

performance in the closing quarter of **2014.** It logged \$0.26 a share of legal costs, equal to the September-period tally, but 30% above the sum in the year-earlier period. (For all of 2014, however, legal costs fell sharply.) There were favorable trends, like record debt underwriting fees, but revenues slipped 2%, hurt by a host of items,

including margin compression.

The new year probably started out slowly for the company. Management expects its business simplification efforts to lower the Markets segment's revenues more than expenses in the March quarter. It also thinks lower reinvestment rates will exert pressure on net interest income. We have lowered our 2015 earnings outlook by \$0.30 a share, to \$5.65. The company looks for healthy loan growth and higher interest rates in the second half to lift full-year net interest income. And the capital markets business began 2015 with a strong pipeline of deals. But new customer acquisition costs may stay high, noninterest income prospects are mixed, and higher credit costs are likely. (JPMorgan has about \$46 billion of loans capitalized companies.)

Management dismissed investor calls to break the company into two or more entities. Due to its size and the complexity of some of its businesses, JPMorgan will be required to maintain higher equity capital levels than many other banks under capital rules being phased in. The company argues that its diversified mix of businesses generates revenue and cost synergies that more than offset the higher capital requirements. Too, JPMorgan's business lines are interconnected and may be hard to separate.

Our presentation assumes JPMorgan will continue to operate as currently configured. But the calls for a breakup add some pressure to accelerate earnings growth. JPMorgan's long-term advantages include its strong positions in the credit card and investment banking businesses; the potential benefit from higher interest rates; and expected declines in legal and mortgage costs. The stock's pullback has created a good entry point, but long-term investors may need to be patient.

Theresa Brophy February 13, 2015

(A) Chase Manhattan only prior to '00. Diluted earnings. Quarterly earnings per share in '12 & '13 do not sum due to change in shares. Excludes income from discontinued operations: '06, \$0.17. Excl. extraordinary gain: '18 do not sum due to change in shares. Excludes unusual expenses: '04, \$1.31; '05, '13, (\$1.85). Next earnings report mid-April. (B) Dividends historically paid late Jan., Apr., 2 drawing and Sully, Oct. ■ Div'd reinvestment plan available. (C) Incl. intangibles: on 12/31/14, \$56.3 bill., \$15.15/sh. (D) In mill., adj. for stock split.

.30

.30

.38

of change (per sh)

Loans

endar

2011

2012

2013

2014

2015

Cal-

endar

2011

2012

2013

Cal-

endar

2011

2012

2013

2014

2015

Earnings Dividends

Book Value

Mar.31

Mar.31

1.28

1.19

1.59

Mar.31

.05

.25

.30

.38

10 Yrs.

6.0%

11.0% -1.0%

9.0%

LOANS (\$ mill.)

656246 661216 668503 696111

695096 703780 699123 711860

708106 706202 711108 722154

740000 750000 755000 765000

EARNINGS PER SHARE A

QUARTERLY DIVIDENDS PAID B=

715124 731657 728368

1.27

1.21

1.60

1.46

1.40

Jun.30 Sep.30 Dec.31

Jun.30 Sep.30 Dec.31

1.40

d.17

1.36

Jun.30 Sep.30 Dec.31

.25

.30

.38

.40

743151

.90

1.39

1.30

1.19

1.47

.25

.30

.38

.40

to '17-'19

4.5% 7.5%

8.5%

7.5%

Full

Year

4.48

5.20

4.35

Full

Year

.80

1.15

1.36

1.56

Company's Financial Strength Stock's Price Stability 65 Price Growth Persistence 55 **Earnings Predictability** 40

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