

world. With products ranging from aircraft engines, power generation, oil and gas production equip., and household appliances to medical imaging, business and consumer financing, and industrial products, it serves customers in more than 100 countries. 2013

307,000. Officers & directors own less than 1% of common stock; BlackRock, 5.0% (3/14 Proxy). Chairman & CEO: Jeffrey Immelt. Incorporated: NY. Address: 3135 Easton Turnpike, Fairfield, CT 06828. Telephone: 203-373-2211. Internet: www.ge.com.

ANNUAL RATES Past Est'd '11-'13 Past 5 Yrs. -3.5% -4.0% -5.5% 10 Yrs. to '17-'19 of change (per sh) 4.0% 7.5% 11.0% Revenues "Cash Flow" 1.5% Earnings Dividends Book Value -9.5% 2.0% 12.0% 6.0%

428729

15675 101392

144819

Current Assets

Accts Payable Debt Due

Current Liab.

422303

16471 77890

82087

176448

414754

17561 73531

27450

118542

Cal- endar	QUART Mar.31	TERLY REV Jun.30	/ENUES (\$ Sep.30		Full Year
2011	35938	36199	36043	39120	147300
2012	35182	36501	36349	39327	147359
2013	34815	35123	35725	40382	146045
2014	34178	36233	37050	41739	149200
2015	34400	36900	37600	42100	151000
Cal-	EARNINGS PER SHARE B				Full
endar	Mar.31	Jun.30	Sep.30	Dec.31	Year
2011	.31	.33	.30	.37	1.31
2012	.34	.38	.36	.44	1.52
2013	.39	.36	.36	.53	1.64
2014	.33	.39	.42	.56	1.70
2015	.36	.43	.46	.60	1.85
Cal-	QUARTERLY DIVIDENDS PAID C=				Full
endar	Mar.31	Jun.30	Sep.30	Dec.31	Year
2010	.10	.10	.10	.12	.42
2011	.14	.14	.15	.15	.58
2012	.17	.17	.17	.17	.68
2013	.19	.19	.19	.19	.76
2014	22	22	22		

General Electric is out of favor in today's investment world. We do not mean that the stock is trading lower, it is not. But it is not trading much higher either. Bluntly put, it is not moving much at all. For years, GE was the cornerstone of many portfolios, and its solid financials and growth brought in an array of investors. Present day, however, the shares have traded between \$24 and \$27 a share for the entirety of 2014, a year that has seen the market head higher. The casual investor, in our view, does not appear interested in this story. The top holders of this equity are index-based funds (Dow 30) and exchange-traded funds, not the sexiest list. It is pretty clear why that is. With the Apples and Googles stealing all the headlines, industrial conglomerates in the midst of spinning off their finance arms are not everyone's cup of tea. The financial crisis scared away droves of investors, and GE needs to win them back.

Recent portfolio moves continue to point the company in the direction management wants to be heading. Getting back to its industrial roots is a slogan that has been thrown around for

some time now, and the pace of this movement cannot move fast enough for many of those on board. The Synchrony IPO and the purchase of the power and grid business from Alstom were met with rousing approval. The in-house goal is to have 70% of earnings derived from industrial operations by the close of 2015. We are on board with this call, and particularly like the complementary technologies brought on board with the Alstom pact. Too, this agreement should lead to \$1.2 billion in synergies five years out. This amount could translate into an extra dime on earnings each year upon completion.

Earnings growth likely will not bowl over anyone this year and the next. Oil and gas operations will lead the way. Our figures remain unchanged at \$1.70

and \$1.85 for 2014 and 2015.

At current price levels, we think the dividend is this neutrally ranked stock's best feature. Too, appreciation potential out to 2017-2019 is above average. Therefore, a wait-and-see approach should be rewarded by the time the full transformation is complete.

Erik M. Manning October 17, 2014

(A) Operating margin includes all expenses except interest, depreciation, and taxes. (B) Diluted EPS. Excludes nonrecuring and/or discontinued items: '00, 24¢; '01, 4¢; '02, 10¢;

'05, (18¢); '06, 1¢; '07, (3¢); '08, (6¢); '09, (2¢); ary, April, July, and October. ■ DRIP available. '10, (9¢); '11, (7¢). Quarterly EPS may not sum (D) Includes intangibles. In '13: \$92.0 billion, due to rounding. Next earnings report due mid-\$9.14/share. (E) In millions, adjusted for split.

January. (C) Divs. historically paid late Janu- (F) Revenues may not sum, as reported.

Company's Financial Strength Stock's Price Stability B++ 75 Price Growth Persistence 15 **Earnings Predictability** 70