

and sale of healthcare products. Portfolio includes medicines, vaccines, and various consumer healthcare products. Manages operations through a structure consisting of three businesses: Global Innovative Pharmaceutical (GIP), Global Vaccines, Oncology, and

Celebrex. Has 78,300 employees. Dirs/Off. own less than 1% of common; BlackRock, 7.1%; Vanguard, 5.5% (3/15 proxy). Chrmn/CEO: Ian C. Read. Inc.: Del. Addr.: 235 East 42nd St., New York, NY 10017. Tel.: 212-733-2323. Internet: www.pfizer.com

ANNUAL RATES Est'd '12-'14 Past Past 5 Yrs. 3.0% 2.5% -1.5% to '18-'20 3.5% 6.0% 9.5% of change (per sh) 10 Yrs. 3.0% 1.0% -2.0% Sales "Cash Flow" Earnings Dividends Book Value 7.0% 3.0%

56244

3234

6027 14105

23366

57702

3440 5141

21631

45001

3294 9818

14733

27845

Current Assets

Accts Payable Debt Due

Current Liab.

Cal- endar	QU/ Mar.31	ARTERLY : Jun.30	SALES (\$ Sep.30		Full Year
2012	14885	15057	13976	15068	58986
2013	12410	12973	12643	13558	51584
2014	11353	12773	12361	13118	49605
2015	10864	11853	12087	13696	48500
2016	12000	13000	13500	14000	52500
Cal-	EARNINGS PER SHARE A				Full
endar	Mar.31	Jun.30	Sep.30	Dec.31	Year
2012	.23	.42	.41	.20	1.26
2013	.36	.50	.39	.40	1.65
2014	.36	.45	.42	.19	1.41
2015	.38	.42	.34	.26	1.40
2016	.40	.40	.45	.45	1.70
Cal-	QUARTERLY DIVIDENDS PAID B.				Full
endar	Mar.31	Jun.30	Sep.30	Dec.31	Year
2012	.22	.22	.22	.22	.88
2013	.24	.24	.24	.24	.96
2014	.26	.26	.26	.26	1.04
2015	.28	.28	.28	.28	
2016	.30				

Pfizer's proposed merger with Allergan would be the largest in pharmaceutical industry history. In the fourth quarter, Pfizer announced intentions to merge with Allergan in a recordbreaking deal valued at \$160 billion (the move would create the world's largest drugmaker surpassing Switzerland-based Novartis AG). Combined, the two powerhouses are projected to generate about \$65 billion in sales in 2015 with top-selling products including Pfizer's *Prevnar* vaccine franchise and Allergan's anti-wrinkle treatment Botox. Under the terms of the agreement, Allergan shareholders would receive 11.3 shares of the combined entity for each AGN unit held, while Pfizer's shareholders would get one share of the combined company. The offer represented more than a 30% premium based on both Pfizer and Allergan's preannouncement share prices. The deal is expected to close in the second half of 2016, pending what is likely to be a challenging regulatory approval process.

Pfizer's main goal is tax inversion. While the union would enhance the company's capabilities in several key areas,

the transaction appears primarily geared toward tax inversion, a strategy in which a U.S. company buys a foreign entity with the intention of moving its corporate headquarters overseas for tax advantage purposes. In order to secure a lower tax rate, New York-based Pfizer and Dublin-based Allergan would be combined under Allergan, renamed Pfizer PLC, and retain Pfizer's current ticker symbol (PFE).

Management expects the combined entity to have an adjusted tax rate of 17%-18%, versus Pfizer's current rate of 25%. In addition, Pfizer anticipates more than \$2 billion in operational synergies over the first three years after closing. It is expected to be neutral to adjusted diluted earnings per share in 2017, mostly accretive in 2018, more than 10% accretive in 2019, with that figure climbing into the high teens range in 2020.

The stock's Timeliness rank has been suspended due to the pending merger. The deal is viewed as high risk and expensive, but the strategic long-term benefits are hard to ignore. Overall, we view the deal favorably.

Michael Ratty January 8, 2016

(A) Diluted earnings (GAAP). Excl. non-rec. | shrs. Next egs. rpt. due late February. (B) | 4/03, included from 2nd qtr. (F) Wyeth acqd. gains/(losses): '99, (5¢); '00, (43¢); '01, (11¢); | Div'ds paid Mar., Jun, Sep., Dec.■ Div'd rein-vest. plan. (C) Incl. intang. In '14: \$77.2 bill., 8¢; '07, (\$1.03). May not sum due to change in \$1.2.28/sh. (D) In millions. (E) Pharmacia acqd.

Company's Financial Strength Stock's Price Stability A++ 95 Price Growth Persistence 60 **Earnings Predictability** 75