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| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 64 | 56.23 | ${ }^{6826}$ | ${ }^{6538}$ | ${ }^{48,32}$ | ${ }_{\text {49,94 }}$ | ${ }^{61.87}$ |  | 168.06 | ${ }^{22219}$ |  | 100.31 | 90.57 | 7.79 | ${ }^{89.57}$ | 91.57 | 90.80 | 25 | Reven | (17.65 |
| 8.9\% | 22.7\% | 19.7\% | 20.0\% | 17.7\% | ${ }_{362 \%}^{8.1 \%}$ | 40.1\% | 356\% | 3.6\% | 33.7\% |  |  | $4.48 \%$ | 7.6\% | $14.0 \%$ | 7.1\% | 420\% | 4.0\% |  | 20\% |
| ${ }^{14.9 \%}$ | 17.19\% |  | 11.8\% | 112\% | 10.1\% | 11.0\% |  |  | 8.5\% |  |  | 10.4.6 | 11.8\% | ${ }^{11.8 \%}$ | ${ }^{14.6 \%}$ | 14.5\% | 16.5\% |  |  |
| 66.7\% | 50.12 | ${ }_{5}^{527}$ | ${ }_{2}^{53 \%}$ | ${ }^{\text {49, }}$ 2\% |  | ${ }_{2}^{39 \%}$ | ${ }_{2}^{48.9 \%}$ | 50.7\% |  | 66.5\% |  | ${ }^{26.94 \%}$ | 57.9\% | 2794\% |  | ${ }_{\text {20, }}^{26 \% \%}$ | ${ }^{26.50 \%}$ |  |  |
|  | 5.2 | ${ }_{6.35}$ | 4.26 | 4.03 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  | . 4 |  |  | . 74 | 1.00 | 1.00 | 1.40 | 1.40 | 52 | 1.05 | 1.40 | 1.40 | 1.77 | 2.05 | 220 |  | Div |  |
|  | 250 |  | 828 | 00.18 |  |  |  |  | 10028 | 10823 | 123.71 |  | 138.59 | 14945 | 59.66 | 174.65 | 18420 |  |  |
|  | 50,86 | (83.4 | , | 4729 | 430 | 4823 | 80,0 | 1267 | ${ }^{395}$. | 142.5 |  | 50,53 | 1854 | 46.15 | 446.36 | 450.0 | 44000 |  |  |
|  | ${ }_{21}^{12.5}$ | ${ }^{159.1}$ | 22.1. | ${ }^{198}$ | ${ }^{137}$ |  | ${ }_{53}^{9.9}$ | ${ }_{4}^{7.9}$ | ${ }_{45}^{8.5}$ | 36.9 |  | ${ }_{6}^{10.4}$ | ${ }_{183}^{29.1}$ | 7.9 50 | ${ }^{102}$ |  |  | IP |  |
|  | 4\% | . $5 \%$ | . 5 \% | \% | 9\% | 1.0\% | . $9 \%$ | 9\% | 7\% | 9\% | 7\% | 9\% | 1.1\% | .6\% | 3\% |  |  | Avg Ami' ${ }^{\text {diw }}$ | \%\% |
| CAPITAL STRUCTURE as of 12/31/13ST Borrowings $\$ 44.7$ bill.LT Debt $\$ 161.0$ bill.(Total int. cov.: 2.8 x ) |  |  |  |  |  |  | ${ }^{4339}$ | ${ }^{6935}$ | 818988 | 53579 | 5167 | ${ }^{45987}$ | ${ }^{36793}$ | 41664 | 0874 | ${ }^{408550}$ |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  | 442. |  |  |  |  |  |  |
|  |  |  |  |  |  |  | ${ }^{3220 \%}$ | 隹3.5\% | ${ }_{132}$ | 2\% |  | 20.46 | $12.1 \%$ | 179\% |  | 30.0\% | 30.0\% |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  | 25079 | 28002 | 35878 | 42800 | 64369 |  | \%ss | 7039 | 7516 | ${ }^{8467}$ | 80600 | 82245 | Sl |  |
| Pfd Stock $\$ 7200$ mill. Pfd Div'd $\$ 314.0$ mill. Common Stock 452,752,440 shs. MARKET CAP: $\$ 70.9$ billion (Large Cap) |  |  |  |  |  | ${ }^{6.00 \%}$ | ${ }^{90.0 \%}$ | 9.4\%/ | ${ }^{8.9 \%}$ | ci7\% | 64\% | 10 | 2.9\% | 3.9\% | 20 |  |  |  | (0\%\% |
|  |  |  |  |  |  |  | 19.5\% | 26\% | 27.1\% |  | 17.5\% | $1{ }^{1.3 \%}$ |  |  |  | 7.5\% |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  | 62\% |  |  |  |  |  |  |


|  |  |  | $\begin{aligned} & 5.5 \% \\ & 13.0 \% \\ & 4.0 \% \\ & .0 .5 \end{aligned}$ |
| :---: | :---: | :---: | :---: |
|  |  |  |  |

endar Mar.Per Jun.Per Sep.Per Dec.Per | Year |
| :--- |

| 2011 | 13643 | 9549 | 5585 | 8016 | 36793 |
| ---: | ---: | ---: | ---: | ---: | ---: |
| 2012 | 11801 | 8592 | 10144 | 11127 | 41664 |
| 2 | 11773 |  |  |  |  |


| 2013 | 11773 | 10449 | 8280 | 10372 | 40874 |
| :--- | :--- | :--- | :--- | :--- | :--- |
| 2014 | 11800 | 10550 | 9000 | 9550 | 40850 |
| 2015 | 12650 | 10515 | 9520 | 11435 | 44120 |


| Cal- | EARNNGS PER SHARE AB | Full |
| :--- | :--- | :--- | :---: |


| endar | Mar.Per Jun.Per Sep.Per Dec.Per |  |  |  | Year |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 2011 | 1.56 | 1.85 | d.84 | 1.84 | 4.41 |
| 2012 | 3.92 | 1.78 | 2.85 | 5.60 | 14.15 |
| 2013 | 4.29 | 3.70 | 2.88 | 4.59 | 15.46 |
| 2014 | 4.00 | 3.70 | 3.00 | 4.70 | 15.40 |
| 2015 | 4.50 | 3.25 | 3.20 | 5.05 | 16.00 |
| Cal- | QUUARTERLY DVIVIDENDS PAID C | Full |  |  |  |
| endar | Mar.31 | Jun. 30 | Sep.30 | Dec.31 | Year |
| 2010 | .35 | .35 | .35 | .35 | 1.40 |
| 2011 | .35 | .35 | .35 | .35 | 1.40 |
| 2012 | .35 | .46 | .46 | .50 | 1.77 |
| 2013 | .50 | .50 | .50 | .55 | 2.05 |
| 2014 | .55 |  |  |  |  |

BUSINESS: The Goldman Sachs Group, Inc. is a global investment banking and securities firm. Operates in four business segments: Investment Banking ( $18 \%$ of ' 13 revenues), Institutional Client Services (46\%), Investing \& Lending (21\%), and Investment Management ( $15 \%$ ). $42 \%$ of ' 13 revenues came from outside the Americas. Has $\$ 919$ billion in assets under management. Acq. Ayco, 7/03;

## Shares of Goldman Sachs have

 declined in value since our J anuary report. The stock took a tumble after the financial titan reported a substantial fall in fourth-quarter earnings, from $\$ 5.60$ a share to $\$ 4.60$, year over year. The decline was largely due to significantly reduced fixed-income trading revenues, which came as a result of the run-up in interest rates that has occurred since last May, after the first indications that the Federal Reserve intended to begin tapering its quantitative easing program as economic indicators improve. The Investment Banking business, in contrast, saw a strong rise in the December period, as equity underwriting revenue more than doubled, year over year, thanks to companies coming to the markets to seek capital. In particular, more companies are expressing interest in initial public offerings, as equity valuations have risen substantially in recent years.The Volcker rule remains a substantial risk going forward. The rule, which is being implemented by regulators pur-
suant to the Dodd-Frank Wall Street suant to the Dodd-Frank Wall Street

Spear, Leads, \& Kellogg, 10/00. Has about 32,900 employees. Parties to Shareholders Agreement c/0 G.S. own $9.5 \%$ of stock; BlackRock, 5.1\%; State Street: 5.4\%; off./dir., 3.3\% (4/13 Proxy). Chair/CEO: Lloyd C. Blankein. Pres.: Gary D. Cohn. Inc.: DE. Address: 200 West St., New York, NY 10004. Telephone: 212-9021000. Internet: www.gs.com.

## in trading activity with their own money

 (a process known as proprietary trading). It also restricts them from investing in hedge funds and involves substantial compliance requirements. This should hit Goldman Sachs harder than most other large banks, due to the high proportion of its revenues that come from trading activities. However, the firm has been reducing its proprietary trading activities and hedge fund holdings in recent years in anticipation of the new regulations.While Goldman is gaining increased ability to return capital to shareholders, it still faces hurdles. The company's initial capital plan was rejected by the Federal Reserve, which was concerned about Goldman's Tier 1 leverage ratio in the case of a severe recession. However, a slightly altered capital plan was approved.
These shares possess solid long-term appreciation potential. With a P/E ratio substantially below the Value Line median for all stocks, this equity stands to perform strongly if its valuation returns to historical norms. However, it does not stand out for the year ahead.
Adam J. Platt
April 18, 2014

[^0]27,2008 ) incl.: Revenues, $\$ 1,185$ million; earn- changes in the number of shares out. Next egs. (D) In millions.
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[^0]:    (A) Fiscal year ends on last Friday in Dec. Prior ings, (\$2.15). $\quad$ report due early May.
    to fiscal 2009, year ended on last Friday in (B) Dil. egs. Excl. n/r gains/(losses): '00, (35¢); (C) Div'd historically paid in late Feb., May, Nov. Data for stub period (Nov. 28, 2008 - Dec. '10, (\$1.72). Earnings may not sum due to Aug., and Nov.

