

BUSINESS: Chevron Corp. is the world's fourth largest oil company based on proven reserves. Daily 2013 gross production: crude oil & NGLs, 1.811 mill. barrels; natural gas, 4.813 bill. cubic feet. Net proved reserves, 12/13: oil, 7.112 bill. bbls.; natural gas, 24.098 trill. cu. ft. Avg. 5-yr. finding costs: \$5.44 a barrel (vs. ind. avg. \$4.15). 5-yr. reserve replacement rate: 92% (vs. ind. avg. 102%).

Est. pv of reserves: \$176.2 bill. Product sales: 4.51 mill. bbls./day. Has 4,034 owned/leased stations, mainly in the U.S. Has abt. 125,070 emplys. Off. & Dir. own 0.8% of stock; BlackRock, 6.1%; State Street, 5.4%; Vanguard, 5.4% (4/14 proxy). Chairman and CEO: John S. Watson. Inc.: DE. Addr.: 6001 Bollinger Canyon Rd., San Ramon, CA 94583. Tel.: 925-842-1000. www.chevron.com.

ANNUAL RATES Past Past Est'd '11-'13 to '17-'19 of change (per sh) 5 Yrs. 2.5% 8.0% 5.0% 4.5% Sales "Cash Flow" 9.5% 15.5% 21.0% 9.5% 16.0% 6.0% 9.0% 14.5% Earnings 4.5% Dividends Book Value 6.0% 5.0%

55720

22776

34212

127

52241

23210 2126

10890

36226

52418

24107

2089

10674

36870

Current Assets

Accts Payable Debt Due

Current Liab.

Cal-	QUARTERLY SALES (\$ mill.) A				Full
endar	Mar.31	Jun.30	Sep.30	Dec.31	Year
2011	60341	68948	64432	59985	253706
2012	60705	62608	58044	60552	241909
2013	56818	57369	58503	56158	228848
2014	53265	56000	58000	60000	227265
2015	64000	67000	68000	71000	270000
Cal-	EARNINGS PER SHARE B Full				
endar	Mar.31	Jun.30	Sep.30	Dec.31	Year
2011	3.09	3.85	3.92	2.58	13.44
2012	3.27	3.66	2.69	3.70	13.32
2013	3.18	2.77	2.57	2.57	11.09
2014	2.36	2.80	2.70	2.79	10.65
2015	3.30	3.40	3.40	3.30	13.40
Cal-	QUARTERLY DIVIDENDS PAID C=				Full
endar	Mar.31	Jun.30	Sep.30	Dec.31	Year
2010	.68	.72	.72	.72	2.84
2011	.72	.78	.78	.81	3.09
2012	.81	.90	.90	.90	3.51
2013	.90	1.00	1.00	1.00	3.90
2014	1.00	1.07			

Like many of its multinational oil brethren, Chevron Corp. reported weak first-quarter results. Sales and earnings were adversely impacted by lower production volumes and decreased selling prices of crude oil. Worldwide net equivalent production fell to 2.59 million barrels a day (mmboe/d), from 2.65 mmboe/d in the year-ago period. This trend signifies a sequential slide in prod-uction, as well. In that final-quarter 2013, volume was down from its year-ago period. And oil prices have also been less dynamic. Chevron's average sales price per barrel of crude and natural gas liquids fell to \$95, from \$98 in 2013's March interim. A lack of demand for energy from a still-weak global economy, combined with CVX's maturing oil fields, and the higher cost of extraction, crimped results. Share net fell a whopping 26%, to \$2.36.

And we don't see much light at the end of the tunnel. We see no significant catalyst that would raise our expectations as regards the top and bottom lines for the remainder of the year. Other than a slight lift from the Jack/St. Malo rig coming on line in the Gulf of Mexico at the end of the

year, we don't see production rising. Selling prices, too, will likely be constrained as energy demand remains muted. Chevron is oil-weighted, so any rise in natural gas prices isn't going to help it much. The company has two major Australian shale gas fields coming on line in the 2015/2016 time frame, but this won't help 2014's results. Furthermore, operating margins will be pressured by the higher cost of extracting oil and gas from more inaccessible regions, such as deep beneath the ocean's surface and the Arctic circle. A greater emphasis on drilling safety in this industry is also raising expenses. All told, we look for 2014 sales and share earnings to come in at \$227.27 billion and \$10.65, respectively.

Although this untimely issue has minimal long-term capital appreciation potential, it has an above-average yield, and very strong finances (Safety: 1). As a result, it is suitable for risk-averse income-oriented investors. Should the global economy grow faster than we expect, Chevron, like all multinational oil and gas entities, would be in line to benefit.

Jeremy J. Butler

June 6, 2014

(A) Sales exclude (consumer) petroleum & chemicals excise taxes. 2005 sales figures restated to account for UNOCAL merger.
 (B) Based on diluted shares. Excl. nonrecur.

loss: 98, \$0.48. Incl. nonrecur. loss of \$1.41: 01. Next earnings report due late July. (C) Dividends historically paid on or about 10th of March, June, September, and December.

loss: '98, \$0.48. Incl. nonrecur. loss of \$1.41: Dividend reinvestment plan available. (D) In '01. Next earnings report due late July. (C) millions, adj. for stock split.

Company's Financial Strength A++
Stock's Price Stability 90
Price Growth Persistence 80
Earnings Predictability 60

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