High:

| 61.2 | 38.4 | 41.6 | 37.9 | 48.0 |
| :--- | :--- | :--- | :--- | :--- | :--- |


| 50.4 | 62.2 | 63.6 |
| :--- | :--- | :--- |
| 40.8 | 49.3 | 55.6 |
|  |  |  |


|  | 3 Q2014 | 4 Q2014 | 1Q2015 |
| :--- | ---: | ---: | ---: |
| to Buy | 652 | 813 | 799 |
| to Sell | 741 | 688 | 742 |
| Hld's $(000)$ | 211650121128382105782 |  |  |
|  |  |  |  |


| 1999 | 2000 | 2001 | 2002 | 2 |
| :--- | :--- | :--- | :--- | :--- | :--- |
|  |  |  |  |  |

CAPITAL STRUCTURE as of $3 / 31 / 15$
Total Debt $\$ 30234$ mill. Due in 5 Yrs $\$ 6653$ mill. LT Debt $\$ 25506$ mill. LT Interest $\$ 730$ mill. ( $35 \%$ of Cap')

Pension Assets-12/14 $\$ 17.7$ bill. Oblig. $\$ 19.0$ bill.
Pfd Stock None
Common Stock 2,825,221,749 shs.
as of 4/30/15
MARKET CAP: $\$ 162$ billion (Large Cap)
$\begin{array}{llll}\begin{array}{c}\text { CURRENT POSITION } \\ \text { (SMILL.) }\end{array} & 2013 & 2014 & 3 / 31 / 15\end{array}$ Cash Assets Receivables Inventory
Other Current Assets Accts Payable Debt Due Current Liab.


| $\begin{gathered} \text { Cal- } \\ \text { endar } \end{gathered}$ | QUARTERLY SALES (\$ mill.) |  |  |  | Full Year |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mar. 31 | Jun. 30 | Sep. 30 | Dec. 31 |  |
| 2012 | 11731 | 12311 | 11488 | 11738 | 47267 |
| 2013 | 10671 | 11010 | 11032 | 11320 | 44033 |
| 2014 | 10264 | 10934 | 10557 | 10482 | 42237 |
| 2015 | 9425 | 9800 | 10000 | 10275 | 39500 |
| 2016 | 9500 | 10000 | 10500 | 11000 | 41000 |
| $\begin{aligned} & \text { Cal- } \\ & \text { endar } \end{aligned}$ | EARNINGS PER SHARE AMar. 31 Jun. 30 Sep. 30 Dec. 31 |  |  |  | Full |
|  |  |  |  |  | Year |
| 2012 | . 99 | 1.05 | . 95 | . 83 | 3.82 |
| 2013 | 85 | 84 | . 92 | . 88 | 3.49 |
| 2014 | . 88 | . 85 | . 90 | . 87 | 3.49 |
| 2015 | . 85 | . 80 | . 90 | . 90 | 3.45 |
| 2016 | . 90 | . 90 | 1.00 | 1.00 | 3.80 |
| Cal- <br> endar | QUARTERLY DIVIDENDS PAID Bu |  |  |  |  |
|  | Mar. 31 | Jun. 30 | Sep. 30 | Dec. 31 | Year |
| 2011 | . 38 | . 38 | . 38 | . 38 | 1.52 |
| 2012 | . 42 | . 42 | . 42 | . 42 | 1.68 |
| 2013 | . 43 | . 43 | . 43 | . 43 | 1.72 |
| 2014 | . 44 | . 44 | 44 | 44 | 1.76 |
| 2015 | . 45 | . 45 | . 45 |  |  |

BUSINESS: Merck \& Co., Inc. is a global health care company that delivers innovative health solutions through its prescription medicines, vaccines, biologic therapies, and animal health products, which it markets directly and through joint ventures. Operations comprised of three segments: Pharmaceutical, Animal Health, and Alliances. Top-grossing products in 2014: Januvia (diabetes), Zetia
Merck \& Co. is scheduled to report second-quarter results on July 28th. The New J ersey-based drugmaker will look to keep the ball rolling following an encouraging start to the year. Indeed, first-quarter results came in largely ahead of consensus expectations, thanks to better-than-expected sales growth in diabetes drugs (Januvia) and animal health products. This helped to offset ongoing foreign exchange pressure, which management indicated reduced total sales by about $5 \%$.
The company made some adjustments to its 2015 guidance. Following the firstquarter release, management upped its full-year adjusted earnings outlook from $\$ 3.32-\$ 3.47$ a share, to $\$ 3.35-\$ 3.48$. Its revenue forecast stands at $\$ 38.3$ billion$\$ 39.8$ billion, which includes a $\$ 2.8$ billion negative impact from foreign exchange. All told, we have left our 2015 estimates unchanged at $\$ 3.45$ a share and $\$ 3.95$ billion. Continued development of Keytruda will remain a prime focus in 2015 and 2016. Merck has invested significantly in
its oncology assets over the past several its oncology assets over the past several
years, particularly in immuno-oncology,
(cholesterol) and Remicade (arthritis). Acquired Schering-Plough, 11/09. Has 70,000 employees. BlackRock owns $6.6 \%$ of common; Capital World, $5.9 \%$; Wellington, $5.5 \%$; Vanguard, $5.5 \%$; Off/dirs., less than 1\% (4/15 proxy). Chrmn.: Richard T. Clark; CEO: Kenneth Frazier. Inc.: NJ. Addr.: 2000 Galloping Hill Road., Kenilworth, NJ 07033. Tel.: 908-740-4000. Internet: www.merck.com.
which deals with drugs that harness the body's immune system to attack cancer cells. Its most-promising prospect Keytruda signifies the company's advancement in this field and has the potential to be a major top-line contributor over the next several years. Keytruda, which had already been approved for the treatment of melanoma, received another boost in early $J$ une when the FDA granted priority review for non-small cell lung cancer. Given that lung cancer is one of the most prevalent types of cancer, the commercial opportunity for Keytruda could become significantly larger.
This stock has been downgraded a notch for Timeliness to 3 (Average). While there are potentially more lucrative near-term growth plays within the industry, we continue to view this blue chip as a strong core holding for investors seeking drug exposure. Merck maintains our highest mark for Safety (1). Its dividend yield is a full percentage point above Value Line's 2.1\% median. The Financial Strength rating of A++ also highlights Merck's strong financial postion. Michad Ratty

