

Total Assets 153375 152384 153140 Deposits 39803 41763 42136 Accounts Payable 10006 84445 10615 81501 11645 78390 133879 132171 Total Liab 134254

ANNUAL RATES Past Est'd '11-'13 Past of change (per sh) 10 Yrs. 5 Yrs. to '17-'19 Loans 5.0% 4.0% 2.5% .5% arnings 13.0% Dividends 8.5% 8.5% Book Value -2.0%

	Cal-	QUARTERLY REVENUES (\$ mill.) A				Full
	endar	Mar.31	Jun.30	Sep.30	Dec.31	Year
I	2011	7031	7618	7571	7742	29962
١	2012	7614	7965	7862	8141	31582
١	2013	7881	8245	8301	8547	32974
١	2014	8199	8657	8825	9119	34800
	2015	8850	9450	9425	9725	37450
Ī	Cal-	EARNINGS PER SHARE B				Full
	endar	Mar.31	Jun.30	Sep.30	Dec.31	Year
ſ	2011	.97	1.07	1.03	1.01	4.09
١	2012	1.07	1.15	1.09	1.09	4.40
١	2013	1.15	1.27	1.25	1.21	4.88
١	2014	1.33	1.43	1.39	1.40	5.55
١	2015	1.46	1.56	1.54	1.54	6.10
Ī	Cal-	QUARTERLY DIVIDENDS PAID C=				Full
	endar	Mar.31	Jun.30	Sep.30	Dec.31	Year
I	2010	.18	.18	.18	.18	.72
١	2011	.18	.18	.18	.18	.72
	2012	.18	.20	.20	.20	.78
١	2013	.20	.20	.23	.23	.86
١	2014	23	23	26		

Bank, 2/08. Spun off Lehman Brothers to shareholders, 5/94; American Express Financial Advisors, 9/05. Had approximately 62,800

Shares of American Express have underperformed of late. After increasing more than 50% in value in 2013, the stock appears to have stopped to take a breath. In fact, year to date, the equity has declined almost 5%. In comparison, the Dow Jones Industrial Average is around breakeven. We attribute the stock's lackluster performance to simple profit taking. At this time, we think that the equity remains fully valued. Although our outlook for American Express is positive (discussed below), the stock is trading at 15.6 times our 12-month share-earnings estimate to December 2014, which is higher than recent annual levels, as well as the multiple we project to the 2017-2019 period. True, due to historically low interest rates and a growing U.S. economy, we expect that stocks, overall, will continue to trade at elevated price-to-earnings multiples. However, in regard to Amex, specifically, we think that the current P/E ratio is not sustainable. In addition, according to our proprietary Ranking System for Timeliness, the issue will lag the yearahead market. What's more, three- to fiveyear capital appreciation potential is be-

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low average. All told, while we still consider Amex a core holding, particularly for conservative, long-term investors, perhaps waiting for a better entry point is the prudent strategy at this juncture.

Our outlook for American Express remains rosy. Although economic and political concerns still abound, domestically and abroad, we expect that cardmember spending will increase at solid annual rates. Also helping matters is that Amex's customer base generally possesses good credit scores, so healthy spending patterns and manageable loan losses should persist. On the latter note, the provision for loan losses declined 5% in the June quarter, and credit quality remains very high. Furthermore, continued, gradual improvements in the U.S. housing and job markets would likely further benefit the company's top and bottom lines. For 2014, we are reiterating our share-earnings forecast of \$5.55, which would represent an almost 14% increase over 2013's tally. Our 2015 call is \$6.10, and we project that share net will exceed \$7.75 by the 2017-2019 time frame. August 15, 2014 Ian Gendler

(A) Fully diluted earnings. May not sum to total due to rounding. Next earnings report due mid-

(B) Div'd's historically paid in mid-Feb, May, Aug., and Nov. Div'd reinv. plan available.

(C) In mill., adj. for stock split.
(D) Began reporting as a bank holding company on 11/14/08.

Company's Financial Strength A++ Stock's Price Stability Price Growth Persistence 70 40 **Earnings Predictability**