

RECENT PRICE	42.10	P/E RATIO	20.0 (Trailing: 20.4 Median: 19.0)	RELATIVE P/E RATIO	1.08	DIV'D YLD	3.0%	VALUE LINE
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<p>(A) Based on diluted shares. Next earnings report due mid-October. Excludes nonrecurring gain/(losses): '99, (16¢); '00, (30¢); '01, (1¢); '02, (22¢); '03, (9¢); '04, (3¢); '05, (7¢); '06, (11¢); '08, (27¢); '10, 79¢; '11, (8¢); '13, (18¢).</p> <p>(B) Div'ds historically paid about the first April, July, Oct., Dec. ■ Div'd reinvestment plan avail.</p> <p>(C) Includes intangibles. In '13: \$27.6 bill.,</p>	<p>\$6.27/sh. (D) In millions. (E) Reflects reclassification of sales and expenses.</p>	<p>Company's Financial Strength A++</p> <p>Stock's Price Stability 100</p> <p>Price Growth Persistence 65</p> <p>Earnings Predictability 100</p>
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