

| (\$MILL.) | - 2012 | 2013 | \% 18.14 |
| :---: | :---: | :---: | :---: |
| Cash Assets | 22250 | 19486 | 18430 |
| Invest. Sec's | 5614 | 5016 | 4855 |
| Receivables | 45914 | 47185 | 48646 |
| Other | 79362 | 81688 | 80453 |
| Total Assets | $\overline{153140}$ | 153375 | 152384 |
| Deposits | 39803 | 41763 | 42136 |
| Accounts Payable | 10006 | 10615 | 11645 |
| Other | 84445 | 81501 | 78390 |
| Total Liab. | $\overline{134254}$ | 133879 | $\overline{132171}$ |


| ANNUAL RATES <br> of change (per sh) Loans <br> Earnings <br> Dividends <br> Book Value |  | Past 10 Yrs. $5.0 \%$ $4.0 \%$ $8.5 \%$ $4.0 \%$ | Past Est'd '11''13 <br> 5 Yrs. to '17.'19 <br> $2.5 \%$ $3.5 \%$ <br> $.5 \%$ $10.0 \%$ <br> $13.0 \%$ $8.5 \%$ <br> $-2.0 \%$ $6.0 \%$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Calendar | $\begin{gathered} \hline \text { QUART } \\ \text { Mar. } 31 \end{gathered}$ | $\begin{aligned} & \text { ERLY RE } \\ & \text { Jun. } 30 \end{aligned}$ | $\text { Sep. } 30$ | $\begin{aligned} & \hline \text { mill.) } \\ & \text { Dec. } 31 \end{aligned}$ | Full Year |
| 2011 | 7031 | 7618 | 7571 | 7742 | 29962 |
| 2012 | 7614 | 7965 | 7862 | 8141 | 31582 |
| 2013 | 7881 | 8245 | 8301 | 8547 | 32974 |
| 2014 | 8199 | 8657 | 8825 | 9119 | 34800 |
| 2015 | 8850 | 9450 | 9425 | 9725 | 37450 |
| Calendar | $\begin{array}{\|c} \hline \text { EAR } \\ \text { Mar. } 31 \end{array}$ | $\begin{aligned} & \hline \text { RNINGS PE } \\ & \text { Jun. } 30 \end{aligned}$ | $\begin{aligned} & \text { ER SHAR } \\ & \text { Sep. } 30 \\ & \hline \end{aligned}$ | $\text { Dec. } 31$ | Full Year |
| 2011 | . 97 | 1.07 | 1.03 | 1.01 | 4.09 |
| 2012 | 1.07 | 1.15 | 1.09 | 1.09 | 4.40 |
| 2013 | 1.15 | 1.27 | 1.25 | 1.21 | 4.88 |
| 2014 | 1.33 | 1.43 | 1.39 | 1.40 | 5.55 |
| 2015 | 1.46 | 1.56 | 1.54 | 1.54 | 6.10 |
| Calendar | $\begin{array}{\|c\|} \hline \text { QUARTE } \\ \text { Mar. } 31 \\ \hline \end{array}$ | $\begin{aligned} & \hline \text { ERLY DIVII } \\ & \text { Jun. } 30 \end{aligned}$ | $\begin{gathered} \hline \text { IDENDS P/ } \\ \text { Sep. } 30 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { AID C. } \\ \text { Dec. } 31 \\ \hline \end{gathered}$ | Full <br> Year |
| 2010 | . 18 | . 18 | . 18 | . 18 | 72 |
| 2011 | . 18 | . 18 | . 18 | . 18 | . 72 |
| 2012 | . 18 | . 20 | . 20 | . 20 | . 78 |
| 2013 | . 20 | . 20 | . 23 | . 23 | . 86 |
| 2014 | 23 | . 23 | . 26 |  |  |

BUSINESS: American Express Company is a leading global pay-
ments, network, and travel firm established in 1850 . Its business
segments are: Global Consumer Group and Global Business-to-
Business Group. Divested AMEX Life, 10/95; American Express
Bank, $2 / 08$. Spun off Lehman Brothers to shareholders, $5 / 94$; Amer-
ican Express Financial Advisors, $9 / 05$. Had approximately 62,800
Shares of American Express have underperformed of late. After increasing more than $50 \%$ in value in 2013, the stock appears to have stopped to take a breath. In fact, year to date, the equity has declined almost 5\%. In comparison, the Dow J ones Industrial Average is around breakeven. We attribute the stock's lackluster performance to simple profit taking.
At this time, we think that the equity remains fully valued. Although our outlook for American Express is positive (discussed below), the stock is trading at 15.6 times our 12-month share-earnings estimate to December 2014, which is higher than recent annual levels, as well as the multiple we project to the 2017-2019 period. True, due to historically low interest rates and a growing U.S. economy, we expect that stocks, overall, will continue to trade at elevated price-to-earnings multiples. However, in regard to Amex, specifically, we think that the current P/E ratio is not sustainable. In addition, according to our proprietary Ranking System for Timeliness, the issue will lag the yearahead market. What's more, three- to fiveyear capital appreciation potential is be-
employees at 12/31/13. Officers and directors own approximately $1.1 \%$ of the company's common stock; Berkshire Hathaway, 14.3\%; Capital World Investors, 6.1\%; BlackRock, 5.1\% (3/14 Proxy). Chrmn. \& CEO: Kenneth I. Chenault. Incorporated: New York. Address: 200 Vesey Street, New York, New York 10285. Telephone: 212-640-2000. Internet: www.americanexpress.com.
Iow average. All told, while we still consider Amex a core holding, particularly for conservative, long-term investors, perhaps waiting for a better entry point is the prudent strategy at this juncture.
Our outlook for American Express remains rosy. Although economic and political concerns still abound, both domestically and abroad, we expect that cardmember spending will increase at solid annual rates. Also hel ping matters is that Amex's customer base generally possesses good credit scores, so healthy spending patterns and manageable loan losses should persist. On the latter note, the provision for loan losses declined 5\% in the June quarter, and credit quality remains very high. Furthermore, continued, gradual improvements in the U.S. housing and job markets would likely further benefit the company's top and bottom lines. For 2014, we are reiterating our share-earnings forecast of $\$ 5.55$, which would represent an almost $14 \%$ increase over 2013's tally. Our 2015 call is \$6.10, and we project that share net will exceed $\$ 7.75$ by the 2017-2019 time frame. Ian Gendler

August 15, 2014

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[^0]:    (A) Fully diluted earnings. May not sum to total (B) Div'd's historically paid in mid-Feb, May, (C) In mill., adj. for stock split. due to rounding. Next earnings report due mid- Aug., and Nov.■ Div'd reinv. plan available.

    Company's Financial Strength
    Stock's Price Stability
    Price Growth Persistence

