

| Cash Assets | 1929 | 1723 | 4936 |
| :---: | :---: | :---: | :---: |
| Receivables | 1398 | 1484 | 1696 |
| Inventory (LIFO) | 11057 | 11079 | 11859 |
| Other | 895 | 1016 | 1040 |
| Current Assets | 15279 | 15302 | 19531 |
| Accts Payable | 5797 | 5807 | 7495 |
| Debt Due | 33 | 328 | 3057 |
| Other | 4919 | 5134 | 5847 |
| Current Liab. | 10749 | 11269 | 16399 |


| ANNUAL RATES <br> of change (per sh) <br> Sales <br> "Cash Flow" <br> Earnings <br> Dividends <br> Book Value |  | Past P <br> 10 Yrs. 5 <br> $7.0 \%$  <br> $8.0 \%$ 1 <br> $7.0 \%$ 1 <br> $19.0 \%$ 1 <br> $-0.5 \%$ - |  | Past Est'd '12-'14 <br> 5 Yrs. to'18-20 <br> $6.0 \%$ $8.5 \%$ <br> $11.0 \%$ $10.5 \%$ <br> $15.0 \%$ $12.0 \%$ <br> $11.0 \%$ $13.0 \%$ <br> $-2.5 \%$ $0.5 \%$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{gathered} \text { Fiscal } \\ \text { feal } \\ \text { Begin } \end{gathered}$ | QUARTERLY SALES (\$ mill.) A Apr.Per Jul.Per Oct.Per Jan.Per |  |  |  | $\begin{aligned} & \text { Full } \\ & \text { Fiscal } \\ & \text { Year } \end{aligned}$ |
| 2012 | 17808 | 20570 | 18130 | 18246 | 74754 |
| 2013 | 19124 | 22522 | 19470 | 17696 | 78812 |
| 2014 | 19687 | 23811 | 20516 | 19162 | 83176 |
| 2015 | 20891 | 24829 | 21730 | 20250 | 87700 |
| 2016 | 22000 | 26250 | 22800 | 21150 | 92200 |
| $\begin{gathered} \text { Fiscal } \\ \text { feal } \\ \text { Begin } \end{gathered}$ | EARNINGS PER SHARE A B Apr.Per Jul.Per Oct.Per Jan.Per |  |  |  | (inll $\begin{gathered}\text { Full } \\ \text { Year } \\ \text { Year }\end{gathered}$ |
| 2012 | . 65 | 1.01 | . 74 | 67 | 3.10 |
| 2013 | . 83 | 1.24 | . 95 | . 73 | 3.76 |
| 2014 | . 96 | 1.52 | 1.10 | 1.00 | 4.56 |
| 2015 | 1.16 | 1.66 | 1.32 | 1.11 | 5.25 |
| 2016 | 1.32 | 1.97 | 1.50 | 1.26 | 6.05 |
| al- | QUARTERLY DIVIDENDS PAID C. |  |  |  | Full |
| endar | Mar. 31 | Jun. 30 | Sep. 30 | Dec. 31 | Year |
| 2011 | . 25 | . 25 | 25 | 29 | 1.04 |
| 2012 | . 29 | . 29 | . 29 | . 29 | 1.16 |
| 2013 | . 39 | . 39 | . 39 | . 39 | 1.56 |
| 2014 | . 47 | . 47 | . 47 | . 47 | 1.88 |
| 2015 | . 59 | . 59 | . 59 |  |  |

BUSINESS: The Home Depot, Inc. operates a chain of 2,270 retail building supply/home improvement "warehouse" stores across the U.S. and in Canada and Mexico (as of $8 / 2 / 15$ ). Acquired Hughes Supply in 1/06. Average store size: 104,000 sq. ft. indoor plus 24,000 sq. ft. garden center. Items stocked: about 35,000. Product lines include building materials, lumber, floor/wall coverings; plumb-
Home Depot stock rose to an all-time high on the heels of upbeat fiscal second-quarter (ended August 2nd) results and increased guidance. The July-period was buoyed by the ongoing recovery in the U.S. housing market, and sales climbed 4.3\% from a year earlier, a bit ahead of our call. The gain would have been stronger were it not for the strength of the U.S. dollar, which stole about \$365 million from the top line. Comparablestore sales rose 4.2\%, while stores in the U nited States posted a 5.7\% comp gain. In terms of profitability, the gross margin expanded six basis points from a year earlier, while total operating expenses as a percentage of sales declined 15 basis points. A $\$ 92$ million pretax expense related to the company's 2014 data breach sapped $\$ 0.05$ a share from the bottom line, and GAAP earnings were $\$ 1.73$ a share (including a $\$ 0.07$ gain from the sale of the retailer's remaining equity stake in HD Supply). Excluding this gain, but including the breach-related charge, the bottom line rose $9 \%$ from a year earlier, to $\$ 1.66$ a share (we had looked for \$1.68).
ing, heating, and electrical; paint \& furniture; seasonal and specialty items; hardware \& tools. Has about 365,000 employees. Off. \& dir. own less than $1.0 \%$ of common; Capital World Investors, $7.8 \%$ (4/15 Proxy). CEO \& President: Craig Menear. Incorporated: DE. Address: 2455 Paces Ferry Road N.W., Atlanta, Georgia 30339. Telephone: 770-433-8211. Internet: www.homedepot.com.

## likely to persist through the second

 half of 2015. This is despite headwinds from unfavorable foreign currency movements and the possibility of additional breach-related expenses. I ndeed, there are a number of things that should work in The Home Depot's favor, most notably housing. While GDP growth will likely be modest, housing ought to remain supportive due to favorable trends in home-price appreciation and household turnover and formation. Meantime, the company's recent acquisition of Interline Brands, a national distributor of maintenance, repair, and operations products, for \$1.625 billion, should be accretive.Adding it all up, management now looks for comps to climb 4.1\%-4.9\% for the whole of 2015, up from prior guidance of a 4.0\% $4.6 \%$ gain. Meantime, sales growth should total 5.2\%-6.0\%, above the earlier call of $4.2 \%-4.8 \%$. F or our part, we now think the retailer will earn $\$ 5.25$ a share on sales of $\$ 87.7$ billion this fiscal year. Despite its recent price gains, we continue to like this timely stock, especially for conservative accounts.
Matthew Spencer, CFA September 25, 2015

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[^0]:    A) Fiscal year ends Sunday closest to January

    31st of the following year.
    (B) Diluted earnings. Excludes nonrecurring gains/(losses): '07, (\$0.10); '08, (\$0.44); '09,
    (\$0.09); '10, (\$0.02); '12, (\$0.10); '14, \$0.15; $15, \$ 0.12$. Totals may not sum due to rounding. Next earnings report due November 17th. (C) Dividends historically paid in March, June,

    Sept., and Dec. ■ Div'd reinvest. plan avail.
    Sept., and Dec. a Divad reinvest. plan aval
    (D) In millions, adjusted for stock splits.
    (E) Includes intangibles. At $2 / 2 / 14: \$ 1,289$ mill. (\$0.93/share).

    Company's Financial Strength Stock's Price Stability
    Price Growth Persistence
    Earnings Predictability

