| TIMELIN | NESS | Lowered | 3／28／14 | High： Low： | $\begin{array}{r} 100.8 \\ 61.0 \\ \hline \end{array}$ | $\begin{array}{r} 110.9 \\ 83.3 \\ \hline \end{array}$ | $\begin{array}{r} 135.0 \\ 94.8 \end{array}$ | $\begin{aligned} & 206.7 \\ & 124.2 \end{aligned}$ | $\begin{aligned} & 250.7 \\ & 157.4 \end{aligned}$ | $\begin{array}{r} 215.0 \\ 47.4 \end{array}$ | $\begin{array}{r} 193.6 \\ 59.1 \end{array}$ | $\begin{aligned} & \hline 186.4 \\ & 129.5 \end{aligned}$ | $\begin{array}{r} 175.3 \\ 84.3 \end{array}$ | $\begin{array}{r} 129.7 \\ 90.4 \end{array}$ | $\begin{aligned} & 177.4 \\ & 129.6 \end{aligned}$ | $\begin{aligned} & \hline 181.1 \\ & 151.6 \end{aligned}$ |  |  | $\begin{aligned} & \text { Target Pric } \\ & 2017 \mid 201 \end{aligned}$ | Range 2019 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SAFETY |  | Raised 4／ | 18／14 | LEGEN | S |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| TECHNI BETA |  | Lowered <br> ＝Market） | 6/27/14 | Options： Shaded | x Book ative Pri es area indi | value $p$ sh Strength <br> ates recess |  |  |  |  |  |  |  |  |  |  |  |  |  | 640 480 400 |
|  | 19 PR | OJECTIO |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 320 |
|  | － | A | n＇l Total |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | rice | Gain |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | －200 |
| High |  | $\begin{aligned} & +80 \%) \\ & +35 \%) \end{aligned}$ | $\begin{gathered} 16 \% \\ \hline 9 \% \end{gathered}$ |  |  |  |  | ＇1／II＇ | I | 析 |  |  |  |  | ， $1 \mathrm{ll\mid l} \mathrm{r}^{\prime}$ | \＃ |  |  |  | 160 |
| Insider | Decisi | ions |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | －120 |
|  | A S 0 | N D J | F M A |  |  | III |  |  |  |  |  |  |  | 1,1 |  |  |  |  |  | 80 |
|  | $\begin{array}{lll}0 & 0 \\ 0 & 0 \\ 0 & 0 & \end{array}$ | $\begin{array}{llll}0 & 0 & 0 \\ 1 & 0 & 2\end{array}$ | $\begin{array}{lll} 0 & 0 & 0 \\ 3 & 0 & 0 \end{array}$ | 川的 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 60 |
| to Sell | 002 | 301 | 300 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | RETURN 6／14 |  |
| Institu | tional D 302013 | －${ }^{\text {a }}$－2013 | 1 Q2014 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | THIS STOCK VLARITH． INDEX STM |  |
| to Buy | 357 | 424 | 416 | shares |  |  |  |  |  |  |  |  |  |  |  |  |  | 1 yr ． | 12.225 .1 |  |
| to Sell | 448 | 450 | 442 | traded |  |  |  |  |  |  |  |  |  |  |  |  |  | 3 yr ． | 31.35 |  |
| Hld＇s（000） | 6564 | 316240 | 307904 |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 5 yr ． | 20.7168 .7 |  |
| 1998 | 1999 | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | $\bigcirc{ }^{\circ} \mathrm{VA}$ | UE LINE PUB．LLC | 17－19 |
| 52.64 | 56.25 | 68.26 | 65.38 | 48.32 | 49.94 | 61.87 | 99.52 | 168.06 | 222.19 | 121.07 | 100.31 | 90.57 | 75.79 | 89.57 | 91.57 | 90.80 | 100.25 | Revenu | es per sh ${ }^{\text {A }}$ | 117.65 |
| 9．2\％ | 9．9\％ | 11．3\％ | 14．7\％ | 21．6\％ | 8．1\％ | 8．8\％ | 7．1\％ | 6．5\％ | 5．3\％ | 8．7\％ | 7．9\％ | 7．7\％ | 10．2\％ | 7．5\％ | 7．9\％ | 9．0\％ | 8．0\％ | Commi | sions | 8．0\％ |
| 8．9\％ | 22．7\％ | 19．7\％ | 20．0\％ | 17．7\％ | 36．2\％ | 40．1\％ | 35．6\％ | 34．6\％ | 33．7\％ | 15．1\％ | 55．8\％ | 44．8\％ | 7．6\％ | 14．0\％ | 17．1\％ | 42．0\％ | 45．0\％ | Princip | Trans | 32．0\％ |
| 14．9\％ | 17．1\％ | 16．1\％ | 11．8\％ | 11．2\％ | 10．1\％ | 11．0\％ | 8．2\％ | 8．0\％ | 8．5\％ | 9．6\％ | 9．2\％ | 10．4\％ | 11．8\％ | 11．8\％ | 14．6\％ | 14．5\％ | 16．5\％ | Invest | anking | 14．5\％ |
| 66．7\％ | 50．1\％ | 52．7\％ | 53．3\％ | 49．3\％ | 45．5\％ | 39．9\％ | 48．9\％ | 50．7\％ | 52．2\％ | 66．5\％ | 26．9\％ | 26．7\％ | 57．5\％ | 27．3\％ | 22．9\％ | 26．0\％ | 26．5\％ | Interes | Income | 41．5\％ |
| ．3\％ | ．2\％ | ．2\％ | ．2\％ | ． $2 \%$ | ．1\％ | ． $2 \%$ | ．2\％ | ． $2 \%$ | ．3\％ | ．1\％ | ．2\％ | 10．4\％ | 12．9\％ | 39．4\％ | 37．5\％ | 8．5\％ | 4．0\％ | Other |  | 4．0\％ |
| 2.62 | 5.27 | 6.35 | 4.26 | 4.03 | 5.87 | 8.92 | 11.21 | 19.69 | 24.73 | 4.47 | 22.13 | 14.90 | 4.51 | 14.13 | 15.46 | 15.40 | 16.00 | Earning | ser sh AB | 23.50 |
|  | ． 24 | ． 48 | ． 48 | ． 48 | ． 74 | 1.00 | 1.00 | 1.40 | 1.40 | 1.52 | 1.05 | 1.40 | 1.40 | 1.77 | 2.05 | 2.20 | 2.36 | Div＇ds | Decl＇d per sh c | 2.60 |
| 14.95 | 22.50 | 34.19 | 38.28 | 40.18 | 45.73 | 52.00 | 60.21 | 79.21 | 100.28 | 108.23 | 123.77 | 138.71 | 138.59 | 149.45 | 159.66 | 179.10 | 186.90 | Book V | alue per sh | 215.20 |
| 427.00 | 450.86 | 483.47 | 476.23 | 472.94 | 473.02 | 482.30 | 436.01 | 412.67 | 395.91 | 442.54 | 515.11 | 507.53 | 485.47 | 465.15 | 446.36 | 450.00 | 440.00 | Comm | Shs Outst＇g D | 425.00 |
| －－ | 12.5 | 15.1 | 21.1 | 19.7 | 13.7 | 10.8 | 9.9 | 7.9 | 8.5 | 36.9 | 6.3 | 10.4 | 29.1 | 7.9 | 10.2 | Bold | are | Avg | ＇I P／E Ratio | 11.0 |
| －－ | ． 71 | ． 98 | 1.08 | 1.08 | ． 78 | ． 57 | ． 53 | ． 43 | ． 45 | 2.22 | ． 42 | ． 66 | 1.83 | ． 50 | 57 |  |  | Relativ | P／E Ratio | ． 75 |
|  | ．4\％ | ． $5 \%$ | ．5\％ | ．6\％ | ． $9 \%$ | 1．0\％ | ．9\％ | ．9\％ | ．7\％ | ．9\％ | ．7\％ | ． $9 \%$ | 1．1\％ | 1．6\％ | 1．3\％ |  |  | Avg An | ＇l Div＇d Yield | 1．0\％ |
| CAPITAL STRUCTURE as of $3 / 31 / 14$ ST Borrowings $\$ 46.4$ bill． <br> LT Debt $\$ 165.6$ bill． <br> （Total int．cov．：2．8x） |  |  |  |  |  | 29839 | 43391 | 69353 | 87968 | 53579 | 51673 | 45967 | 36793 | 41664 | 40874 | 40850 | 44120 | Tota | venues（\＄mill）A | 50000 |
|  |  |  |  |  |  | 4553.0 | 5626.0 | 9537.0 | 11599 | 2322.0 | 13385 | 9363.0 | 4442.0 | 7475.0 | 8040.0 | 6950 | 7070 | Net Pro | it（\＄mill） | 9990 |
|  |  |  |  |  |  | 31．8\％ | 32．0\％ | 34．5\％ | 34．1\％ | ．6\％ | 32．5\％ | 27．4\％ | 28．0\％ | 33．3\％ | 31．5\％ | 30．0\％ | 30．0\％ | Income | Tax Rate | 30．0\％ |
|  |  |  |  |  |  | 15．3\％ | 13．0\％ | 13．8\％ | 13．2\％ | 4．3\％ | 25．9\％ | 20．4\％ | 12．1\％ | 17．9\％ | 19．7\％ | 17．0\％ | 16．0\％ | Net Pro | it Margin | 20．0\％ |
| Leases，Uncapitalized Annual rentals $\$ 387$ mill． No Defined Pension Benefit Plan |  |  |  |  |  | 80696 | 100007 | 173266 | 229884 | 168220 | 185085 | 174399 | 173545 | 167305 | 160965 | 157000 | 155000 | Long－T | rm Debt | 160000 |
|  |  |  |  |  |  | 25079 | 28002 | 35786 | 42800 | 64369 | 70714 | 77356 | 70379 | 75716 | 78467 | 80600 | 82245 | Shr．Eq | uity（\＄mill） | 91450 |
| Pfd Stock \＄7200 mill．Pfd Div＇d \＄314．0 mill． |  |  |  |  |  | 6．0\％ | 9．0\％ | 9．4\％ | 8．9\％ | 7．7\％ | 6．4\％ | 4．8\％ | 2．9\％ | 3．9\％ | 4．8\％ | 3．0\％ | 3．0\％ | Return | on Total Cap＇I | 4．0\％ |
|  |  |  |  |  |  | 18．2\％ | 20．1\％ | 26．7\％ | 27．1\％ | 3．6\％ | 18．9\％ | 12．1\％ | 6．3\％ | 9．9\％ | 10．2\％ | 8．5\％ | 8．5\％ | Return | on Shr．Equity | 11．0\％ |
| Common Stock 447，176，397 shs． as of $4 / 25 / 14$ |  |  |  |  |  | 16．2\％ | 19．5\％ | 26．9\％ | 27．1\％ | 3．1\％ | 17．5\％ | 11．3\％ | 2．5\％ | 9．2\％ | 9．5\％ | 7．5\％ | 7．5\％ | Retained | to Com Eq | 10．0\％ |
| MARKET CAP：$\$ 73.7$ billion（Large Cap） |  |  |  |  |  | 11\％ | 9\％ | 8\％ | 7\％ | 37\％ | 16\％ | 15\％ | 62\％ | 15\％ | 16\％ | 14\％ | 15\％ | All Div＇ | s to Net Prof | 11\％ |


| BALANCE SHEET （\＄MILL．） | 2012 | 2013 | 3／31／14 |
| :---: | :---: | :---: | :---: |
| Cash Assets | 122340 | 110804 | 38 |
| Securities Owned | 278227 | 326298 | 325768 |
| Other | 537988 | 474405 | 470859 |
| Total Assets | 938555 | 911507 | 915665 |
| ST Financings | 44304 | 44692 | 46391 |
| LT Borrowings | 167305 | 160965 | 165627 |
| Other | 608835 | 627383 | 624548 |
| Total Liab． | 820444 | 833040 | 836566 |
| ANNUAL RATES | Past |  | d＇10－＇12 |
| of change（per sh） | 10 Yrs. | 5 Yrs． | 16－＇18 |
| Revenues | 6．0\％ | 8．0\％ | 5．5\％ |
| Earnings | 11．5\％ | 10．0\％ | 13．0\％ |
| Dividends | 18．5\％ | 7．5\％ | 4．0\％ |
| Book Value | 18．0\％ | 18．5\％ | 6．5\％ |

Cal－QUARTERLY REVENUES（\＄mill．）A $\quad$ Full \begin{tabular}{l|l|l}
endar \& Mar．Per Jun．Per Sep．Per Dec．Per \& Year \\
\hline

 

\hline 2011 \& 13643 \& 9549 \& 5585 \& 8016 \& 36793 \\
\hline

 

2012 \& 11801 \& 8592 \& 10144 \& 11127 \& 41664 \\
2013 \& 11773 \& 10449 \& 8280 \& 10372 \& 40874
\end{tabular} $\begin{array}{lllllll}2014 & 10885 & 10500 & 9215 & 10250 & 40850\end{array}$ $\begin{array}{llllll}2015 & 12650 & 10515 & 9520 & 11435 & 44120\end{array}$

| Cal－ <br> endar | EARNINGS PER SHARE AB <br> Mar．Per Jun．Per Sep．Per Dec．Per |  |  | Full <br> Year |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 2011 | 1.56 | 1.85 | d．84 | 1.84 | 4.51 |
| 2012 | 3.92 | 1.78 | 2.85 | 5.60 | 14.13 |
| 2013 | 4.29 | 3.70 | 2.88 | 4.59 | 15.46 |
| 2014 | 4.02 | 3.70 | 3.00 | 4.68 | 15.40 |
| 2015 | 4.50 | 3.25 | 3.20 | 5.05 | 16.00 |
| Cal－ | QUARTERLY DIVIDENDS PAID C |  | Full |  |  |
| endar | Mar．31 Jun．30 | Sep．30 Dec．31 | Year |  |  |
| 2010 | .35 | .35 | .35 | .35 | 1.40 |
| 2011 | .35 | .35 | .35 | .35 | 1.40 |
| 2012 | .35 | .46 | .46 | .50 | 1.77 |
| 2013 | .50 | .50 | .50 | .55 | 2.05 |
| 2014 | .55 | .55 |  |  |  |

BUSINESS：The Goldman Sachs Group，Inc．is a global investment banking and securities firm．Operates in four business segments： Investment Banking（ $18 \%$ of＇ 13 revenues），Institutional Client Serv－ ices（46\％），Investing \＆Lending（21\％），and Investment Manage－ ment（ $15 \%$ ）． $42 \%$ of＇ 13 revenues came from outside the Americas． Has $\$ 919$ billion in assets under management．Acq．Ayco，7／03；
Shares of Goldman Sachs have risen
slightly in price since our April report，on solid first－quarter profits． The global investment banking behemoth posted earnings per share of $\$ 4.02$ in the period，slightly above our previous projec－ tion of $\$ 4.00$ a share．Performance was helped by a $41 \%$ rise in financial advisory revenues，due to an increase in client ac－ tivity in Europe，as that market has begun to recover from years of financial crises and flat－to－negative growth．We expect second－quarter share net to come in flat， year over year．The company was set to release second－quarter earnings shortly after this report went to press．One area to watch will be fixed－income revenues， which have struggled in recent quarters．
Despite the stock＇s Above－Average Safety rank（2），there are some long－ term risks here．The main long－term risk to the company appears to be implementa－ tion of the Volcker rule，which is being in－ terpreted and put into practice by regu－ lators pursuant to the Dodd－Frank Wall Street Reform Act，passed in the aftermath of the financial crisis of 2008. The rule is meant to limit banks＇ability to

Spear，Leads，\＆Kellogg，10／00．Has about 32,900 employees． Parties to Shareholders Agreement c／o G．S．own $9.5 \%$ of stock； BlackRock，5．1\％；State Street：5．4\％；off．／dir．，3．4\％（4／14 Proxy）． Chair／CEO：Lloyd C．Blankfein．Pres．：Gary D．Cohn．Inc．：DE．Ad－ dress： 200 West St．，New York，NY 10004．Telephone：212－902－ 1000．Internet：www．gs．com．
trade on their own accounts，a practice col－ loquially known as proprietary trading，as well as restricting them from investing in hedge funds．With Goldman Sachs＇tradi－ tional focus on investment banking，and a disproportionately high amount of its reve－ nues coming from trading activity，the rule is likely to have a larger impact on it than on other banks．
On the bright side，the company＇s fi－ nancial position is strong，reducing fi－ nancial risk．The firm maintains a Tier 1 capital ratio of $16.3 \%$ and a common equi－ ty Tier 1 ratio of $14.6 \%$ ．While the more－ conservative balance sheet has affected profitability since the financial crisis，the risk of another 2008－style crash is sig－ nificantly reduced．
These shares maintain above－average long－term appreciation potential despite the recent run－up in price．The P／E ratio is substantially below the Value Line median for all stocks，which leaves strong growth potential in the coming years．However，with an Average rank for Timeliness（3），the stock does not stand out for year－ahead performance． Adam J．Platt

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[^0]:    （A）Fiscal year ends on last Friday in Dec．Prior ings，（\＄2．15）．
    report due mid October
    to fiscal 2009，year ended on last Friday in（B）Dil．egs．Excl．n／r gains／（losses）：＇00，（35¢）；（C）Div＇d historically paid in late Feb．，May， Nov．Data for stub period（Nov．28， 2008 －Dec．＇10，（\＄1．72）．Earnings may not sum due to Aug．，and Nov．
    27,2008 ）incl．：Revenues，$\$ 1,185$ million；earn－changes in the number of shares out．Next egs．（D）In millions．
    Company＇s Financial Strength
    Stock＇s Price Stability
    Price Growth Persistence

