

ics, safety and security, and biotechnology. The company operates on a global scale, manufacturing a wide range of products for distribution and sale to many different markets, including automotive, construction, agricultural, medical, protective apparel, electronics

Rock, Inc. owns 6.3% of common stock; The Vanguard Group, 5.5%; off. and dir., less than 1% (3/15 Proxy). Chair and CEO: Ellen Kullman, Inc.: DE, Address: 974 Centre Road, Wilmington, DE 19805. Telephone: 302-774-1000. Internet: www.dupont.com

13367 12640 Past Est'd '12-'14 **ANNUAL RATES** Past 5 Yrs. 3.5% 5.0% 7.0% 2.0% 9.0% of change (per sh) 10 Yrs. to '18-'20 4.0% 5.0% 6.5% 2.5% 3.5% 5.0% 7.0% 6.0% Sales "Cash Flow" Earnings Dividends Book Value 2.0% 8.0%

24384

5180

1721

6466

**Current Assets** 

Accts Payable Debt Due

Current Liab

868

4822

1423

6395

21045

3399

647

4659

8705

21748

Cal-	QU	Full				
endar	Mar.31	Jun.30	Sep.30	Dec.31	Year	
2012	10180	9917	7390	7325	34812	
2013	10408	9844	7735	7747	35734	
2014	10128	9706	7511	7378	34723	
2015	9172	8595	5825	5808	29400	
2016	8400	8000	6300	6300	29000	
Cal-	EA	EARNINGS PER SHARE A Full				
endar	Mar.31	Jun.30	Sep.30	Dec.31	Year	
2012	1.51	1.40	.32	.10	3.33	
2013	1.56	1.28	.45	.59	3.88	
2014	1.58	1.17	.54	.71	4.01	
2015	1.34	1.18	.40	.53	3.45	
2016	1.20	1.15	.55	.70	3.60	
Cal-	QUAR	Full				
endar	Mar.31	Jun.30	Sep.30	Dec.31	Year	
2011	.41	.41	.41	.41	1.64	
2012	.41	.43	.43	.43	1.70	
2013	.43	.45	.45	.45	1.78	
2014	.45	.45	.47	.47	1.84	
2015	17	40	20		l	

Shares of DuPont have declined significantly in price since March. The company has been operating in a challenging environment in recent times. stronger U.S. dollar hurt performance in the recent quarter, and sales declined in all business lines. On the bright side, operating margins were higher in five of six segments, thanks to greater productivity. Share net of \$1.18 was a modest improvement over the prior-year tally, but fell short of our estimate.

We expect significant share repurchases in connection with the recent **separation of The Chemours Company.** DuPont intends to buy back shares with the \$4 billion of distribution proceeds received from Chemours. The board has authorized the repurchase of \$2 billion of common stock by yearend, with the remainder to be bought back next year. The quarterly dividend is now \$0.38 per share, compared to the previous payout of \$0.49 a share (while DuPont still contained the Performance Chemicals line).

Weakness will likely persist in the near term. Performance at the Agriculture business should be hurt by less

demand in global crop protection markets, lower expected corn area in Latin America, and less-than-anticipated soybean volumes in North America. The strength of the U.S. dollar should also remain a headwind.

This issue offers worthwhile total return potential out to late decade. We expect improved operating performance for DuPont during this time frame. The company ought to benefit from solid growth from its agriculture and nutrition, biobased industrials, and advanced materials businesses in the coming years. stock's valuation appears reasonable at this time, and the healthy dividend will also support returns. Moreover, DuPont earns high marks for Safety, Financial Stability, Strength, Price and Price Growth Persistence.

Michael Napoli, CFA October 9, 2015 Restated Sales (Pre-tax Operating Margins) by Business Line

	restated sales (i to tax operating margins) by business time				
	2013	2014	2015	2016	
Agric. & Nutr.	15201(16.0%)	14825(20.5%)	14100(18.0%)	13900(19.0%)	
Ind. Biosc.	1211(14.0%)	1244(15.9%)	1150(17.0%)	1100(17.0%)	
Electronics	2534(8.0%)	2381(11.4%)	2200(9.5%)	2150(11.0%)	
Perform. Mat.	12902(17.1%)	12376(20.2%)	8240(18.5%)	8200(19.5%)	
Safety & Prot.	3880(17.9%)	3892(19.1%)	3700(19.0%)	3640(19.0%)	
Other	6(NMF)	5(NMF)	10(NMF)	10(NMF)	
Company Total	35734(15.6%)	34723(17.7%)	29400(16.5%)	29000(17.0%)	

(A) Diluted earnings. Excl. nonrec. items: '99, (\$2.57); '00, (54¢); '01, \$2.99; '02, (\$3.12); '03, (69¢); '04, (62¢); '05, (25¢); '06, 50¢; '07, (6¢);

(84¢); '14, (11¢). Excl. gain from discon. ops.: in mid-March, June, Sept., and Dec. ■ Div'd '99, \$6.98; '12, 34¢; '13, \$2.14; '14, 2¢. Earnings may not sum due to rounding. Next egs. Textile division in 2004. **(E)** Completed spinoff '08, (53¢); '09, (12¢); '11, (25¢); '12, (72¢); '13, | rpt. due late October. (B) Div'd historically paid | of The Chemours Company in July of 2015.

Company's Financial Strength Stock's Price Stability A++ 80 Price Growth Persistence **Earnings Predictability** 55

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