

| FINANCIAL POSIT (\$MILL.) | 2012 | 2013 | 9/30/14 |
| :---: | :---: | :---: | :---: |
| Cash Assets | 22250 | 19486 | 21264 |
| Invest. Sec's | 5614 | 5016 | 4750 |
| Receivables | 45914 | 47185 | 47316 |
| Other | 79362 | 81688 | 80532 |
| Total Assets | 153140 | 153375 | 153862 |
| Deposits | 39803 | 41763 | 42703 |
| Accounts Payable | 10006 | 10615 | 11510 |
| Other | 84445 | 81501 | 79433 |
| Total Liab. | 134254 | 133879 | 133646 |


| ANNUAL RATES <br> of change (per sh) Loans Earnings Dividends Book Value |  | Past 10 Yrs. 5.0\% 8.0\% 4.0\% |  Past Est'd '11''13 <br>  5Yrs. to 117.19 <br> $\%$ $2.5 \%$ $2.0 \%$ <br> $\%$ $1.5 \%$ $10.0 \%$ <br> $\%$ $1.0 \%$ $10.0 \%$ <br>  $-2.0 \%$ $6.0 \%$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Calendar | QUARTERLY REVENUES (\$ mill.)AMar. 31 Jun. 30 Sep. 30 Dec. 31 |  |  |  | Full Year |
| 2011 | 7031 | 7618 | 7571 | 7742 | 29962 |
| 2012 | 7614 | 7965 | 7862 | 8141 | 31582 |
| 2013 | 7881 | 8245 | 8301 | 8547 | 32974 |
| 2014 | 8199 | 8657 | 8329 | 9107 | 34292 |
| 2015 | 8400 | 9100 | 9300 | 9700 | 36500 |
| Calendar | EARNINGS PER SHARE A |  |  |  | Full Year |
| 2011 | 97 | 1.07 | 1.03 | 1.01 | 4.09 |
| 2012 | 1.07 | 1.15 | 1.09 | 1.09 | 4.40 |
| 2013 | 1.15 | 1.27 | 1.25 | 1.21 | 4.88 |
| 2014 | 1.33 | 1.43 | 1.40 | 1.39 | 5.56 |
| 2015 | 1.46 | 1.56 | 1.54 | 1.54 | 6.10 |
|  | QUARTERLY DIVIDENDS PAID Ba |  |  |  |  |
| endar | Mar. 31 | Jun. 30 | Sep. 30 | Dec. 31 | Year |
| 2011 | . 18 | . 18 | . 18 | . 18 | . 72 |
| 2012 | . 18 | . 20 | . 20 | . 20 | 78 |
| 2013 | . 20 | . 20 | . 23 | . 23 | . 86 |
| 2014 | . 23 | . 23 | . 26 | . 26 | . 98 |
| 2015 | . 26 |  |  |  |  |

[^0]employees at 12/31/13. Officers and directors own approximately $1.1 \%$ of the company's common stock; Berkshire Hathaway, 14.3\%; Capital World Investors, 6.1\%; BlackRock, 5.1\% (3/14 Proxy). Chrmn. \& CEO: Kenneth I. Chenault. Incorporated: New York. Address: 200 Vesey Street, New York, New York 10285. Telephone: 212-640-2000. Internet: www.americanexpress.com.

## Continued, gradual improvement in the

 U.S. housing and job markets would likely further benefit the company's top and bottom lines. For 2015, we are reiterating our sharenet forecast of \$6.10, which would represent a year-over-year advance of $10 \%$. We also project that the bottom line will reach $\$ 8.00$ a share by 2017-2019.We think that the recent price decline has created a good entry point for a wide variety of investors. Needless to say, we don't expect the issue to continue to underperform the broader market. On that note, the stock is now ranked 2 (Above Average) for Timeliness, which should interest followers of our proprietary, time-tested Ranking System. Bargain hunters ought to also take a look here, since the recent price drop has resulted in the equity trading at a very reasonable price-to-earnings multiple. Looking further out, we project that share earnings will increase at a $10 \%$, or so, annual rate to the 2017-2019 time frame. That, coupled with continued quarterly dividend increases, should support healthy, risk-adjusted annual total returns to that period.
I an Gendler
February
13, 2015

[^1]Company's Financial Strength
Stock's Price Stability
Price Growth Persistence


[^0]:    BUSINESS: American Express Company is a leading global payments, network, and travel firm established in 1850. Its business segments are: Global Consumer Group and Global Business-toBusiness Group. Divested AMEX Life, 10/95; American Express Bank, 2/08. Spun off Lehman Brothers to shareholders, 5/94; American Express Financial Advisors, 9/05. Had approximately 62,800
    American Express shares have continued to underperform. In 2014, the stock achieved a total return of just $3.7 \%$, which ranked in the bottom half of the Dow 30. So far in 2015, things have not improved. In fact, year to date, the stock has declined almost $10 \%$, compared to the Dow's loss of about $1 \%$. In our view, this lackluster showing over the past year-plus has stemmed from simple profit taking by some shareholders; Amex was the secondbest performer in the Dow during calendar 2013 (advanced 60\%), so it appears that the equity has stopped, albeit for an extended period of time, to catch its breath.
    Looking ahead, we remain bullish in regard to the company's prospects. AIthough economic and political concerns abound, both domestically and especially abroad, we expect that cardmember spending will increase at solid annual rates over the next few years. Also helping matters is that American Express' customer base generally possesses good credit scores, so healthy spending patterns ought to persist. Additionally, in our view, credit quality will remain historically high and losses should stay at very manageable levels.

[^1]:    (A) Fully diluted earnings. May not sum to total (B) Div'd's historically paid in mid-Feb, May, $\begin{aligned} & \text { (C) In mill., adj. for stock split. }\end{aligned}$ due to rounding. Next earnings report due mid- Aug., and Nov.• Div'd reinv. plan available.

