

## LIABILITIES(\$mill.) <br> Funds Borrowed Long-Term Debt Net Worth <br> Other Total Loan Loss Resrv. <br> 128776513634271367887 267005288667281268 $\begin{array}{lll}267889 & 276836 & 280608 \\ 211178 & 232065 & 235864\end{array}$ $\begin{array}{lll}267889 & 276836 & 280608 \\ 211178 & 232065 & 235864 \\ 381852 & 412131 & 411521\end{array}$ 3818524121314211521

ANNUAL RATES Past Past Est'd '12-'14 of change (per sh) Loans Earnings Dividends
Book Value Book Value
Total Assets
$\begin{array}{lll}\text { Past } & \text { Past } & \text { Est'd '12.'14 }\end{array}$

| 10 Yrs. | 5 Yrs. | to '18' 20 |
| :---: | ---: | ---: |
| $6.0 \%$ | $3.0 \%$ | $5.0 \%$ |
| $8.0 \%$ | $14.5 \%$ | $8.5 \%$ |
| $.5 \%$ | $5.5 \%$ | $9.0 \%$ |
| $8.5 \%$ | $7.5 \%$ | $7.5 \%$ |
| $6.0 \%$ | $5.0 \%$ | $5.0 \%$ |


| Calendar | Mar. 31 | $\begin{gathered} \hline \text { LOANS } \\ \text { Jun. } 30 \end{gathered}$ | $\begin{aligned} & (\$ \text { mill. }) \\ & \text { Sep. } 30 \end{aligned}$ | Dec. 31 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 2012 | 695096 | 703780 | 699123 | 711860 |  |
| 2013 | 708106 | 706202 | 711108 | 722154 |  |
| 2014 | 715124 | 731657 | 728368 | 743151 |  |
| 2015 | 750120 | 765000 | 760000 | 775000 |  |
| 2016 | 780000 | 795000 | 790000 | 810000 |  |
| Cal- | EARNINGS PER SHARE A |  |  |  | Full |
| endar | Mar. 31 | Jun. 30 | Sep. 30 | Dec. 31 | Year |
| 2012 | 1.19 | 1.21 | 1.40 | 1.39 | 5.20 |
| 2013 | 1.59 | 1.60 | d. 17 | 1.30 | 4.35 |
| 2014 | 1.28 | 1.46 | 1.36 | 1.19 | 5.29 |
| 2015 | 1.45 | 1.42 | 1.45 | 1.48 | 5.80 |
| 2016 | 1.50 | 1.55 | 1.65 | 1.70 | 6.40 |
| Calendar | QUARTERLY DIVIDENDS PAID Ba |  |  |  | Full |
|  | Mar. 31 | Jun. 30 | Sep. 30 | Dec. 31 | Year |
| 2011 | . 05 | . 25 | . 25 | . 25 | 80 |
| 2012 | . 25 | . 30 | . 30 | . 30 | 1.15 |
| 2013 | . 30 | . 30 | . 38 | . 38 | 1.36 |
| 2014 | . 38 | . 38 | . 40 | . 40 | 1.56 |
| 2015 | . 40 | . 40 |  |  |  |

BUSINESS: JPMorgan Chase \& Co. is a global financial services firm with operations in over 60 nations. As of $3 / 31 / 15,5,570$ branches. Merged with Washington Mutual, 9/08; Bank One, 7/04. Operations include consumer \& community banking, corporate \& investment banking, commercial banking, and asset management. Net loan losses: . $65 \%$ of average loans in '14. On $3 / 31 / 15$, loan

## J PMorgan's markets and investment

 banking businesses led the way in the opening quarter of 2015. Margin pressure offset the positive effect of loan growth on net interest income, but revenues rose $4 \%$ nonetheless, driven by a $7 \%$ increase in fee-based revenue. Legal costs reduced share net by $\$ 0.13$, but business simplification measures held operating expense growth to only a $2 \%$ increase. The company added about $\$ 100$ million to its reserves for energy loans, but creditquality trends remained benign. Results reflect $\$ 177$ million of tax credits.Investment banking and trading revenues are not known for consistency. The company exited the March quarter with a healthy investment banking pipeline, but may have fewer large transactions in the June period. Too, the climate for trading activity may not stay as favorable as in the March term (which reflected factors like volatile oil prices), and JPMorgan's business simplification measures are expected to reduce both trading revenues and expenses by $\$ 300$ million in the J une term.
loss reserve, $1.84 \%$ of loans; nonaccrual loans (excluding 90 -day past due), $1.02 \%$. Had 241,145 employees on $3 / 31 / 15$. Directors \& officers own less than $1 \%$ of common stock; BlackRock, 6.6\%; The Vanguard Group, 5.42\% (Proxy, 4/15). Chairman \& CEO: James Dimon. Inc.: DE. Address: 270 Park Ave., NY, NY 10017. Tel.: 212-270-6000. Internet: www.jpmorganchase.com
crease modestly in 2015, and at a faster pace in 2016. J PM organ expects its core loan portfolio to expand $10 \%$ in 2015. Too, reductions in nonoperating lowyielding assets ought to mitigate net interest margin pressure. Higher interest rates should provide more of a boost in 2016.
We expect share net to advance 9\% 10\% this year and next. Good growth in asset management and other fees probably will offset a $\$ 1$ billion decline in mortgage revenues in 2015. Management plans to hold core expenses to around $\$ 57$ billion in 2015. If oil prices stay low, JPMorgan anticipates having to add modestly to its reserve for energy loan losses, but creditquality trends are mostly positive.
JPMorgan intends to reduce expenses in its Consumer and Corporate \& Investment Bank by a combined $\$ 4.8$ billion by 2017. We are introducing a 20182020 earnings projection of $\$ 8.00$ a share. The stock has worthwhile 3- to 5-year total return potential, enhanced by a healthy dividend yield. (J PM announced plans to raise the quarterly common stock payout declared in May by $10 \%$, to $\$ 0.44$ a share.) Theresa Brophy

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[^0]Company's Financial Strength Stock's Price Stability
Price Growth Persistence
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[^0]:    A) Chase Manhattan only prior to 00 . Diluted $\$ 0.57$. Excludes income from discontinued op- (B) Dividends historically paid late Jan., Apr earnings. Quarterly earnings per share in '12 \& erations: '06, \$0.17. Excl. extraordinary gain: July, Oct. - Div'd reinvestment plan available. '13 do not sum due to change in shares. Ex- '08, \$0.53; '09, \$0.02. Incl. legal charge: Q3 (C) Incl. intangibles: on 3/31/15, \$55.2 bill., cludes unusual expenses: '04, \$1.31; '05, '13, (\$1.85). Next earnings report mid-July.

