

neyland, Walt Disney World (Magic Kingdom, Epcot, Hollywood Studios, Animal Kingdom), and a cruise line (31%); Studio Entertainment (15%); Consumer Products (8%); and Interactive Media (3%). Earns Tokyo Disneyland royalties. Manages Disneyland Paris 180,000. Laurene Powell Jobs Trust owns 7.7% of stock; off. and dir., less than 1% (1/15 proxy). Chairman/CEO: Robert A. Iger. Inc.: DE. Address: 500 S. Buena Vista St., Burbank, CA 91521-7320. Tel.: 818-560-1000. Internet: www.thewaltdisneycompany.com.

11704 13292 12813 Current Liab. **ANNUAL RATES** Past Est'd '12-'14 Past 10 Yrs. 6.5% 5 Yrs. 5.5% to '17-'19 of change (per sh) Revenues "Cash Flow" 6.0% 10.5% 12.5% 17.0% 7.5% 14.0% 16.5% 10.0% 12.5% Earnings Dividends Book Value 13.5% 7.5%

13709

6393

3614

2806

14109

6803 1512

15176

7595

2164

**Current Assets** 

Accts Payable Debt Due

| 1 - 2 - 2 - 2 - 2 - 2 - 2 - 2 - 2 - 2 - |   |         |                       |                                |                        |
|---|---|---------|-----------------------|--------------------------------|------------------------|
| Fiscal<br>Year<br>Ends                  |   |         | /ENUES (\$<br>Jun.Per | mill.) <sup>A</sup><br>Sep.Per | Full<br>Fiscal<br>Year |
| 2011                                    | 10716   | 9077    | 10675                 | 10425                          | 40893                  |
| 2012                                    | 10779   | 9629    | 11088                 | 10782                          | 42278                  |
| 2013                                    | 11341   | 10554   | 11578                 | 11568                          | 45041                  |
| 2014                                    | 12309   | 11649   | 12466                 | 12389                          | 48813                  |
| 2015                                    | 12475   | 12725   | 12850                 | 13200                          | 51250                  |
| Fiscal                                  | EARNINGS PER SHARE A B Full                                   |         |                       |                                |                        |
| Year<br>Ends                            | Dec.Per   | Mar.Per | Jun.Per               | Sep.Per                        | Fiscal<br>Year         |
| 2011                                    | .68   | .49     | .78                   | .59                            | 2.54                   |
| 2012                                    | .80   | .63     | 1.01                  | .69                            | 3.13                   |
| 2013                                    | .77   | .83     | 1.01                  | .77                            | 3.38                   |
| 2014                                    | 1.03  | 1.08    | 1.28                  | .87                            | 4.26                   |
| 2015                                    | 1.05  | 1.15    | 1.40                  | 1.00                           | 4.60                   |
| Cal-                                    | QUARTERLY DIVIDENDS PAID C<br>Mar.Per Jun.Per Sep.Per Dec.Per |         |                       |                                | Full                   |
| endar                                   |   | Jun.Per | Sep.Per               | Dec.Per                        | Year                   |
| 2011                                    | .40   |         |                       |                                | .40                    |
| 2012                                    | .60   |         |                       | .75                            | 1.35                   |
| 2013                                    |   |         |                       |                                |                        |
| 2014                                    | .86   |         |                       |                                | .86                    |
| 2014                                    | 1.15  |         |                       |                                |                        |

The Walt Disney Company likely got off to a decent start in fiscal 2015. (Year began September 28th). Note: Firstquarter totals were scheduled to be released shortly after we went to press with this report. After the media conglomerate registered strong gains across all of its business segments last year, and posted impressive growth in Studio Entertainment (thanks, in large part to Frozen), Disney may see some dropoff in its yearover-year comparisons in fiscal 2015. Even so, the top and bottom lines ought to advance 5% and 5%-10%, respectively in the new year.

Will branding efforts continue to pay off? The company has been working to better monetize its content. To wit, the Frozen franchise has made its way into its Media Networks (featured on ABC's Once Upon a Time); Interactive segment (its gaming platform); and the company is faunching a *Frozen* cruise, which should bolster its Parks & Resorts segment. Meantime, the merchandising success of the Arrendale princesses should continue to strengthen its Consumer Products division. Likewise, Disney has also moved its

Marvel superheroes to the small screen. leaning more on character licenses should continue to better leverage its brands. What's more, the company has already begun promoting Star Wars Episode VII: The Force Awakens. The movie is scheduled for theaters this December (early fiscal 2016), and we imagine the Jedi installment, its first Star Wars release since acquiring Lucasfilms in late 2012, will be accretive to its top and bottom lines.

Disney has been rewarding its share**holders.** The company repurchased more than \$6.5 billion of its shares last year and will probably continue to reduce its stock base in the coming quarters. Moreover, the board recently hiked its annual dividend nearly 34% to \$1.15 a share.

These shares are well valued at this juncture. In fact, DIS stock is trading near its 52-week high and close to the low end of our 2017-2019 Target Price Range. But even though this equity does not stand out for near- or long-term price momentum, its top-notch scores for Safety (1) and Financial Strength (A++) gives the blue chip conservative appeal.

Orly Seidman February 6, 2015

(A) Fiscal year ends Saturday closest to Sept. 30th. Fiscal 2009 contained 53 weeks. (B) Dil. egs. Excl. nonrecurring gains/(losses): '98, 1¢; '99, (4¢); '00, 2¢; '01, (\$1.00); '02, 8¢;  $^{'}$ 03, (4¢);  $^{'}$ 04, 4¢;  $^{'}$ 05, (9¢);  $^{'}$ 06, 3¢;  $^{'}$ 07, 32¢;  $^{'}$ 08, 2¢;  $^{'}$ 09, 6¢;  $^{'}$ 10, (4¢);  $^{'}$ 11, (2¢). Excl. disc. ops.:  $^{'}$ 07, 1¢. Excl. loss from interest in Disney

early February.
(C) Div'ds hist, paid in mid-Jan. Two div'ds ops.: '07, 1¢. Excl. loss from interest in Disney paid in calendar 2012. (D) Incl. intang., at Internet Group: '00, 35¢. Next egs. report due 9/27/14: \$35.3 bill., \$20.76/sh. (E) In millions. Company's Financial Strength Stock's Price Stability A++ 85 Price Growth Persistence 100 **Earnings Predictability** 90