9.3 \% \\ 35 \% \end{gathered}$ | $\begin{gathered} 7.2 \% \\ 41 \% \end{gathered}$ | $\begin{aligned} & \hline \text { NMF } \\ & \text { NMF } \end{aligned}$ | $\begin{aligned} & \text { NMF } \\ & \text { NMF } \end{aligned}$ | NMF | Retain All Div | to Com Eq to Net Prof | $\begin{gathered} 5.5 \% \\ 49 \% \end{gathered}$ |
| Cash A | sets |  | 3215 | 11332 | 9084 |  |  |  |  |  |  |  |  |  |  |  |  |  | \% Net Prof |  |
| Receiva | bles |  | 4234 | 3489 | 13490 | BUSINESS: Chevron Corp. is the world's fourth-largest oil company based on proven reserves. Daily production in 2015: oil, 1.7 mill. barrels ( $+2 \%$ vs. '14); natural gas, 5.3 bill. cubic feet ( $+2 \%$ vs. '14). |  |  |  |  |  |  |  | companies account for $23 \%$ of total reserves.) Owns $50 \%$ interest in ChevronPhillips Chemical Co . Has about 61,500 emplys. Off. \& Dir. own $0.8 \%$ of stock; Vanguard, $6.3 \%$; BlackRock, $6.0 \%$; State |  |  |  |  |  |  |
| Inventor | y (LIFO) |  | 144 | 9763 | 6427 3470 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Current | Assets |  | 4691 | 51640 | 32471 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Accts P | ayable |  | 3965 | 5108 | 13416 | Daily refinery runs, 2.7 million barrels ( $+0.7 \%$ vs. '14); product sales, 2.7 mill. barrels ( $+1 \%$ vs. ' 14 ). Reserves at $12 / 31 / 15$ : 11.2 |  |  |  |  |  |  |  | Street, 5.8\% (4/16 proxy). Chairman and CEO: John S. Watson. |  |  |  |  |  |  |
| Debt D |  |  | 2087 | 488 | 5530 | sales, | 2.7 mill. | barrels | +1\% vs. | '14). Res | serves at | 12/31/15 | 5: 11.2 | Inc.: DE | 5. Addr.: | 6001 | Bollinger | Canyon | Rd., San Ram | on, CA |
| Other |  |  | 867 | 10817 | 5981 | billion barrels of oil equivalent, 56\% liquids, 44\% gas. (affiliated |  |  |  |  |  |  |  | 94583. Tel.: 925-842-1000. www.chevron.com. |  |  |  |  |  |  |


| ANNUAL RATES | Past | Past | Est'd '13-'15 |
| :---: | :---: | :---: | :---: |
| of change (per sh) | 10 Yrs. | 5 Yrs. | to '19.'21 |
| Sales | 3.5\% | -1.0\% | -1.0\% |
| "Cash Flow" | 8.0\% | 3.0\% | 4.5\% |
| Earnings | 4.0\% | -2.0\% | 3.5\% |
| Dividends | 10.0\% | 9.0\% | 2.5\% |
| Book Value | 14.0\% | 11.5\% | 1.0\% |


|  | QUARTERLY SALES (\$ mill.) A |  |  |  |  | modest profits over the balance of 2016. |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |
| 2013 | 56818 | 57369 | 58503 | 56 | 28848 | in February is proving choppy. But there |
| 2014 | 365 | 938 | 679 | 6088 | 211970 | , |
| 2015 | 34558 | 40357 | 34315 | 29247 | 138477 |  |
| 2016 | 20206 | 24871 | 24500 | 25423 | 95000 |  | 2017 |  | 27500 | 30000 | 32500 | 30000 | 120000 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | will trend higher in 2017 and beyond.

Meanwhile, next year should see an accelerated decline in capital spendaccelerated decline in capital spend-
ing, as major projects are completed. Chevron has been bringing along two major liquefied natural gas facilities in the Asia/Pacific area that have incurred a high level of expenditures to get up and running. One of those (Gorgon) is largely completed, and the other (Wheatstone) is due to come on line by mid-2017. These ventures, which pick up on the long-term shift to natural gas from coal, should contribute to modestly higher combined oil and gas
production in the coming years. Notably, corporate cash flow should be enhanced,
Chevron is still working its way through a tough stretch in the oil patch. The company posted a loss for the first half of 2016, partly owing to recent asset writedowns. (Excluding impairment charges, second-quarter earnings per share would have been $\$ 0.35$.) We look for modest profits over the balance of 2016. Broadly, the oil price recovery that began in February is proving choppy. But there is promise for earnings improvement, based on the assumption that quotations . ure oil prices will be more accommodative, Moreover, our projections are for oil in the low to mid $\$ 60$-a-barrel range to lift share net out to 2019-2021.

## The high-yielding stock offers attrac-

 tive 3- to 5-year risk-adjusted total return possibilities, pending a further comeback in crude oil quotations. In the meantime, the company's strong balance sheet should see it through to better days. The shares are currently only ranked 3 (Average) for Timeliness, though. Robert Mitkowski, J r.September 2, 2016

[^0](B) Based on diluted shares. Includes non
(B) Based on diluted shares. Includes nonrecurring loss of $\$ 1.41$ in '01. Next earnings recurring loss of $\$ 1.41$.


[^0]:    (A) Net of excise taxes, beginning in 2016.

